

PIANETAHOTEL
international

**For hotel industry
and real estate**
The Italian Guide

INSIDE MORE THAN
250 ADDRESSES OF
THE HOTEL CONTRACT
SECTOR: COMPANIES,
TALENTED ARCHITECTS,
FAIRS. IN ADDITION,
THE LATEST HOT TRENDS



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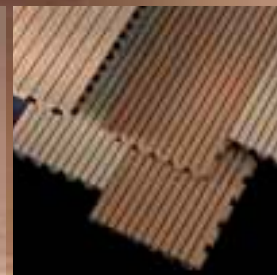
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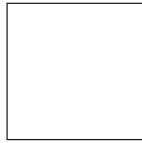
patt
fantoni group

Made in Italy goes on in the world

The Italian contract industry has never come to a halt. Indeed, in spite of the world crisis, it has continued to invest in innovation, new materials, new aesthetic trends, new markets and in relations with its customers. Without any falling off from its standards of excellence and always making high quality and typically Italian products its winning card, with the aim of maintaining world leadership in both the European market and on such extra-European markets as Asia, which are generating a sharp demand for high range products.

And now that the upturn is beginning, the Italian contract industry is proving a system that can make a “team”, strong not only in product supremacy but also with a unique professionalism in the development of projects and in marshalling specialized skills, particularly in the field of design and handcraft finishings, where our small- and medium-sized companies excel above all. From this point of view, the 2009 edition of this directory, which brings together over 250 companies specializing in the hotel contract world and in supplies to the real estate sector, strengthens its mission as a work tool for planners, architects, designers, purchasing departments of the great hotel chains and international buyers. It is much more, therefore, than a fine shop window; it is a custom made guide for professionals with all the necessary information enabling them to choose among realities that represent the aristocracy of Italian design and the best that the national productive sector has to offer today.





summary

PLANETAHOTEL

international



12 trends & style

The international hospitality industry spawns new trends one after another. And, as with fashion, the structures and styles of hotel living are renewed every season by the genius of architects and designers and by the contribution of the supply companies that make a winning factor of innovation and research & development.

We have therefore brought together, for the use and support of readers of this directory, the ten macro-trends that define present-day worldwide hôtellerie and which will, with all likelihood, define it in the future. Happy reading!

24 directory

All you need to know about more than 250 companies which represent an important part of the Italian supply system aimed at international market in the hospitality area. Contact details, trade sectors, certifications and references

74 products & companies

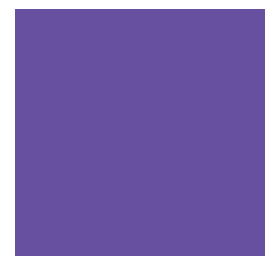
A selection of companies specialized in made-to-measure furniture, products equipment and turnkey projects for the creation of hotels, residential and executive environments

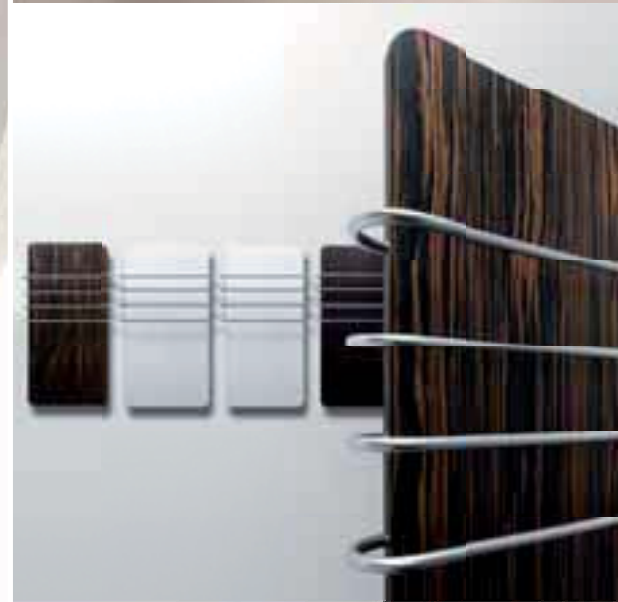
92 talented designers

Art and boutique hotels, green resorts and luxurious structures. The following pages contain projects, works, news and many portraits. A selection of 10 "new" Italian studios. Some almost stars of architecture, some less so

106 events

A selection of the most interesting Italian trade exhibition dates with international significance in the hotel industry, wellbeing, food and drink and real estate sectors





WOOD design Marco Piva
SATURNO, TOTEM design Enzo Berti

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SEAL 90 years of Collections

SEAL is an Italian Leading Company in the Hotel Doors fire-resistant field since 90 years.

SEAL has the mission to combine "excellence and innovation" together with "research and development". Further than 100.000 doors produced for about 850 hotels in Italy and abroad witness it (production of the last ten years).

SEAL has reached the best quality in soundproof and shapes of products (932 kind of standard doors for a total of 860.000 combinations) through a revolutionary process of production studied for realizing any kind of different leaf, in several thicknesses (from 50 to 125 mm) and characteristics (with an high fireproof resistance) leaving from an unique model FLEXA "the new generation door". Furthermore the care in the choice of the woods and structural details, in new technologies as well as the attention given to the production process allowed SEAL to patent many open systems and fixing.

SEAL produces doors for hotels, customized on request, 5 years granted, certificated (fire resistant 30, 45, 60, 90, 120) as per the rules UNI 9723 e UNI EN 1634 ratified from the Italian Internal Ministry, and it has obtained the "British Assessment" too.

SEAL is nowadays the only Italian Company able to offer a door system "BRINGALL" integrated with a building automation system through an electromechanical lock, with a monitor and the integrated circuit inside the leaf.

SEAL has changed the meaning of the door: now the door is not only to separate the spaces but it is also an innovative technology container.

Some of our credits:

- ★★★★ NH Linate - Peschiera Borromeo (Milano)
- ★★★★ HOLIDAY INN MILAN GARIBOLDI STATION Milano
- ★★★★ GRAND HOTEL PLAZA MILANO - Milano
- ★★★★ S HOTEL MONTECARLO - Venezia
- ★★★★ HOTEL SAN PIETRO - Verona
- ★★★★ HOTEL VILLA MICHELANGELO Arcugnano (Vicenza)
- ★★★★ S AL CAPPELLO ROSSO HOTEL - Bologna
- ★★★★ S GOLDEN TULIP AEMILIA HOTEL - Bologna
- ★★★★ HOTEL STENDHAL - Parma
- ★★★★ RAMADA EMILIA HOTEL - Reggio Emilia
- ★★★★ I SUITE HOTEL - Rimini
- ★★★★ HOTEL SATURNIA TUSCANY - Saturnia (Grosseto)
- ★★★★ GRAND HOTEL IMPERIALE Forte dei Marmi (Lucca)
- ★★★★ HOTEL VILLA CAMPOMAGGIO Radda in Chianti (Siena)
- ★★★★ CASTELLO CHIDLÀ - Loreto Aprutino (Pescara)
- ★★★★ GRAND HOTEL HELIO CABALA Marino (Roma)
- ★★★★ HOTEL EUROSTARS ROMA CONGRESS - Roma
- ★★★★ CINEMUSIC HOTEL - Roma
- ★★★★ HOTEL ERGIFE - Roma
- ★★★★ DECUMANI HOTEL DE CHARME - Napoli
- ★★★★ CAPRI HOTEL CAESAR AUGUSTUS Anacapri (Napoli)
- ★★★★ GRAND HOTEL QUISISANA - Capri (Napoli)
- ★★★★ GRAND HOTEL EXCELSIOR VITTORIA Sorrento (Napoli)
- ★★★★ S ALGLIA' ORTIGIA CHARME HOTEL - Siracusa
- ★★★★ HOTEL VILLAGGIO BAIA SAMUELE Punta Sampieri - Scicli (Ragusa)
- ★★★★ VERACLUB DONNALUCATA HOTEL & RESORT Scicli (Ragusa)
- ★★★★ HOTEL MERCURE PALERMO CENTRO Palermo
- ★★★★ NH TONNARA DI BONAGIA RESORT Valderice (Trapani)
- ★★★★ MELIA' POLTU QUATU - Poltu Quatu (Sassari)
- ★★★★ MELIA' OLBIA - Olbia (Sassari)
- ★★★★ PALMASERA VILLAGE RESORT Cala Gonone - Dorgali (Nuoro)
- ★★★★ HOTEL RAMA - Amman (JORDAN)
- ★★★★ FAIRVIEW HOTEL - Nairobi (KENIA)
- ★★★★ NAFLIA PALACE HOTEL & VILLAS Natplon (GREECE)
- ★★★★ GUEST HOUSE - Abeokuta (NIGER)

Works in progress:

- ★★★★ FOUR POINTS BY SHERATON - Tripoli (LIBIA)
- ★★★★ UNIVERSITA' BOCCONI STUDENT'S HOME Milano

the evolution of the *species*

COLICOdesign **solidity**, innovation and **care for the environment!**
The musts for a company always in the avant-garde

COLICO is a company with rich historical experience to build on. Founded in 1920, it achieved national and international fame in the 1970s and in 1982 became **COLICO DESIGN**, moving decisively towards research into new materials and using them to create design products.



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This strong emphasis on research has caused the company to conquer this year the padded furniture sector.

a s a m i

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This material has some precious features:

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AMAZE and **EXCITE!**

COLICO
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style

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Structures and styles of hotel living are renewed every season by the genius of architects and designers and by the contribution of the supply companies. Discover the 10 macro-trends that define present-day worldwide hôtellerie and which will, with all likelihood, define it in the future. Happy reading!

by Manuela Soressi

ECO-SUSTAINABILITY

Structures of low environmental impact, reduction of hydro and energy consumption, recourse to alternative energy sources, exploitation of recycling, re-use and recovery (including that of design): these are the “mantras” of the green wave which is beginning to overrun to world, the hotel sector included. Analysts have long been sustaining that the hotel of the future will be eco-sustainable, built according to the principles of bio-construction and part of a virtuous circle of regulations. It is in the hotel sector, in fact, with the application of the principles of energy saving, bio-architecture and light prefabrication in FSC-certified wood (that is to say, deriving from forests managed correctly and responsibly in accordance with strict environmental, social and economic standards), that the best results can be obtained, both in terms of economic savings, and of a reduction in the use of fossil fuels for heating and energy production. Operations of this type are also arousing increasing interest among the general public, which is beginning to attribute increased value to the “ecological fingerprints” of receptive structures. Thus American hotels aim strongly at LEED (Leadership in Energy and Environmental Design) certification, the gold medal of environmentally friendly building, granted so far to 18 hotels, including the Element Hotels, the new trademark of “green” and eco-compatible hotellerie of Starwood Hotels & Resorts Worldwide, the structures of which are characterized by ceilings in thermal materials, global recycling systems, use of “chlorofluorocarbon-free” refrigerators and heating, use of wind energy and priority in the car parks for vehicles with hybrid fuel use. Meanwhile, in Italy the Ecoluxury Resort project

From left, the extraordinary garden pool at Fustic in Barbados. The pool, 6 m wide and 16 m long, is carved out of coral stone and surrounded by lush overhanging vegetation. It was created using only natural materials without spoiling the environment. Obergugl village in Tyrol (Austria) where is located The Crystal, an exclusive resort on a height of 2.000 metres above sea level, that focuses on 100% renewable energy

Luxury hotel will begin to replace limousines with hybrids vehicles or will devolve part of their profits to environmental protection projects



is taking wing, a trademark created to combine the concepts of sustainability and high quality tourism, which are increasingly central to the high-range demand, while in La Gacilly, in Brittany, the first hotel has been inaugurated signed by the “green” cosmetics chain Yves Rocher. InterContinental Hotel has developed Green Engage, online software capable of suggesting to hotel managers ways of managing energy consumption more effectively and has announced the creation of a completely “green” network of hotels which will mark a new generation of structures, within which will be used the most modern solar panel technologies for water and energy conservation and for waste recycling. The green spirit mingles with the ethical spirit, in a common endeavour to protect the Earth and its inhabitants as far as possible and to fight all waste. Thus in the new “green” hotels non-deteriorating foodstuffs will be donated to voluntary organizations and rainwater will be used for baths and gardens, luxury hotels will begin to replace limousines with hybrid vehicles or will devolve part of their profits to charity or environmental protection projects. _____

TOTAL WELL-BEING

Spas have become a must for hotels, especially those of high level, not only to complete their offer but also to find new targets and in an attempt to compensate for the decline registered in the business and leisure sectors. The new Spas are increasingly well-equipped structures, capable of providing diversified treatments for a wellbeing that goes “from head to foot”, preferably guaranteed by accredited and specialized brands. At the same time we are seeing the mass entry of the major cosmetics brands in the sector of hotel wellbeing with single-brand Spas (as in many cases, from Guerlain to Christian Dior, from Lancaster to...). Specialized or “medically” derived signatures are beginning to appear in the sector, such as Murad or Nicholas Perricone for face care or Léonor Greyl for hair. The “luxury Spa” sector is a strongly increasing one but one that is still far from achieving maturity. Nonetheless, according to the majority of those taking part in the 2009 Global Spa Summit, the niche for the protection of wellbeing and for the prevention of illness is the one holding out the greatest promise and offering the greatest opportunities.



**The Beach at the
Millenium Hilton Bangkok
Hotel, a lounge by the 4th
floor pool with garden
and river views**



Above, a superior room at Radisson Es Rome. It features a wave-shaped headboard that suggests the caress of the sea. Designed for relaxation the room has a glass wall separating the shower from the surrounding environment, making the room free of conventional superstructures

But it is not only the range of treatments offered or the guarantee of the brands involved which decides the value and appeal of a wellbeing centre. Increasingly, it is architecture and design, that is to say the project, which counts: this is the moment of multi-sensorial Spas, which stimulate the 5 senses in an integrated manner, and of the “destination Spa”, that is to say resorts offering a blend of “wellness” education, fitness, healthy cuisine and wellbeing and relaxation treatments. According to Susan Harmsworth of ESPA International (a company specializing in the planning of luxury Spas), “multi-cultural ‘wellness’ is one of the ‘in’ trends together with eco-frugality and the search for isolated, stress-free locations”. A trend also emphasized by the specialist portal Spa Finder which underlines the increasing demand for holidays that are relaxing both for the body and for the mind. An approach to tourism that permits exploitation of locations hitherto on the fringe of the great tourist flows, since they can now transform their “isolation” into a plus-point for a clientele seeking places offering a haven from stress. Whereas the hoteliers operating in highly frequented tourist locations are beginning to include in their offer natural treatments and stress management programmes, true self-help programmes that guests can continue after returning home.

Lastly, the role of naturalness should not be underestimated with the birth of “eco-embedded” Spas, which embrace environmental processes but without requiring any sacrifice from their guests, who can contribute to the safeguarding of the planet while dedicating themselves to their personal wellbeing, as happens in the Six Senses eco-destination Spa in Thailand. _____

GASTRO-FOOD

Greater attention to foods & beverages, quality products (preferably local or bio), the presence of award-winning chefs and menus made to measure for the needs of specific targets, from breakfast and snacks to dinner. But above all reconsidered food spaces, from kitchens to restaurants and food stores. Thus it is that eating and drinking are winning increasingly important space in the hotel offer and are giving rise to the development of a precise style, also in terms of décor: sophisticated, refined, mixing classical items with modern materials or trendy colours, creating a juxtaposition of styles which is proving highly original, as is demonstrated by Bar 228 of Le Meurice Hotel in Paris, designed by Philippe Starck. Counterbalancing environmental innovation is the thoroughly classical service, with a return to traditional style and the highest quality, as in the case of the Artesian Bar of the Langham Hotel in London. A proposal which invokes a new sense of tradition in a target of persons who, on account of their age, can have no real memories of this tradition. But not only the young are involved in this triumph of cuisine and flavours, since the target is actually transversal. Luxury cellars, as precious as jewellers’ shops, cooking laboratories held by celebrated chefs, star-awarded and multi-prizewinning restau-



Above and below, the Sirocco restaurant. Located high above the earth on 63rd floor of the Dome at Lebua, Sirocco is the world’s highest “al fresco” restaurant with a view of Bangkok. Right, Tom Don by Sturm und Plastic (design Toxid)





rants, designer bistros and lounge bars that become the heart of the local nightlife: the gastronomic offer of the hotel chains has decidedly evolved, and depends increasingly on the appeal of cuisine to attract clients.

Thus it is that the stars of the cooking rings are head-hunted by the hotel groups and pass from restaurant to restaurant, often creating repeatable formats but equally often proposing their own creations which combine the designing of recipes and flavours with the aesthetic presentation of the dishes. Compared with the past, the new proposals make food one of the central elements upon which the identity of a hotel structure is built and divide the offers according to different segments of the public: no longer just gourmet experts, but also simple enthusiasts and the curious, maybe with an extremely low level of gastronomic knowledge. Hôtellerie offers these not only a good meal or an excellent wine, but an authentic, complete experience, ranging from accompanying the chef to the market for the daily shopping to participation in cooking laboratories, trying out the cooking rings personally, and courses for tasting wines or cheeses. _____



Above (right), 947 Rooms Hotel in Venice.

The concept for this boutique hotel is industrial meets baroque glamour. Below, Hotel Pelirocco rooms: famous original rock'n'roll hotel, located on Brighton beach



LIFESTYLE

This is the key-value of the most innovative formulas, the evolution of hotel boutiques into an essential service, all-round efficiency and glamour with customized services for various targets. An interesting example is that of Indigo, which combines the atmosphere of a hotel boutique, conceived to be different from the others, with the benefits offered by a hotel group, from the booking system to fidelity programmes. In the meantime generation X, that of the thirty-year-olds, makes its appearance on the hôtellerie market. "They are the new business travellers: they want something different and they want to be always connected", explained the ceo of NYLO chain, John Russell. A survey carried out by the Hyatt group has taken a snapshot of this target's demands. They seek a foodservice including Starbucks coffee and 7- day snacks and meals service; the possibility to combine iPod and other entertainment devices with the tv provided in the rooms; open and creative common areas which are meeting-points and not merely places of transit; bedrooms with spaces dedicated to rest, relaxation and work. And behold, from theory to practice: guests of the Pelirocco in Brighton (UK) can make free use of the playstations in the hotel bars, while those of the Wiston Hotel in Amsterdam can amuse themselves in the rooms of the beer signed Heineken. On the basis of the evidence emerging from the various studies, the chains and the smaller enterprises have

announced dozens of new brands in recent years. With names that are far from traditional (such as Aloft, Indigo and W), a design that is urban but not fusty, innovative common spaces and avant-garde technology, these brands aim to conquer the young adults with the final aim of building a long-term fidelity relationship. _____



From the top, Nhow Hotel in Milan uniquely focused on the originality of design. Float table by David Raffa in collaboration with Matrix Composites

DESIGN

Identity, emotion, uniqueness: these are the values that design is introducing to the hospitality sector, with an approach which is multi-disciplinary and that moves along greatly differing pathways, from brutality to neo-severity. In brutality, protection, adaptability and functionality are central values that take first place before pleasantness and a sense of beauty. At an architectural level this aesthetic amounts to a choice of concrete and resistant materials, such as marbles, stones, steel and lead and a predilection for tough, aggressive lines, for buildings reproducing stylistic features of medieval castles and military fortifications in order to convey a sense of protection, defence and security that will reassure men facing the fears of the new millennium. Also taking its place in the mood of these years is the neo-severity movement, fruit of reflections on the evolution of design over the last 20 years and proposing unprecedented experimentations with new materials, technologies and techniques, always employing an approach with an eye on integrity, on the impact of the objects whether ethically or environmentally, and on the search for long-term perspectives. Where design is proving truly fundamental is in the planning of hotel bars and restaurants: here it is the interior design, more even than the chef or the barman, which builds the identity and value of a meeting-place that, according to the latest trends, must be at one and the same time cosy and luxurious, exclusive and not trivial, surprising but not bombastic. "In the deep epochal changes we are experiencing, people regard their personal experience as a palimpsest constantly updated on the basis of exterior promptings. This fact of being consumer-authors rather than merely passive consumers induces us all to live and interpret anew the extra-domestic experience and to exploit particularly places of hospitality and reception, of fun and entertainment, since they correspond to the desire for a permanent journey independent of the crisis", explains Francesco Morace, sociologist and Chairman of the Future Concept Lab research institute. "Design will therefore have to deal more and more incisively with this explorative concept of urban reality and the territory, which often become genuine 'partial paradises' that people experience as important moments of energy and cultural renewal".

"The evolution we are witnessing at the present time, evident in several sectors, is affecting the way of conceiving and planning spaces for the public, not merely those for evening entertainment but also those for hospitality, catering and retail", asserts Matteo Ingaramo, Director of POLI.design Academy in Milan. "Hotel



**Above, Cibola lamp
by Scabetti. Below, Jo
Bar by Segis, designer
Roberto Romanello**

entertainment is an international trend that designers have to understand and be able to interpret, not least because it involves, and can positively stimulate, commercial and productive textures of notable importance". Common spaces are affected by a particular evolution that has brought about a total rethinking of the entire hotel organization, not simply the type of services offered but also and above all the spatial features and the décor elements. "Hotel halls", explains Francesco Scullica of the Politecnico di Milano, "are gradually being transformed to host 'other' functions compared with those traditionally contemplated and in recent years have been increasingly put forward as polyvalent spaces

open to the city. This leads to a new way of conceiving the social spaces within hotels and to the designing of an atmosphere and an experience, creating a 'total project', from the space to the décor accessories, in which increasing importance is assumed by sensorial components such as illumination, colours, décor and sounds, as well as the role of the personnel and the 'staging' of the services offered". Hôtellerie is also witnessing a general effort towards the redesigning of interiors, not least in the sense of a definition of different styles in order to provide diversified emotions and experiences, able to satisfy a range of tastes and requirements. Sheraton Hotels & Resorts, for example, has launched a new project for the design of the halls and bedrooms of its hotels which will be inspired by three different styles: classical/timeless, simple/linear and relaxed/casual. A long-term strategy to improve the quality and consistency of the hôtellerie portfolio benefiting from an investment of 1.3 billion dollars earmarked for restructuring. Novotel, too, has adopted a new style, designed for natural living, which has translated into a new format: luminous spaces in an environment marked by relaxation and characterized by contemporary décor, atmosphere and design as well as modern technology aimed at allowing the client constant contact with the external world. _____





EASE

Simplicity, but also comfort, functionality, informality of atmosphere and reception, heart and passion. The hotel of the future has the services of a spaceship with the warmth of a home.

Guests arriving at the Andaz Hotel in London find no reception desk awaiting them, but are welcomed instead by personnel who, holding portable computers, accompany them to their rooms, while those entering the Clarion in Stockholm find, not a hall but an authentic art gallery. The same thing happens at the Jones Hotel in London, where the reception area hosts events and art exhibitions. In this way a service is offered to the client who has no time to seek out works of art, since art comes to him. In any case, according to many studies, the future of hôtellerie is tending increasingly towards the development of design hotel boutiques, which will become new points of reference for business tourism: if the new businessmen are more mobile than in the past and have greater experience of travelling and hotels, they will seek "effervescent" structures, ones that will receive them warmly and informally, offering rooms that are as welcoming as those of a home. And they will appreciate all solutions that help to save time and operations, such as self check-in which, by means of special electronic kiosks, will enable client registration times to be reduced to as little as 60 seconds and which is about to be introduced into the more than 550 hotels owned in Great Britain by the Premier Inn Group, or such as the introduction of the Link@ Sheraton Experienced with Microsoft, a space dedicated to communication that permits Sheraton clients to keep in contact and remain updated with what is happening at work, even outside their own offices. A common table at the centre of the hall allows guests to work independently while sharing the same space, surrounded by sensorial elements such as aromas, music, illumination and designer botanical arrangements.

BLEISURE

A bit of leisure, a bit of business: travellers of the present (and above all those of the future) will mingle these two worlds in what The Future Laboratory has defined with a neologism: "bleisure". And the hôtellerie supply will have to follow suit. Indeed, the classic division of the supply between pleasure or business trips, in groups or independently, or segmentation on the basis of room-sizes or services offered, has increasingly little sense in a world dominated by the philosophy of "always being there" and by a multi-tasking approach, supported by the new mobility technology and cloud computing (that is to say, the integrated use of new technologies), where work and free time interweave ever more subtly and flexibly, and where the office moves with the businessman, practically being wherever he is. Thus there arise ad hoc proposals that attempt to intercept the best of these attitudes, such as those created by Radisson Hotels & Resorts on the basis of the results of its "Voice of the People" study.

This research gave rise to a marketing campaign aimed at the X and Y generations, with specific packages (including free access to high-speed internet, a breakfast package for business travellers, the signed Sleep Number® mattress and free newspapers), viral marketing activities and dedicated projects. If some hotel chains have adjusted their supply to this target, other trademarks have been specially created to satisfy it. Such as Andaz, the trademark of the new Hyatt hotel boutique, which addresses young business people with a serious but easy approach, and above all proposes them unquestionably practical solutions (internet, local phone calls, mini-bars with non-alcoholic drinks and snacks), rapid laundry service, availability of iPod and DVD, all in an environment planned by the most fashionable designers and located



Above, the billiard room of Sanderson, one of the most lavish hotel in London. Left, the Es.Libris an elegant library and lounge bar, located at the second floor of the Radisson Es Hotel in Rome

near the hot zones for nightlife. But also with special proposals including packages dominated by romanticism or family holidays. Even now, in the context of a global recession that has impacted on the tourist world, many hotels have pushed hard with their marketing in order to sustain their prices by offering special packages (often exclusive) with high added value, designed to attract new clientele by offering free night accommodation, gift vouchers, thermal treatment or packages combining business meetings with sports or fitness activities. _____



ACCESSIBLE LUXURY

The new austerity and the new technologies have changed the face of tourism: travelling is done smartly, with eyes wide open to avoid superfluous costs and expenses. Holidays based on comfort and elegance, ease and relaxation are welcomed: but prices with too many zeros are kept at bay. This is what trendsetters call “No frills chic”: chic without superfluous frills, dominated by simplicity. The great hotel chains have not lost time: their response has been rapid and carefully calculated, with a segmented offer that aims to content every requirement of a well-defined and precisely identified clientele, by means of services conceived ad hoc.

Such as Aloft, the easy proposal of the Starwood’s Group, conceived for a clientele of new nomads, hi-tech professional employees who travel frequently for their work and know every wireless zone of the world. Each room is an open space loft, with technological facilities, minimal decorations and spaces studied to favour work and concentration. Emblematic, too, is the case of citizenM: buildings in contemporary style and taste, attention towards design, comfort, services and cordial atmosphere with the opportunity to customize the choice of music, illumination, temperature, type of pillow and the essences to be released in the air. All at a price that is accessible to everyone. Thus citizenM is ready to break away from Holland and make landings in other countries: the group’s projects foresee the opening of 20 structures in the next five years. In any case, studies tell us that over the forthcoming 20 years the so-called Budget Hotel sector, that of low-price hotels, will double. According to a recent analysis made in the United Kingdom, the heavy demand for low-price rooms will



Above, two common areas from citizenM concept. citizenM wants to offer a new type of hotel experience for a new type of traveller: people who value personal choice, modern design, friendly technology and the proximity to a city for an accessible price

cause a powerful growth of the sector, arriving at a supply of over 225,000 rooms, 27% of the entire hotel supply; the two leaders of the British market, Travelodge and Premier Inn, plan the creation of 100,000 rooms by 2015. Meanwhile the recession is affecting strongly the hotel sector: room occupation levels and prices are falling throughout the world, so much so that the greatest challenge for hotel enterprises today may be that of maintaining the levels of service hitherto guaranteed, since no guest expects the level of treatment he receives to be correlated to the number of clients present in the hotel, as has observed Simon Cooper, Chairman of Ritz-Carlton. And since the level of service provided in hotels has increased enormously in recent years, today, “even though the guests pay less, they are not willing to accept that they obtain less for this reason”, states David Pepper, Senior Vice President of Development of Choice Hotels. _____



BRAND FAME

International research by Deloitte revealed that this is the most important factor in the choice of a hotel, after position and price. Yet hotel chains are still relatively widespread, even though the role of the brand is increasing, not least because the supply of the 20 largest hôtellerie groups in the world is steadily increasing: + 3.5% since the beginning of 2009, a growth close to the 3.6% of 2006, the highest in the last five years, as announced by

the annual analysis of the specialists of MKG Hospitality, who state that Best Western, Holiday Inn and Comfort Inns & Comfort Suites confirm their position in the three top places judged by the volume of their supply.

But the proliferation of new brands witnessed in recent years has often weighed down the portfolio of the brands of the hotel groups, to the extent

of harming their coherence and confusing their identity. Mergers and acquisitions may cause bewilderment among consumers as to what a brand actually represents. The companies may obtain an advantage in terms of scale economies, but may lose credibility and clarity of identity with their clients. Nevertheless, there are successful cases, such as Shangri-La Hotels and Resorts which has succeeded in building a portfolio of coherent structures at positioning and supply level, while at the same time maintaining specific and distinctive elements. _____



CORRECT PRICING

Analysts forecast that over the next 12 months budget/economy hôtellerie will be the sector of greatest interest for financial investors. Abetted by the crisis, guests will seek the best quality/price ratio and even many multinational companies will launch new countermeasures to cut costs, in order to counterbalance the negative effects of the continuing financial crisis. In effect, two thirds of the companies analyzed in a study commissioned by the Travelodge chain have adopted a policy of "budget only" business trips, while a benchmarking survey carried out by the magazine Business Travel News revealed that no fewer than 46% of companies (compared with 6% last year) declare that they can easily find hotels willing to lower their prices in the course of negotiation. On the other hand, hotels little inclined to apply discounts have diminished in a year from 53 to

19%, while there has been a sharp increase in promotional campaigns with heavy discounts on package prices, with dedicated investments on web 2.0 to intercept new segments of tourism users. Companies' concern over the cost of business trips has brought about a U-turn, causing "budget hotel" chains to register significant increase in the billing produced by corporate clients. It is therefore increasingly evident that low cost travelling does not necessarily mean being a low spender or putting up with a poor quality product.

According to Gianni Martino, group coordinator of HTMS international: "freestyle travellers generally have high education, tend to be young and love to exploit the attractions and oeno-gastronomic resources of the territory in which they decide to stay. They mainly travel at the weekend, often with their families, but may also be attracted by lower price offers available during weekdays. In short, they represent a form of tourism which is brief but not stressful in its destination. The more so because they are travellers seeking not only mass attractions, but also exclusive and original cultural, culinary and artistic proposals". _____



Left, a room in a Best Western Hotel. Above, Qbic Hotels: low cost design hotel company for the budget conscious traveller. Rooms are of a cool and futuristic design. Central to this is the Cubi, a cube-shaped state-of-the-art living space

Indel B: your hi-tech partner for the hotel room

Indel B offers a whole range of products for the hotel industry: absorption and compressor minibars, electronic locks, accessories such as electronic safes, hairdryers and the new LCD TV range specially designed for the World of Hospitality.



Host
Milano - Italy
23-27 Oct. 2009

Sia Guest
Rimini - Italy
21-24 Nov. 2009



HOTEL TV

Indel B, Worldwide leader for technological hotel room appliances, introduces its brand new range of professional LCD flat screens, **specifically designed for the World Hospitality** with Hotel Mode Functions. The **22", 26" and 30"** models meet all requirements in terms of space.



SAFE PLUS

This is the new **stainless steel safes line by Indel B**. They feature an anthracite finish, a flat front panel and backlit display. Compact and functionally efficient, SAFES PLUS by Indel B protect valuables thanks to a **triple security system**.



SAFE IN

Indel B's smart Hotel Lock System, specifically designed to comply with all Hotels requirements: **top security, exclusive style and low operation costs**. Indel B's electronic locks are available both **with dual and proximity opening systems**. They feature a top quality steel sturdy and elegant structure. Indel B's electronic door locks are compatible with REI30 doors and they are easy to install.



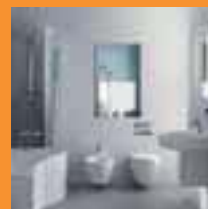
K PLUS E DRINK PLUS

The new **compressor and absorption minibar lines** are innovative in terms of both technical features and design. The search for the lowest possible energy consumption rates produced remarkable results: the new K Plus minibars are the **first in the World to obtain the A+ Class energy efficiency rating**.



Let it B cool. Everywhere.

directo



ry



directory

All you need to know about more than 250 companies which represent an

important part of the Italian supply system aimed at international market in the

hospitality area. Contact details, trade sectors, certifications and references

Hospitality index

guide to consultation

Dear reader, in order to make the directory easy and rapid to use, the supply companies, listed in alphabetical order, have been divided into the following macro-areas, each marked with a different graphic icon:

-  FURNISHING AND CONTRACT
-  BATHROOM
-  INTERIOR ARCHITECTURE AND FINISHING AREA
-  EQUIPMENT AND TECHNOLOGY
-  LIGHTING
-  TEXTILES AND SUPPLIES

This division has also been adopted for the structure of the directory index, where the companies have been divided highlighting not only the macro-area to which they belong but also the specific sector of specialization of each one.

Moving to the directory, each company is represented by a dedicated description summarizing its particulars (address, e-mail contact, website etc.), its principal

manufacturing specializations with indication of the name and surname of the respective managers of the contract, export or marketing areas, indication of any certifications and foreign markets including, where applicable, a list of branches, distributors and showrooms. To complete the information, lastly, the principal references of each company for the hotel and real estate sector are given.

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trade sector

fitness and wellbeing
type of production
swimming-pools, spa,
wellbeing centres,
telescopic roofs

year of foundation 2005

contact person

► **contract**
Christian Pedretti

► **export**
Christian Pedretti

► **marketing**
Antonia Pegurri

certifications
UNI EN ISO 9001:2000

markets
Italy, Switzerland, Croatia,
Greece, Slovenia, Austria



trade sector

bathroom furnishing
type of production
sanitary services, furniture
and accessories

year of foundation 1973

contact person

► **contract**
Niccolò Bignardi

► **export**
Alfonso Leonessa

certifications
UNI EN ISO 900:2000

markets
65 countries throughout
the world

references
Hotel Casa Poli, Mantua
(Italy); Fujia Hotel,
Miyanoshta (Japan);
Hi Hotel, Nice (France);
Hotel Puerta America,
Madrid (Spain); Four
Seasons Hotel, Tokyo
(Japan)



trade sector

furnishing
type of production
sofas, divans, easy-chairs

year of foundation 1978

contact person

► **contract**
Giuseppe Sbroggiò

► **export**
Cristina Simioni

► **marketing**
Giuseppe Sbroggiò

markets

Italy, Europe
references
Four Seasons Hotel, Beirut
(Liban), Januiela Hotel, Riga
(Latvia)



trade sector

tableware and kitchenware
type of production
accessories and furnishing
décor for tables, kitchens,
bars

year of foundation 1921

contact person

► **contract** -
uves@alessi.com

► **marketing**
Silvano Guglielmazzi

branches

France, Germany, UK, USA,
Italy

showrooms

Milan, Hamburg, Berlin,
Dusseldorf, Munich,
Stockholm, Oslo,
Helsinki, Tokyo, Osaka,
Atlanta, San Francisco,
Los Angeles, New York,
London, Paris

markets
over 60 countries

references
Qantas



trade sector

furnishing and contract
type of production
design chairs for home,
office, outdoors

year of foundation
since 2001 is part of the

Gruppo Cassina, 100%
Poltrona Frau

markets

the world



trade sector

furnishing and contract
type of production
complete furnishing and
accessories for living zone,
bedroom, bathroom and
swimming-pool border

year of foundation 2006

contact person

► **contract, marketing**
Stefania Volpi

► **export**
Stefania Volpi,
Riccardo Volpi

certifications

GOST

markets

former Soviet Union, Middle
East, Europe

references

Fitness Club Centre, Dublin
(Ireland); La Barca, Cecina
(Italy); Altamoda Caffè,
Milan (Italy)





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www.annsofie.it

trade sector
furnishing and contract
type of production
chairs, tables and stools for
interiors and exteriors
year of foundation 1925
contact person
▶ **marketing**
Silvia Baggio
certifications
UNI EN ISO 9001:2000
references
Grand Hotel Qusisana,
Capri (Italy); High Bair
College, Liverpool (UK);
Hotel CenterGross, Bologna
(Italy); Under Water World,
Melbourne (Australia);
Holiday Inn, Darwin,
(Australia)



trade sector
doors and dividing walls
type of production
modular movable walls
which slide along the ceiling
and are soundproof
year of foundation 2005
contact person
▶ **contract, export**
Enzo Pezzi
▶ **marketing**
Sara Gobbi
certifications
soundproofing compliant
with UNI EN ISO 140-
3:2006 and UNI EN ISO
717-1:1997-CLASS 1 (DD.
MM-26.06.1984) - REI 60-
90-REI20
markets
Italy, Europe, Africa, Middle
East
references
Rome Cavalieri Hilton-Rome
(Italy); Head Offices of
Unicredit Banca of Milan,
Milan (Italy); Nova Hotel,
Russia; Congress Centre,
Ivory Coast; Holiday Inn,
Dubai (EAU)



trade sector
lighting
type of production
illumination equipment in
artistic glass
year of foundation 1972
contact person
▶ **contract**
Gianluca Vecchi
▶ **export, marketing**
Marzia Vianello
certifications
UL, USA and Canada
homologation - SASO,
Arabia Saudita
homologation - CE Mark,
European Community
Countries
branches
London, Denise Mc Innes,
UK & Ireland - Doha, Paolo
Cassina, Qatar - Marbeilla,
Sara Zuliani, Spain
references
Trianon Palace Hotel,
Versailles (France); Four
Seasons Hotel, Florence
(Italy); Westin Dubai Mina
Seyahi Beach Resort
& Marina, Dubai (EAU);
Yokohama Royalpark Hotel,
Yokohama (Japan)



trade sector
furnishing and contract
type of production
classic and contemporary
furnishing
year of foundation 1967
contact person
▶ **contract**
Giusy Cappellini
▶ **export**
Mapelli Luca
▶ **marketing**
Cristina Turati
markets
the world



trade sector
equipment for restaurants/
hotels/catering
type of production
cooking, refrigeration,
pastry-making, preparation,
distribution, washing,
aspiration, décor
year of foundation 1922
contact person
▶ **marketing**
Matteo Gialdini
certifications
UNI EN ISO 9001:2001; UNI
EN ISO 14001:2004; CE;
CSQA; AGA; WRAS; GOST;
SOA; FCSI
references
Hilton Sorrento Palace,
Sorrento (Italy), Don Alfonso
Restaurant, Sant'Agata Due
Golfi, Naples (Italy); Fast
food Italia Expo Saragozza,
Saragozza (Spain); Novotel
Blikpapan (Indonesia);
Pacht Hotel Ibiza (Spain)



trade sector
floors and coverings
type of production
sheets, mosaics, listels and
tiles in glass for décor and
interior coverings
year of foundation 2000
contact person
▶ **contract**
Santa Di Grazia
markets
Europe




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trade sector
bathroom furnishing
type of production
bathroom furniture,
washbasins, sanitary
services
year of foundation 1950
contact person
► **contract, marketing**
Andrea Lupi
andrea@antoniolupi.it
► **export**
Vivian Di Marco,
Fabrizio Zago
certifications
all
markets
the world
references
Hotel Apollo, Rhodes
(Greece); Hotel Hyatt,
Moscow (Russia);
Hotel Lanella, Laneffe
(Belgium); Hotel Lug, Zug
(Switzerland); Hotel Nile
City, Cairo (Egypt)


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trade sector
heating
type of production
radiators for heating and
towel warmers, fireplaces
year of foundation 2003
contact person
► **contract**
Franco Scattemburlo
► **export**
Franco Scattemburlo
► **marketing manager**
Alberico Crosetta
certifications EN 442
markets the world
references
Hotel Les Fleurs, Sofia
(Bulgaria)


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trade sector
bathroom furnishing
type of production
exclusive shower columns
and panels
year of foundation 2002
contact person
► **marketing**
Giacomo La Spina
markets
the world


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trade sector
bathroom furnishing
type of production
washbasins and sanitary
services in ceramics
year of foundation 1987
contact person
► **contract**
Piero Pieri
► **export**
Piero Pieri
► **marketing**
Alberto Brunelli
certifications
Australian, Canadian
markets
Italy, Asia, Europe, America
references
Regatta Icon, Jakarta
(Indonesia); Sheraton Hotel,
Istanbul (Turkey); Baituti
Interiors PRJ Dubai (UAE);
Tiara Residents, Dubai
(UAE); Sheraton Hotel,
Poznan (Poland)


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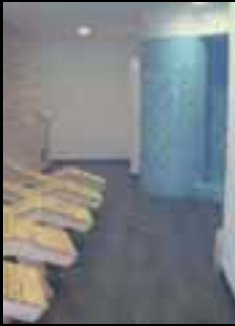
trade sector
lighting
type of production
lamps and illumination
equipment
year of foundation 1960
contact person
► **marketing**
Alessandro Balossini
Volpe
certifications
UNI EN ISO 9001:2000
markets 58 markets
references
Hotel Watt 13, Milan (Italy);
Mandarin Oriental Tokyo
Hotel, Tokyo (Giappone).
Reference Nord Light.
Boscolo New York Palace,
Budapest (Hungary)


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trade sector
decorative lighting
type of production
lamps
year of foundation 1996
contact person
► **contract**
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Elena Baù
► **marketing**
Veronica Serantoni
markets Europe, USA, Asia





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BERLONI

Via dell'Industria, 28
61100 Pesaro
Phone +39 0721 4491
Fax +39 0721 402063
berloni@berloni.it
contract@berloni.it
www.berloni.it

trade sector

fitness and wellbeing
type of production
changing-rooms, saunas,
turkish baths, wellbeing
areas, access controls
year of foundation 2000
contact person

- ▶ **contract**
Pasquale Caione
- ▶ **export**
Emiliano Costagli
emi@azzurrafitness.com

▶ marketing

Emiliano Costagli
markets
Italy, Switzerland
references
Centro Solidago
Calambrone (Italy); Futura
Fitness Codogno (Italy);
Emotion Fitness, Lecco
(Italy); Rai Spa Rome (Italy)



trade sector

furnishing and contract
type of production
turnkey supply
year of foundation 1978
contact person

- ▶ **contract**
Emanuele Chicco Busnelli
- ▶ **marketing**
Roberto Barbazza

markets

the world
references
Bulgari Hotel, Milan (Italy);
Puerta America Hotel,
Madrid (Spain); Jumeirah
Golf Estates, Dubai (EAU);
Costa Concordia



trade sector

furnishing and contract
type of production
mattresses, springs and
accessories for beds
year of foundation 1968
contact person

- ▶ **contract**
Roberto Sperandio
- ▶ **export**
Simone Babbini
- ▶ **marketing**
Riccardo Tura

certifications

UNI EN ISO 9001:2000;
Classification 11N fireproof
products

markets

Spain, France, Russia,
Korea, China,
Hong Kong
references
Costa Crociere; MSC;
Carnival UK; Olympic
Village Turin 2006; Best
Western Hotel



trade sector

doors and dividing walls
type of production
doors for interiors
year of foundation 1967
contact person

- ▶ **contract**
Massimo Benetton
- ▶ **marketing**
Chiara Rigoni

certifications

UNI EN ISO 9001; UNI EN
ISO 14001; GOST R ISO
9001; fireproofing and
soundproofing certifications

markets

the world

references

Dolce&Gabbana Offices,
Milan (Italy); Dakar Hotel,
(Senegal); Ship Hotel
Museum, Rotterdam
(Holland); Kempinski Hotel;
Miro Hotel, Sakhalin Island
(Russia); Conservatory
of Bari, Bari (Italy); Hilton
Molino Stucky, Venice
(Italy); Yachting Club, Porto
Cervo (Italy); Russian
Embassy, New York (USA)
designers/partners
Massimo Bellunato - Art
director Massimo Iosa Ghini



trade sector

furnishing
type of production
collective seating
year of foundation 1974
contact person

- ▶ **contract**
Massimiliano Riccioni
riccioni@bericoplast.it
- ▶ **export**
Massimiliano Riccioni

certifications

EN 12727/2000, CATAS for
Italy and GS issued by LGA
certifying organ for Germany

markets

Europe, Asia, America,
Africa, Australia



trade sector

furnishing and contract
type of production
kitchens and furniture (day,
night, cupboards, small
bedrooms, divans)
year of foundation 1960
contact person

- ▶ **contract**
Roberto Berloni
- ▶ **export**
Roberto Berloni

▶ marketing

Katia Berloni

certifications

ISO 9001:2000
UNI EN 14749

markets

more than 50 countries in
the world

references

Kunlun Towers, Beijing
(China); El Palma
Finance Centre, Dubai
(EAU); Stroymontage, S.
Petersburg (Russia); Ritz
Carlton Residences Denver,
(USA)





BERNI HOTEL PROVIDER

Viale Togliatti, 86
50059 Sovigliana
di Vinci (FI)
Phone +39 0571 5311
Fax +39 0571 531236
info.bhp@berni.org
l.vannini@berni.org
www.bernihotelprovider.org
www.ceramicaecomplementi.it

BERTOCCI ARNOLFO & FIGLI

Via Petrosa, 24
50019 Sesto Fiorentino (FI)
Phone +39 055 44929
Fax +39 055 446770
info@bertocci.it
www.bertocci.it

BISAZZA

Viale Milano, 56
36075 Montecchio
Maggiore (VI)
Phone +39 0444 707511
Fax +39 0444 492088
info@bisazza.it
www.bisazza.it

BK ITALIA

Via Bergamo, 66
24047 Treviglio (BG)
Phone +39 0363 48971
Fax +39 0363 45917
info@bkitalia.com
www.bkitalia.com

BLUESTEIN STEEL&STONE

Viale Roma, 26
24011 Almé (BG)
Phone +39 035 637952
Fax +39 035 5471267
info@bluestein.it
www.bluestein.it

BOCCHINI

SP 76 Km 66,9
60030 Monsano (AN)
Phone +39 0731 2341
Fax +39 0731 234285
direzionale@bocchini.it
www.bocchini.com

trade sector

turnkey service

type of production

turnkey supplies for all types of furnishing: woodwork, textile transformations, padded, illumination and all kinds of furnishing décor; floors of every kind, bathroom décor, relaxation sector, wellbeing, marble workshop, door and window frames, dividing walls and items in plasterboard

year of foundation 1950

contact person

► general director

Luca Vannini

► export

Luca Vannini

► marketing

Francesca Lombardi

Certifications

UNI EN ISO 9001:2000 (Berni S.r.l.)

markets the world

references

Ac Hotels; Starhotel; Grand Hotel Baglioni, Florence, (Italy); The House, Galway (Eire)



trade sector

bathroom furnishing

type of production

bathroom accessories and complements

year of foundation 1929

contact person

► contract

Claudio Comodi
lbartocci@katamail.com

► export

Anna Baronti
anna@bertocci.it

► marketing

Claudio Comodi
lbartocci@katamail.com

certifications

UNI EN ISO 9001:2000

markets Italy, Spain, Portugal, France, Switzerland, Austria, Benelux, Great Britain, Ireland, Poland, Romania, Czech Rep., Ukraine, Russia, Turkey, Arab Emirates, Bahrain, Qatar, Oman, Saudi Arabia, India, Sri Lanka, Hong Kong, Singapore, Korea, Japan, Australia, U.S.A., Venezuela, Brazil, South Africa



trade sector

floors and coverings

type of production

mosaics

contact person

► marketing

Cecilia Calgaro



trade sector

furniture

type of production

sofas and divans

year of foundation 1977

contact person

► contract

Luca Vangelisti

markets

the world

references

official supplier of the Accor Group



trade sector

floors and coverings

type of production

production of slabs in steel, copper, brass and glass for floors, coverings and furnishing components

year of foundation 2001

contact person

► contract

Maurizio Gamba

► export

Wanda Monaci

markets

Italy, Spain, UK, Austria, France, Greece, Poland, Sweden, Dubai, USA

references

Damglass Innova, Barcelona (Spain); Restaurants Ltd, Edinburgh, (UK); JPM Cuisines, Albi (France); Super Rent Novosibirsk (Russia)



trade sector

furnishing and contract

type of production

furniture and cabinets; turnkey setting up of public venues (banking and HoReCa contracts)

year of foundation 1963

contact person

► contract/export/

marketing

Maria Rita Notari

certifications

UNI EN ISO 9001:2000; SOA RINA Cat.OG1 Class 3 Cat OG11 Class 3

markets Europe (EU and extra EE), America (North and South), North Africa, Middle East, Far East, Australia

references

Airport of Falconara, Ancona (Italy); Bar Euclide, Rome (Italy); Chef Express, Villanova (Italy); Hotel Sheraton EUR, Rome (Italy); BNL Agency, PariBas Group, Paris (France)





BOLICI CONTRACT

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Fax +39 06 9875862
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BOSSI

Via Galileo Galilei, 5
28062 Cameri (NO)
Phone +39 032 1642611
Fax +39 032 1519900
info@bossi.it
www.bossi.it

BPT

Via Roma, 41
30020 Cinto Caomaggiore (VE)
Phone +39 0421 241241
Fax +39 0421 241053
info@bpt.it
www.bpt.it

BRANDONI

Via O. Pigini, 2
60022 Castelfidardo (AN)
Phone +39 071 7822026
Fax +39 071 7821772
info@brandoni.com
www.brandoni.com

BREDA SISTEMI INDUSTRIALI

Via Cecilia Danieli, 2
33090 Sequals (PN)
Phone +39 0427 939311
Fax +39 0427 939321
breda@bredasys.com
www.bredasys.com

BROGGI 1818

Via Don Primo Mazzolari, 17
25050 Passirano (BS)
Phone +39 030 6853601
Fax +39 030 6853610
info@broggi.it
www.broggi.com

trade sector

turnkey hotel contract

type of production

interior production of wood, marble, aluminium, painting, polishing, glass, composites, metals
year of foundation 1978
contact person

► contract

Emanuele Papetti

► export

Edoardo Liberatore

► marketing

Domenico Rossilli
(d.rossilli@bolici.it)

certifications

ISO 9001:2000

markets

Italy, USA, Middle East, South East Asia, Canada, Europe

references

Hilton; NH; Sheraton; Disney; Sultanate of Oman



trade sector

domestic linen

type of production

contemporary design
year of foundation 1907
contact person

► marketing

Gian Luigi Gregotti
Borasio

markets

Italy, UE, Far East



trade sector

electrical and electronic equipment

type of production

video intercoms, thermal regulation, domotics

year of foundation 1953

contact person

► contract

Andrea Da Re
Luigi Della Torca Nicola Borghesani

► export

Ivan Leita, Sabrina Rigo
Patrizia Potassa

► marketing

Stefano Lucini

certifications

UNI EN ISO 9001:2000
e UNI EN ISO 14001

markets Italy (55.2%) and abroad (44.8%)



trade sector

heating – renewable energy

type of production

industrial transformation company, radiators, solar panels and photovoltaic systems

year of foundation 1988

contact person

► contract

Luciano Brandoni

► export

Fabio Gori

► marketing

Monica Boccanera

certifications

UNI EN ISO 9001:2000

markets Italy, France, Germany, Spain, Russia, Japan, USA, South Africa

references

Monica Boccanera
comunicazione@brandoni.com



trade sector

residential and industrial building

type of production

sectional and garage doors

year of foundation 1986

contact person

► contract

Lucio Cecon

► export

Lucio Cecon

► marketing manager

Sara Breda

certifications

ISO 9001
ISO 14001

markets national and international

references

Imola racing-track, Imola (Italy) Cantiere Elauto (BMW) of Isola delle Femmine, Palermo (Italy), Iveco dealer of Naples, Naples (Italy)

show-room

600 mq of display area in the Sequals offices. Breda showrooms in retailers' spaces in each single Province



trade sector

tableware and kitchenware

type of production

cutlery and crockery

year of foundation 1818

contact person

► contract

Vittorio Rossetti

► export

Giovanni Bertoli

► marketing

Rosalba Mele

certifications

UNI EN ISO 9001:2000

markets

Europe, Middle East, Far East

references

Jumeirah International Group, Abu Dhabi (UAE); St.Regis Hotel, New York (USA); Hotel Ritz, Madrid (Spain); Royal Olympic Hotel, Athens (Greece); Emirate Palace, Abu Dhabi (UAE)





BROSS ITALIA

Cividale
33040 Moimacco (UD)
Phone +39 0432 731920
Fax +39 0432 732922
info@bross-italy.com
www.bross-italy.com

trade sector
chairs, tables and furnishing
accessories
year of foundation 1981
contact person

► **contract**
Lara Dorbolò

► **export**
Anna Zanini
► **marketing**
Giovanni Dorbolò

markets
the world
references
Marriott, Radisson, Hilton,
Sofitel, Accor



BTICINO

Via Messina, 38
20154 Milan
Phone +39 02 34801
Fax +39 023480703
www.bticino.com
www.bticino.it

trade sector
electrical and electronic
equipment
type of production
solutions and systems
for electrical plants in the
residential, tertiary and
industrial sectors
year of foundation 1948
contact person

► **contract**
Ruggero Carpentiere
► **marketing**
Lorenzo Riboni
certifications
in all the principal world
standards
markets
over 70 countries
references
W Hotel (Starwood Hotel
Group), Mexico City
(Mexico); Four Seasons
Hotel (Four Seasons Group),
Florence, (Italy); Hotel Melia
de Mar - Gruppo Sol Melia
(Spain)



CAMURRI BREVETTI

Via A. Vespucci, 1
42046 Reggiolo (RE)
Phone +39 0522 973002
Fax +39 0522 972418
infocamurri@camurri.it
www.camurri.it

trade sector
equipment for restaurants
hotels catering
type of production
construction of coffee
machines, containers,
trolleys, chocolate pots,
water and steam producers
year of foundation 1963
contact person

► **contract/export/
marketing**
Federico Camurri
certifications
UNI EN ISO9001
markets
the world
references
Costa Crociere; Zanussi
Electrolux; Saipem; Valtur;
Jolly Hotel



CARRARA & MATTA - BEMIS

Via Leini, 524
10088 Volpiano (TO)
Phone +39 011 9825205
Fax +39 011 9825172
carraraematta@
bemiseurope.com
www.bemis.eu

trade sector
toilet seats and bathroom
accessories
year of foundation 1940
contact person

► **marketing**
Hartmut Lutz
certifications
StarwoodCM
Rediscovered, NF on some
products
markets
Carrara & Matta in Italy
and the principal traditional
channel foreign markets,
Bemis in all the principal
world markets



CASALGRANDE PADANA

Via Statale, 467
42013 Casalgrande (RE)
Phone +39 0522 9901
Fax +39 0522 996121
info@casalgrandepadana.it
www.casalgrandepadana.it

trade sector
floors and coverings
type of production
porcelain-covered stone,
single-baked, material for
indoor and outdoor aquatic
plants
year of foundation 1960
contact person

► **contract**
Stefano Marengo
► **export/marketing**
Mauro Manfredini
certifications
EMAS; CERTIQUALITY;
CE; Nf Upec UNI EN ISO
9001:2000
markets
the world
references
Hotel Hilton, London (UK);
Hotel Esperanto, Fulda
(Germany); Hotel Kitzbuhel,
Kitzbuhel (Austria);
Radisson Hotel, Edinburgh
(UK); Gallery Nightclub,
London (UK)



CASSINA CONTRACT DIVISION

Viale Francia, 63
20036 Meda (MI)
Phone +39 0362 340369
Fax +39 0362 340371
contract@cassina.it
www.cassina.com

trade sector
furnishing and contract
type of production
custom made furnishing
for interiors and exteriors
year of foundation 1984
contact person

► **contract**
Danilo Ronzoni
► **export**
Daniele Edoardo Giudici
► **marketing**
Paolo Cassina

markets
Europe, Middle East, Asia,
America
references
Museum of Islamic Arts,
Doha; Barvinka Hotel,
Moscow (Russia); SLS
Hotels, Beverly Hills (USA);
Ermenegildo Zegna Stores
worldwide; Hotel Danieli,
Venice (Italy)





CATELLANI&SMITH

Via Locatelli, 47
24020 Villa Di Serio (BG)
Phone +39 035 656088
Fax +39 035 655605
info@catellanismith.com
www.catellanismith.com

trade sector
lamp production
type of production
lighting fixtures
year of foundation 1989
contact person
▶ **contract**
Andrea Mascherpa
▶ **marketing manager**
Guido Parenzan
markets
European and extra-
European countries
showroom
Via Palma Il Vecchio, 3
20121 Bergamo - Italy
distributors
Indicated in website in
"Dealers" section



CAVIO INTERIORS

Via XXV Aprile, 51
37053 Cerea (VR)
info@cavio.it
www.cavio.it

trade sector
furnishing
type of production
classical and comtemporary
furnishing accessories
year of foundation 2005
contact person
▶ **export**
Nicolae Gusan
branches
Italy, Russia, Ukraine,
Kazhakistan, Azerbaijan,
Latvia, Moldavia, Romania
markets
Italy, Russia, Ukraine,
Kazhakistan, Azerbaijan,
Latvia, Moldavia, Romania



CECCOTTI INTERIOR HOTEL DESIGN

Viale Sicilia 4
56021 Cascina (PI)
Phone +39 050701485
Fax +39 050703462
info@ceccotti.com
www.ceccotti.com

trade sector
furnishing and contract
type of production
turnkey furnishing, modern
and classic, bedrooms and
common areas
year of foundation 1956
contact person
▶ **contract**
Stefano Ceccotti
▶ **export**
Roberto Senzacqua
certifications
UNI EN ISO 9001:2000
markets
the world
references
Al Sana Beach, Sana
(Yemen); Starhotel Cristallo
Palace, Biella (Italy)



CERAMICA ALTHEA

Loc. Prataroni Z.I.
01033 Civita Castellana (VT)
Phone +39 0761 542144
Fax +39 0761 542129
info@altheaceramica.it
www.altheaceramica.it

trade sector
bathroom furnishing
type of production
production of hygienic-
sanitary items in ceramics
year of foundation 1994
contact person
▶ **contract**
Roberto Oddi
▶ **export**
Nabila Al Zeer
▶ **marketing**
Maya Cohen
certifications
ENCS, UNI EN ISO
9001:2000
markets
Italy, Spain, Holland,
Austria, Great Britain,
Denmark, Germany,
Poland, France, Romania,
USA, Japan



CERAMICA CIELO

Via Falerina km 7.800
01034 Fabrica di Roma (VT)
Phone +39 0761 56701
Fax +39 0761 540363
info@ceramicacielo.it
www.ceramicacielo.it

trade sector
bathroom furnishing
type of production
sanitary services, bathroom
furniture, taps
year of foundation 1996
contact person
▶ **contract**
Roberto Basso
▶ **export**
Alessio Coramusì
▶ **marketing**
Alessio Coramusì
certifications
all those prescribed by
European laws
markets
Western Europe, Eastern
Europe, Middle
and Far East, USA
references
Numerous supplies to
international hotel chains



CERAMICA FLAMINIA

SS Flaminia km 54.630
01033 Civita Castellana (VT)
Phone +39 0761 542030
Fax +39 0761 540069
info@ceramicafiaminia.it
www.ceramicafiaminia.it

trade sector
bathroom furnishing
type of production
sanitary items
year of foundation 1955
contact person
▶ **contract**
Francesco Bravini
▶ **export**
Francesco Bravini
▶ **marketing**
Francesco Bravini
certifications
UNI ES ISO 14001:2004,
UNI EN ISO 9001:2000
markets
the world
references
ES Hotel Radisson. Rome
(Italy), Una Hotel Vittoria,
Florence (Italy), Hotel Puerta
America, Madrid (Spain),
Armani Hotel, Dubai (UAE),
Hotel Renaissance, Paris
(France)





CERAMICA GLOBO

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Fax +39 0761 515168
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CERAMICHE KEOPE

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42013 Casalgrande (RE)
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Fax +39 0522 997544
info@keope.com
www.keope.com
www.greenthinking.it

CERAMICHE REFIN

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42013 Salvaterra
di Casalgrande (RE)
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Fax +39 0522 849270
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www.refin.it

CESANA

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20059 Vimercate (MI)
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Fax +39 039 6851166
marketing@cesana.it
www.cesana.it

CESAR ARREDAMENTI

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30020 Pramaggiore (VE)
Phone +39 0421 2021
Fax +39 0421 200059
info@cesar.it
www.cesar.it

CHIAVEGATO

Via Ignazio Silone, 34
37051 Bovolone (VE)
Phone +39 045 7102461
Fax +39 045 6909434
info@chiavegato.com
www.chiavegato.com

trade sector

bathroom furnishing
type of production
sanitary equipment,
bathtubs, shower plates,
washbasins

year of foundation 1980
contact person

► **contract**
Esaudio Erasmi

► **export**
Ottavio Marino Cerrato

► **marketing**
Riccardo Bianchini

certifications
Uni En Iso 9001:2000; Uni
En Iso 14001:2004

markets
Italy, Europe, Asia, Africa,
America, Oceania

references
Grand Hotel Baglioni,
Florence (Italy); Hotel
Bellevue, Cogne (Italy);
Hotel Punta Est, Finale
Ligure (Italy); Hotel Masseria
Torre Maizza, Puglia (Italy)



trade sector

floors and coverings
type of production
production of ceramic and
porcelain-covered stone
tiles

year of foundation 1995
certifications

ISO 9001 - ISO 14064 -
ECOLABEL

markets
the world



trade sector

floors and coverings for
residential, contract building

type of production
tiles in through-coloured
porcelain stoneware
year of foundation

1962. Since 1998 part of
the Concorde Group, the
second largest European
ceramics group by turnover.

certifications

The company has received
the voluntary product
certification of the DNV (Det
Norske Veritas) international
institute and complies with
the requirements for LEED
(leadership in energy and
environmental design)
certification as well as Eco-
label, ISO 9001:2000 world
certification and Upec.

markets
Europa, USA and Canada,
Africa, Asia, Central/South
America, Oceania



trade sector

bathroom furnishing
type of production
shower boxes, bath tubs
year of foundation 1965

contact person

► **contract**
Gloria Riva

► **export**
Federico Catelli

► **marketing**
Gloria Riva

certifications
ISO 9001- Vision-EN14428

markets
Europe, Russia, USA

references
Principe di Savoia, Milan
(Italy), Nuovo Albergo
Monopole, Milan (Italy),
Carlyle Brera Hotel, Milan
(Italy), Starhotels, Saronno
(Italy), Starhotels Ritz,
Milan (Italy), Hotel Aurora,
Merano (Italy), Hotel da
Compagnoni, Cervinia (Italy)



trade sector

furnishing and contract
type of production
kitchen furniture, design
kitchens

year of foundation 1969
contact person

► **contract**
Chiara Martini

► **export**
Francesco Cappellotto,
Chiara Martini

► **marketing**
Dante Cester

certifications
UNI EN ISO 9001:2000

markets
Europe, USA, Middle East,
Latin America

references
Chic Project 2007, Oddo
Kitchens, Taiwan; Ginza
Residence 2006, Kelesoglu
Staff, Turkey; Gokyuzu
Residence 2006, Kelesoglu
Staff, Turkey; Mavi Kusmal
2006, Kelesoglu Staff,
Turkey; Project Yasemin
Konaklari 2007 Kelesoglu
Staff, Turkey



trade sector

furnishing and contract
type of production
hotel rooms and home
furnishing

year of foundation 1959
contact person

► **contract**
Barbara Benini

► **export**
Lucio Amedeo
Chiavegato

► **marketing**
Barbara Benini

markets
Italy, France, Denmark,
Russia, Ukraine

references
Hotel Terme All'Alba, Abano
Terme (Italy); Hotel Riz,
Pavia (Italy)





CINELLI PIUME E PIUMINI

Via Cessana, 5
51011 Buggiano (PT)
Phone +39 0572 31721
Fax +39 0572 32815
info@cinellipiumini.com
www.cinellipiumini.com

trade sector
duvets and pillows for interiors
type of production
duvets, quilts and pillows in goose-down
year of foundation 1964
contact person
▶ **contract**
Riccardo Leporini



CITTERIO

Via Don G. Brambilla, 16/18
23844 Sirone (LC)
Phone +39 031 853545
Fax +39 031 853529
vendite@citteriospa.com
www.citteriospa.com

trade sector
furnishing and contract
type of production
office furnishing, dividing walls and equipment
year of foundation 1960
contact person
▶ **marketing**
Vittorio Veggetti
certifications
UNI EN ISO 900:2000
markets
the world



COLICO DESIGN

Via Monza, 39
20039 Varedo (MI)
Phone +39 0362 582498
Fax +39 0362 544484
info@colico.com
www.colicodesign.com

trade sector
contract industry
type of production
furnishing accessories
year of foundation 1920
contact person
▶ **contract**
Walter Colico
▶ **export**
Walter Colico
▶ **marketing**
Walter Colico
markets
Europe, USA, Asia, Australia
branches
Via Torino, 22 - Varedo (MI)



CORO ITALIA

Via Cavallotti, 53
23880 Monza (MB)
Phone +39 039 2726260
Fax +39 039 2727409
sabrina.crippa@coroitalia.it
www.coroitalia.it

trade sector
furnishing
type of production
chairs, tables, sunshades, gazebos, chaise longue, loungers stools, easy chairs, sofas
year of foundation 2002
contact person
▶ **contract**
Rosella Del Balzo
markets
Europe, Asia, Africa, Americas and Oceania



COSTA GROUP

Val Graveglia Z.A.I.
19020 Riccò del Golfo (SP)
Phone +39 0187 769309
Fax +39 0187 769308
info@costagroup.net
www.costagroup.net

trade sector
room design and furnishing
year of foundation 1986
contact person
▶ **export**
Nicola Fellerini
n.fellerini@costagroup.net
markets
Italy, Spain, France and the rest of the world
references
Hotel La Résidence - Narbonne (France), Hotel Villa Cortes, Tenerife (Spain), Hotel Villa Emilia, Barcelona (Spain), Hotel Sant Roc, Solsona (Spain), Hotel Venturelli, Brescia (Italy)



CRISTINA RUBINETTERIE - CRS

Via G. Fava, 36
28024 Gozzano (NO)
Phone +39 0322 956340
Fax +39 0322 956556
info@crs-group.it
www.crs-group.it

trade sector
bathroom furnishing
type of production
taps sanitary services for bathrooms and kitchens
year of foundation 1949
contact person
▶ **contract**
Gianluca Valsesia
▶ **export**
Francesca Cristina
▶ **marketing**
Engarda Giordani
certifications
UNI EN ISO 900:2000 and the most important international product certifications*
markets the world
references
Villa Ottone, Isola d'Elba (Italy); Jolly Hotel, Milan (Italy); NH Hotel, Milan (Italy); Best Hotel, Florence (Italy)





DALDOSS ASCENSORI E MONTACARICHI

Al Dos De La Roda 18,
Località Cirè
38057 Pergine
Valsugana (TN)
Phone +39 0461 518611
Fax +39 0461 518654
info@daldoss.com
www.daldoss.com

trade sector
electrical and electronic
equipment
type of production
production and commerce
of lifts and hoists
year of foundation 1945
contact person
► **contract/export/
marketing**
Carlotta Daldoss
certifications
UNI EN ISO 9001:2000
markets
the world
references
Hermitage Museum,
St. Petersburg (Russia);
Schipool International
Airport, Amsterdam
(Netherlands); Abbey of
Mont St. Michel (France);
Petronas Tower, Kuala
Lumpur (Malaysia)



D



DAUNENSTEP

Via Principale, 7
39054 Auna di Sotto
Renon (BZ)
Phone +39 0471 359600
Fax +39 0471 359633
hotel@daunenstep.it
www.daunenstep.it

trade sector
textiles and furnishing
fabrics
type of production
padded items and
accessories in goose-
feather: eiderdowns, quilts,
pillows
year of foundation 1969
contact person
► **contract/export**
Marius Eccel
► **marketing**
Verena Zelger
certifications
EDFA; NOMITE; OEKOTEX;
IDFB
markets
Italy, Europe, USA, Asia,
Middle East



DE CASTELLI BY CELATO

Via del Commercio, 16
31041 Cornuda (TV)
Phone +39 0423 638218
Fax +39 0423 83467
commerciale.celato@
decastelli.com
www.decastelli.com

trade sector
furnishing accessories
type of production
laser cutting and refining of
metal and steel for interiors
and exteriors
year of foundation 1983
contact person
► **contract/export**
Jessika Guidolin
► **marketing**
Albino Celato
markets
Italy, Europe, Russia, Asia,
Australia, New Zealand,
USA, Gulf States



DE MAJO ILLUMINAZIONE

Via G. Galilei, 34
30035 Mirano (VE)
Phone +39 041 5729611
Fax +39 041 5702533
demajo@
demajomurano.com
www.demajomurano.com

trade sector
lighting
type of production
classic and design
illumination equipment
year of foundation 1947
contact person
► **export**
export@
demajomurano.com
► **marketing**
p.brunello@
demajomurano.com
references
Intercontinental Hotel
Camas Restaurant,
Abu Dhabi (United Arab
Emirates); Restaurant
Alla Scala, Milan (Italy);
Ristorante Il Saraceno,
Naples (Italy); Theatre
of Leiden (Netherlands);
Ristorante Lorenzo - Salhiya
Plaza, Kuwait City (Kuwait)



DECORMARMI

Via Duca d'Aosta, 17/E
36072 Chiampo (VI)
Phone +39 0444 688311
Fax +39 0444 688 380
mariavittoria@decormarmi.com
www.decormarmi.com

trade sector
stone
type of production
sarlbe floors and coverings
year of foundation 1962
contact person
► **contract/export**
Gabriella Farinon
► **marketing manager**
Maria Vittoria Ferron
certifications
Iso 9001:2000
markets
Russia, East Europe, Middle
East, Europe, USA
references
Grand Hotel Des Bains
Riccione (Italy), Hotel
Continental, Venice (Italy),
Gallerie Le Metropole,
Monte Carlo (Monaco)



DEL TONGO INDUSTRIE GRUPPO DEL TONGO

Via Aretina Nord, 163
52041 Tegoletto (AR)
Phone +39 0575 4961
Fax: +39 0575 496278
Contract departement
Phone +39 02 96704348
Fax +39 0575 496341
www.gruppodeltongo.com

trade sector
furnishing and contract
type of production
contract furnishing and
kitchens
year of foundation 1960
contact person
► **contract**
Gianluca Colombo
managing director
contract departement
► **export/marketing**
Laura Del Tongo, export
and marketing manager
certifications
UNI EN ISO 9001:2000; 3E;
SA8000
markets
the world
references
Starhotel Grand Milan,
Saronno (Italy), Ramada
Hotel, Reggio Emilia (Italy),
Hotel Missoni, Kuwait
(Kuwait), Hotel Capolago,
Varese (Italy), NH Hotels,
Fiera-Pero (Italy), Palazzina
Grassi By Starck, Venezia
(Italy), Jolly Hotel Touring,
Milan (Italy)





DIERRE

Strada per Chieri, 66/15
14019 Villanova D'Asti (AT)
Phone +39 0141 949411
Fax +39 0141 9495843
info@dierre.it
www.dierre.it

DITEC

Via M.Banfi, 3
21042 Caronno
Pertusella (VA)
Phone +39 02 963611
Fax +39 02 9650314
ditec@ditecva.it
www.ditec.it

DIVANIA SOFT DESIGN SALOTTI & CONTRACT

Via Narni, 252
05100 Terni
Phone +39 0744 800233
Fax +39 0744 800234
info@divania.com
www.divania.com

DOIMO CITYLINE CONTRACT

Viale Europa Unita,12
31010 Moriago
della Battaglia (TV)
Phone +39 0438 8918
Fax +39 0438 892922
info@doimocitylinecontract.com
www.doimocitylinecontract.com

DOOR 2000

Via Galoppat, 96
33087 Pasiano di
Pordenone (PN)
Phone +39 0434 628739
Fax +39 0434 604614
info@door-2000.it
www.door-2000.it

DOMINGO SALOTTI

Strada della Romagna, 285
61100 Pesaro
fraz. Colombarone (PU)
Phone +39 0721 208080
Fax +39 0721 208580
domingo@domingo.it
www.domingo.it

trade sector

doors and dividing walls

type of production

doors for indoors and outdoors, security, fireproof, multi-function, for garages

contact person

► marketing

Sonia De Robertis



trade sector

electrical and electronic equipment

type of production

automation for entrances

year of foundation 1974

contact person

► contract

Andrea Vecchi

► export

Massimo Salvò

► marketing

Ermanno Minotti

certifications

UNI EN ISO 9001:2000; 98
37 EC DIRECTIVE; 89 106
EC DIRECTIVE; ETIC 89
336 EC DIRECTIVE; TUV
CERTIFICATIONS

markets

Europe, North America,
South America,
Mediterranean Countries,
Middle East, China, India



trade sector

furnishing and contract

type of production

hotel furnishing

year of foundation 1995

contact person

► contract/export

Maurizio Picciolini
m.picciolini@divania.com

► marketing

Sandro Picciolini
s.picciolini@divania.com

markets

Europe, USA, Latin
America, Africa.

references

Star Hotels Castille Paris
(France); West Wood
Cottage London (United
Kingdom); Vip Lounges
Tripoli International Airport
(Libya); Angola Embassy
in Rome (Italy); The
Michelangelo New York
(Usa)



trade sector

furnishing and contract

type of production

padded furnishing,
accessories, small
bedrooms, cupboards,
bedrooms, beds, lounges,
springs and mattresses

year of foundation 1997

contact person

► contract

Walter Giacometti
(managing director)

► export

Pietro Saccone (regional
manager)

certifications

UNI EN ISO 9001:2000

markets

Middle and Far East,
Oceania, Africa and South
America

references

Hilton Hotel Portorosa
Furnari (Italy); Relais
Maresca Capri (Italy); Asolo
Golf Club Asolo Treviso
(Italy); Holiday Inn St. Peter
Rome (Italy)



trade sector

doors and window fittings

type of production

doors for interiors

year of foundation 1999

contact person

► contract/export

Andrea Babbo

marketing manager

Silvia Abelli

markets

Around thirty countries
including Russia, East
Europe, China, India and
Arab Emirates



trade sector

furnishing and contract

type of production

divans, armchairs, padded
furniture in general

year of foundation 1973

contact person

► contract

Andrea Babbo

marketing manager

Silvia Abelli

markets

Around thirty countries
including Russia, East
Europe, China, India and
Arab Emirates





DORMIFLEX

Via A. Grandi, 13
30030 Santa Maria
di Sala (VA)
Phone +39 041 5730800
Fax +39 041 5731395
info@dormiflex.it
www.dormiflex.it

trade sector
furnishing and contract
type of production
bed bases, mattresses and
textile
year of foundation 1970
certifications
IT01 - 100% Original
Italian quality
(www.madeinitaly.org)
markets
Italy, Europe, Asia
references
New York Palace, Budapest
(Hungary); Carlo IV, Prague
(Czech Republic); Hotel dei
Dogi, Venice (Italy); Exedra
Nice, Nice (France); Exedra
Rome, Rome (Italy)



DYLOG ITALIA

C.so Bramante, 53
10126 Turin
Phone +39 011 6938233
Fax +39 011 6966889
momo@dylog.it
www.dylog.it

trade sector
information technology
type of production
hotel reservation systems,
software for hotels,
restaurants and fashion
retailers, - rfid access
control - video security
software - car licence plate
video control
year of foundation 1980
contact person
► **contract, export, mktg**
Alfredo Momo
references
Hotelplan, Italy: www.
secretslinhotels.com,
Consorzio Langhe
e Roero, Italy: www.
langheroerobooking.it/
Hotel La Villa (France):
www.hotel-la-villa.fr;
Hotel Marinca (France):
www.hotel-marinca.com,
Carrefour, Italy; Gianni
Versace, Italy



EDEN GARDEN

Via Carlo Lorenzini, 2/A
50127 Florence
Phone +39 055 4564845
Fax +39 055 4565952
info@edengardensrl.com
www.edengardensrl.com

trade sector
outdoor furnishing
type of production
garden sunshades
contact person
► **contract**
Vincenzo Aloï
► **export**
Sergio Vranesevic



EDILCUOGHI CERAMICHE INDUSTRIE FINCUOGHI

Via Radici in Piano, 675
41049 Sassuolo (MO)
Phone +39 0536 816111
Fax +39 0536 806909
mkt.edilcuoghi
@fincuoghi.com
www.edilcuoghi.com

trade sector
floors and coverings
type of production
production of enamelled
porcelain-covered stone
tiles, porcelain-covered
stone coloured in mass,
double firing, double baked
year of foundation 1968
contact person
► **contract**
Mauro Manni
► **export**
Lucilla Morgera
► **marketing**
Arrigo Zapparoli
certifications
UNI EN ISO 14001:2004
markets the world
references
Touristic Marina, New City
Novigrad (Croatia); Tourist
Village Venta Club (Cape
Verde); Mercedes-Benz
World; Seven Eleven shops
(Norway); Le Lizzaran
Restaurants (France)



ELCHIM

Via Tito Livio, 3
20137 Milan
Phone +39 02 5511144
Fax +39 02 55185141
elchim@elchim.it
www.elchim.it

trade sector
equipment for hotels,
swimming-pools,
gymnasiums
type of production
hair driers and wall driers
year of foundation 1960
certifications
NEMKO, ETL, SASO
certification
markets
Italy, abroad (around 60
countries)



ELECTROLUX PROFESSIONAL

Viale Treviso, 15
33170 Pordenone
Phone +39 0434 380319
Fax +39 0434 385319
daniela.sele@electrolux.it
www.electrolux-
professional.com

trade sector
equipment for restaurants,
hotels, catering
type of production
professional foodservice
and laundry systems
solutions
contact person
► **marketing**
Massimo Presot, central
marketing director
Daniela Sele, public
relations
certifications
Sustainable Energy Award,
Dow Jones Sustainability,
Index, UNI EN ISO 14001,
RoHS, High Recyclability,
ECA (UK), EIA (Holland),
DEST (Denmark), Gastec
(Holland), Energy Star (USA)
markets
40 markets in the world
references
Molino Stucky Hilton Venice
(Italy), One & Only Resort
Cape Town (South Africa),
Westin Hotel Shanghai
(China), Restaurant Alain
Ducasse au Plaza Athénée
Paris (France)





EMMEBIESSE

P.zza Industria, 78
15033 Casale
Monferrato (AL)
Phone +39 0142 74391
Fax +39 0142 782275
info@emmebiesse.it
www.emmebiesse.it

trade sector

textiles and furnishing
fabrics, terry fabrics and
piquet (waffle) fabrics; ready-
made articles for bathroom-
wear, homewear, sportswear,
beachwear & leisure wear;
bedsheets; table linen.

type of production

items in terry fabrics and
waffle, bedsheets, table
linen.

year of foundation

1967

contact person

► **contract**
Marisa Miravalle
marisa@emmebiesse.it

► **export**
Piero Martinotti
peter01@emmebiesse.it

► **marketing**
Silvia Martinotti
silvia@emmebiesse.it

certifications

UNI EN ISO 9001:2000

markets

the world

references

Bauer Hotel, Venice (Italy);
Hotel Cristallo, Cortina (Italy);
Saturnia Spa, Grosseto
(Italy); Comano Spa, Trento
(Italy), Boscolo Hotels

EUROTEC DIVISIONE MBM

Strada Brescello, 33/39
42021 Brescello (RE)
Phone +39 0522 686711
Fax +39 0522 684517
mbm@eurotec.it
www.mbmitaly.it

trade sector

equipment for restaurants
hotels catering

type of production

cooking, warewashing,
refrigeration, self service

year of foundation

1972

contact person

► **general manager**
Lino Rocca

► **sales manager**
Alberto Bucchioni

► **marketing**
Natascia Tion

certifications
UNI EN ISO 9001:2000;

GASTEC; CE

markets

the world

references

Sheraton, Genova (Italy);
Yachting Club (YCM), Milan
(Italy); Gardaland (Italy)



FAEL SECURITY

Via Ettore Majorana 4
72100 Brindisi
Phone +39 0831 546563
Fax +39 0831 546674
fael@fael.com
www.fael.com

trade sector

doors and dividing walls
type of production
fireproof doors

year of foundation

1987

contact person

► **contract**
Riccardo Romanin

► **export**
Emanuela Romanin

► **marketing**
Patrizia Provat

certifications
UNI EN ISO 9001:2000; UNI

9723 - EN 1634

markets

Europe



FANTONI

Zona ind. Rivoli
33010 Osoppo (UD)
Phone +39 0432 9761
Fax +39 0432 976546
info@fantoni.it
www.fantoni.it

trade sector

interior architecture and
finishing area

type of production

office furniture, sound
absorbing and radiating
systems, interior coverings,
pre-finished floors, plywood
and MDF panels

year of foundation

1883

contact person

► **contract**
Paolo Fantoni

► **export**
Paolo Fantoni

references
Siemens (UK), DHL Head
Offices (Prague); Addax
Bank, Dubai (UAE); Minorca
Airport (Spain); Teatro
Gassmann, Gallarate (Italy)



FASEM INTERNATIONAL

Via Francesca Nord 44/48
56010 Vicopisano (PI)
Phone +39 050 799576
Fax +39 050 798898
fasem@fasem.it
www.fasem.it

trade sector

furnishing and contract
tables, chairs, furnishing
accessories

type of production

tables, chairs, furnishing
accessories

year of foundation

1976

contact person

► **contract**
Claudio Ghittoni

► **export**
Alessandro Casarosa

► **marketing**
Rita Monti

certifications
UNI EN ISO 9001:2000

markets
Europe, Americas, Asia,

Australia

references

Nobel Peace Centre, Oslo
(Norway); Ice Palace,
Moscow (Russia); Hotel
de La Sorbonne, Paris
(France); Nikko Hotel,
Osaka (Japan); Walt Disney,
Orlando (USA)



FDV GROUP

Via delle Industrie 16/C
30030 Salzano (VE)
Phone +39 041 5741111
Fax +39 041 482691
info@fdvgroup.com
www.fdvgroup.com

trade sector

lighting

type of production

decorative illumination for
interiors

year of foundation

2002

contact person

► **contract/export/
marketing**
Gabriele Cestra
marketing manager
gabriele.cestra@
firmedivetro.com

certifications

UNI EN ISO 9001:2000

markets

the world

references

Una Hotel Vittoria, Florence
(Italy); Hotel Villa Torretta,
Sesto S. Giovanni (Italy);
Bodegas Alion, Valladolid
(Spain); The Mix Restaurant,
Las Vegas (USA); Mariinskij
Theatre, St. Petersburg
(Russia)




**FEG INDUSTRIA MOBILI
GRUPPO FEG**

Superstrada Valassina
20034 Giussano (MI)
Phone +39 0362 8691
Fax +39 0362 869280
info@grupprofeg.it
www.grupprofeg.it


FERRARESE CONTRACT

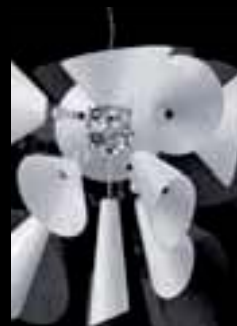
Via Sancilo 4
70056 Molfetta (BA)
Phone +39 080 3382085
Fax +39 080 3370049
info@ferraresecontract.it
www.ferraresecontract.it


FIR ITALIA

Via Borgomanero, 6
28010 Vaprio
d'Agogna (NO)
Phone +39 0321 996423
Fax +39 0321 996426
fir@fir-italia.it
www.fir-italia.it


FLORIM CERAMICHE

Via Canaletto, 24
41042 Fiorano (MO)
Phone +39 053 6840111
Fax +39 0536 844750
info@florim.it
www.florim.it


FLOS

Via Angelo Faini, 2
25073 Bovezzo (BS)
Phone +39 03024381
Fax +39 0302438250
info@flos.it
www.flos.it


FONTANAARTE

Via Alzaia Trieste, 49
20094 Corsico (MI)
Phone +39 02 45121501
Fax+39 02 4512560
info@fontanaarte.it
www.fontanaarte.it

trade sector

furnishing and contract
type of production
production of furnishing
systems and modular
kitchens

year of foundation 1948

contact person

- ▶ **contract**
Maria Grazia Elli
- ▶ **export**
Giuseppe Elli
- ▶ **marketing**
Raffaella Marelli

markets

Europe, USA UAE, Asia

references

see website
www.the-art-of-contract.
com


trade sector

textiles and furnishing
fabrics

type of production

curtains, coverings, textiles,
linen, etc for contracts

year of foundation 1962

contact person

- ▶ **contract**
Gianni Ferrarese
- ▶ **export/marketing**
Enzo Di Gioia


trade sector

bath and kitchen taps,
contract and professional

year of foundation 1957

markets

Italy, Europe, Asia

references

Grand Hotel Villa d'Este,
Cernobbio (Italy); Grand
Hotel Principe di Piemonte,
Viareggio (Italy); St. Regis
Grand Hotel, Rome (Italy);
Royal Mirage Residence
& Spa, Jumeirah Beach
Resort, Dubai (United Arab
Emirates); Hotel Grande
Bretagne, Athens (Greece)


trade sector

bathroom furnishing

type of production

ceramics porcelain

covered stone

year of foundation 1962

certifications

ECOLABEL, USGBC,
Bureau Veritas

markets

the world

references

Laguna Hotel, Mestre (Italy);
Pier24, Dubai (United Arab
Emirates); Rist. Locanda
Margon Trento (Italy);
Larimar Hotel, Stegersbach
(Austria); Star Hotel, Milan
(Italy)


trade sector

lighting

type of production

illumination equipment

year of foundation 1962

contact person
▶ contract

Lucrezia Primavera

▶ export

Marco Piscitelli

▶ marketing

Luca Di Gennaro

certifications

UNI EN ISO 9001:2000

references

Hotel Enterprise Milan
(Italy); Hotel Intercontinental
Geneva (Switzerland)


trade sector

illumination

branches

FontanaArte Corp.
(USA and Canada) and
FontanaArte Asia/Pacific
(Far East and Oceania)

year of foundation 1931

show-rooms

Milan, Brussels, New York,

Atlanta, Shanghai

distributors

over 1,500

in Italy and abroad

contact person
▶ contract

Sergio Liverani

▶ export

Maurizio Serra

▶ marketing manager

Grazia Innocenti

certifications

ISO 9001:2000

markets

the world

references

Radisson SAS Hotel, Dubai
(United Arab Emirates),
Hotel Bulgari, Milan (Italy),
Hotel Puerta America,
Madrid (Spain), Bryant Park
Hotel, New York (USA)





FORNASARIG SEDIE FRIULI

Via San Giovanni, 45
33044 Manzano (UD)
Phone +39 0432 750057
Fax +39 0432 740015
info@fornasarig.it
www.fornasarig.it

FRETTE

Via Borgazzi, 23
20052 Monza
Phone +39 039 60461
Fax +39 039 6046505
info@frette.com
www.frette.com

GAGGIOLINI CONTRACT

Via dell'Industria, 12
57021 Venturina (LI)
Phone +39 0565 851093
Fax +39 0565 855173
info@gaggiolini.it
www.gaggiolini.it
www.inbusta.it
www.fuoriluogo.it

GALASSIA

Zona Industriale Pantalone
01030 Corchiano (VT)
Phone +39 0761 573134
Fax +39 0761573458
info@ceramicagalassia.com
www.ceramicagalassia.com

GALLI ORIZZONTI CONTRACT

Via Corridoni 80/A
22060 Arosio (CO)
Phone +39 031 4477100
Fax +39 031 4477105
contract@galliorizzonti.it
www.orizzonti-srl.com
www.gallimobili.it

GALLOTTI&RADICE

Via Matteotti, 17
22072 Cermenate (CO)
Phone +39 031 777111
Fax +39 031 777188
info@gallottiradice.it
www.gallottiradice.it

trade sector

furnishing and contract
type of production
design and contemporary
chairs and furnishing
accessories

year of foundation 1878

contact person

► contract

Maurizio Riturante

► export

Arianna Fornasarig

► marketing

Cristina Mansutti
cristinam@fornasarig.it

markets

Italy, Europe, Russia, Middle
East, Australia and USA

references

Don Alfonso 1890
Sant'Agata sui due Golfi,
Napoli (Italy); Cipriani, New
York (USA); Operakaellaren,
Stockholm (Sweden);
Palace Budapest, Budapest
(Hungary); Guilo Guilo
Japanese restaurant, Paris
(France); Bar du Port, Saint
Tropez (France); Boscolo
New York, New York (USA)



trade sector

textiles and furnishing
fabrics

type of production
linen for homes and hotels

year of foundation 1860

contact person

► contract

Sandro Mangione

► export

Raffaele Martino

► marketing

Scott Formby

markets

the world

references

Ritz Carlton Hotels &
Resorts; Four Seasons
Hotels & Resorts;
Intercontinental; Emirates
Airlines, Hotel Ritz, Paris
(France)



trade sector

turnkey hotel contract
type of production
furnishing restaurants,
fitness establishments,
showrooms, offices, bars

year of foundation 1999

contact person

► contract

Alessandro Gaggiolini

► export & marketing

Nadia Criscuolo

certifications

EURO-SOA

markets

Europe - Africa

references

Riad Hotel, Marrakech
(Morocco); Wellness
Center Guerlain, Milan
(Italy); Chateaux De
Mirambeaux, Bordeaux;
Relais & Chateaux Royal
Champagne, Champillon
(France); Hotel Exedra,
Rome (Italy)



trade sector

bathroom furnishing
type of production
sanitary services in
ceramics and bathroom
décor

year of foundation 1980

contact person

► contract

Giada Ceccarelli

► export

Valter Brunelli

► marketing

Giada Ceccarelli

certifications

UNI EN ISO 9001:2000;

UNI EN ISO 14001:2004

markets

Italy, Spain, Greece,
Eastern Europe, Middle
East, Far East

foreign branches:

GALASSIA HISPANIA SAU
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28971 Griñón, Madrid
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info@galassiahispania.com
GALASSIA (UK)
Titan House, Station Road,
LS15 5PA Leeds,
Phone +441132394447
maz@galassiauk.com



trade sector

furnishing and contract
type of production
bedrooms, beds, padded
furniture, common areas
décor

contact person

► contract

Domenico Toniolo

► marketing

Gianluca Menini

markets

the world

references

Ocean Hotel, Ocean
Drive Miami (USA);
Garni Muralto, Locarno
(Switzerland); Residenza
Vecchio Torchio, Lugano
(Switzerland); Albergo
Bellavista, Menaggio Como
(Italy); Albergo Oro Verde,
Bergeggi (Italy)



trade sector

furnishing
type of production
design furniture in crystal
year of foundation 1955

contact person

► contract

Silvia Gallotti

► export

Silvia Gallotti

markets

Italy and abroad



**GEDY**

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**GERVASONI**

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**GIOVANNETTI
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www.giovanetticollezioni.it

**GLT
GRUPPO URMET**

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info@git.it
www.git.it

**GMC CONTRACT
& MOBILI**

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24047 Treviglio (BG)
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Fax +39 0363 3120400
info@gmccitalia.com
www.gmccitalia.com

trade sector

bathroom furnishing

type of productionaccessories and décor,
bathroom textiles**year of foundation** 1953**contact person**▶ **contract**

Paolo Sala

▶ **export**

Alberto Ciancia

▶ **marketing**

Tiziana Croce

certifications

according to the items

markets

the world

references

Hotel Ergife, Roma (Italy),
Sheraton Golf, Roma (Italy),
Hotel Manin, Milan (Italy),
Hotel Britannia, Bruxelles
(Belgium), Hotel Hilton,
Malta (Malta)

foreign branches

Gedy Iberica

designers Thun, Billekens,
Hasuike

**trade sector**

furnishing and contract

type of productionfurniture and furnishing
accessories**year of foundation** 1882**contact person**▶ **contract**

Massimo Stella

▶ **export**

Michele Gervasoni

▶ **marketing**

Anna Sindona

certifications

UNI ES ISO 14001:2004,

UNI EN ISO 9001:2000

markets

throughout the world, in
particular: Australia, Austria,
Belgium-Luxemburg,
Canada, Denmark, Finland,
France, Germany, Great
Britain, Greece, Ireland,
Norway, Holland, Ex
USSR countries, Portugal,
Scandinavia, Spain, Sweden

references

Welcome Hotel, Legnano
(Italy); Hotel Opus Horsens,
Horsens (Denmark);

**trade sector**textiles and furnishing
fabrics**type of production**

work clothing

year of foundation 1977**contact person**▶ **contract**

Roberto Giberti

▶ **export**

Francesco Buzzolan

▶ **marketing**

Roberto Giberti

markets

Italy, France, Portugal,
Spain, Austria, Switzerland,
Germany, UK, Greece,
Slovenia, Croatia

**trade sector**

furnishing

type of productionpadded furniture -
furnishing accessories**year of foundation** 1964**contact person**▶ **contract**

Benito L. Giovannetti

▶ **export**

Angelika Leidinger

▶ **marketing**

Adriano Rasi

markets

Europe, USA, Eastern
Europe,

references

Four Seasons, Riyadh
(Saudi Arabia); Hotel
Hyatt, Chicago (USA); Pitti
Immagine, Florence (Italy)

**trade sector**electrical and electronic
equipment**type of production**automation of hotel and
residential structures**year of foundation** 1985**contact person**▶ **export**

Francesco Laino

▶ **marketing**

Claudio Piantoni

certifications

UNI EN ISO 9001:2000

markets

Italy, East Europe, North
Africa

references

Principal hotel chains

**trade sector**

furnishing and contract

type of production

furniture

year of foundation 1936**contact person**▶ **contract**

Monica Bugini

▶ **export**

Adelio Cimnaghi

▶ **marketing**

Monica Bugini

Jlenia Poloni

markets

Europe, Saudi Arabia,
Kuwait, Emirates, Jordan

references

Hrh Prince Bander (Saudi
Arabia); Boscolo (Italy);
Patio Properties (France);
Etap (France)





GOBBETTO

GP DATI HOTEL SERVICE

GTS GROUP

HAPPY SAUNA

HIDRA CERAMICA

HILINE

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gobbottomkt@gobbetto.com
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30172 Mestre (VE)
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sales-marketing
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fisiospherespa@gtsgroup.it
www.gtsgroup.it

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info@happysauna.it
www.happysauna.it

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36030 Caltrano (VI)
Phone +39 0445 891225
Fax +39 0445 705200
info@hiline.it
www.hiline.it
www.marcozordan.it

trade sector

floors and coverings

type of production

production of special resins

year of foundation 1958

contact person

► contract

Clarissa Gobbetto

► marketing

Clarissa Gobbetto

references

Capri Palace Capri (Italy);
Albereta; C-Dream Lounge
Bar Costa Crociere Genova
(Italy); Museo Perugia
Perugia (Italy)



trade sector

hotel services

type of production

design and development of
application and engineering
solutions for the hospitality
and tourism industry

year of foundation 1981

contact person

► contract

Barbara Bastianello

► export

Filippo Barbetta

► marketing

Giuseppe Pellegrini

certifications

UNI EN ISO 9001:2000

markets

Italy, Europe

references

Orient Express Italian Hotel,
Hotel Cipriani, Venice (Italy);
The Charming Hotels;
Alpitour World Hotel&Resort



trade sector

bodycare

type of production

cosmetics and equipment
for professional use

year of foundation 1974

contact person

► contract

Laura Michelagnoli

► export

Luciana Trezza

► marketing

Alexandra Gazzola

Paola Silva

certifications

UNI EN ISO 9001:2000

markets

Asia, Eastern and Western
Europe, North America

references

Hotel Hilton (Mexico);
SPA Amber (Jordan); The
Lake Resort (Portugal);
Hotel Adler (Italy); Hotel
Courmaison (Italy)



trade sector

fitness and wellbeing

type of production

planning and realization of
wellbeing centres and
beauty farms

year of foundation 1994

contact person

► contract

Antonio Vanzetta

► marketing

Roberto Cemin

markets

Italy, France, Croatia,
Germany

references

Hotel Hilton Molino Stuky
Venice (Italy); Cruise Ship
Queen Victoria - Cunard
Line; Cruise Ship Eurodam
- Holland America Line



trade sector

bathroom furnishing

type of production

washbasin and sanitary
services in ceramics

year of foundation 1989

contact person

► contract

Maurizio Fiori

► export

Marco Pauri

marcopauri@hidra.it

► marketing

Maurizio Fiori

certifications

UNI EN ISO 900:2000; USA
and Australian certification

markets

50 countries

Designers

Sandro Meneghello and
Marco Paoletti



trade sector

furnishing and contract

type of production

planning and production of
hightech design products

year of foundation 2000

contact person

► marketing

Marco Zordan

markets

United Arab Emirates,
Russia, Ukraine, Europe,
America

references

Ipe Cavalli

certifications

UNI EN ISO 9001:2000

markets

50 countries

Designers

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

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Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli

Ipe Cavalli



HOTELS ON THE WEB

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www.ipindustrie.com



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www.ibrubinetterie.it

trade sector

information technology, on line management solutions

type of production

solutions to increase the revenue, start ups, new buildings, purchases, sales, company rents, marketing, revenue and yield management, commercial strategies and brand image

contact person

- ▶ **marketing**
Francesca Pesce



trade sector

equipment for restaurants and hotels

type of production

air-conditioned cupboards for the conservation and service of wine, delicatessen products and cheeses

year of foundation 1999

contact person

- ▶ **contract**
Vainer Fantini
- ▶ **export**
Cesare Scazza
- ▶ **marketing**
Silvana Giuffredi

markets

Italy, Europe, Eastern Europe, Middle East, Far East

references

Costa Group, Ruffino, La Gioiosa, Campari, Fullerton



trade sector

lighting

type of production

illumination equipment for indoors and outdoors

year of foundation 1958

markets

72 countries



trade sector

interior architecture and finishing area

type of production

infra-red radiators in wood and furnishing accessories

year of foundation 1977

contact person

- ▶ **contract**
Lara Dorbolò
- ▶ **export**
Anna Zanini
- ▶ **marketing**
Giovanni Dorbolò

certifications

CEE/ RoHs

markets

the world



trade sector

furnishing and contract outdoor furnishing

type of production

outdoor furnishing

year of foundation 2002

contact person

- ▶ **contract/export**
Rosella Del Balzo

markets

italian and international

references

Prince Café, Porto Cervo (Italy), Haagen Daazs, Mexico City (Mexico), Sempack Golf (Switzerland), Nino Restaurant (Bahrain), Jiva Hill Park Hotel, Crozet (France), Bridge House, Cape Town (South Africa). See website
www.coroitalia.it



trade sector

bathroom furnishing

type of production

taps, showers and shower accessories, bathroom accessories

year of foundation 1980

contact person

- ▶ **contract/export/mktg**
Andrea Bregoli

certifications

ISO 9002, Watermarks, ACS, CSA, CSI, Kiwa

markets

the world

references

Soul Queensland (Australia), Intercontinental Guanzhou (China), Park Hyatt Tokyo (Japan), Hilton Montreal (Canada), Fairmont Dubai (United Arabs Emirates)





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www.inda.it

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www.indelb.it

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www.innovatec.it

trade sector

bathroom furnishing
type of production
bathroom accessories in metal

year of foundation 1986

contact person

► **contract/export**
Elisabetta Neve
elisabetta.neve@
ibb-bonomi.com

► **marketing**
Maurizio Filippini

markets
the world



trade sector

bathroom furnishing
type of production
ceramics, taps, tubs and fitness, shower-boxes, accessories and furniture
certifications

UNI EN ISO 9001:2000

markets

Ideal Standard International products are sold under important international brands such as Ideal Standard, Jado and American Standard (Far East and Incesa), as well as leading local makes including Incesa Standard (Incesa), Armitage Shanks (GB), Ceramica Dolomite (Italy), Porcher (France and Incesa) and Vidima (Eastern Europe).

references

Sheraton Golf Parco de' Medici Rome (Italy); Hotel St. Martin, St. Martin's (Caribbean); Domina Hotel, St. Petersburg (Russia); Plan Hotel Zanzibar (Tanzania); Hotel Corallo Battaglia, Reggio Calabria (Italy)



trade sector

furnishing and contract
type of production
furnishing, refrigerated display windows, chairs, tables

year of foundation 1962

contact person

► **contract**
Fulvio Tonti

► **export**
Gianluca Morotti

► **marketing**
Pamela Giombini

certifications

CE; ETL; ICILA CSQ; GOST STANDARD

markets

the world

references

Nobu, Milan (Italy); Gold Dolce&gabbana, Milan (Italy); Heladeria Giangrossi, Madrid (Spain); Centrico, Melbourne (Australia); Caffè Cottini, Rome (Italy)



trade sector

bathroom furnishing
type of production
bathroom furnishing and accessories

year of foundation 1944

certifications

UNI EN ISO 9001:2000; CE; IMQ



trade sector

various supplies
type of production
minibars, locks and safes

year of foundation 1967

contact person

► **contract/export**
Gerardo Boschi

► **marketing**
Sara Berardi

certifications

UNI EN ISO 9001:2000; UNI EN ISO 14001:2004; ISOTS 16949:2002

markets

the world

references

NH Hotels; Hilton; Rccol Carnival Cruises; Starwood Hotels and Resorts



trade sector

electrical and electronic equipment
type of production
domotic products

year of foundation 1998





INOXPIÙ

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Phone +39 0461 923149
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commerciale@inoxpiu.com
www.inoxpiu.com

trade sector
equipment for restaurants
hotels catering
type of production
professional energy-saving
kitchens
year of foundation 1984
contact person
► **contract**
Andrea Zuccatti
► **marketing**
Elisa Leoni
references
Ristorante Savini, Milan
(Italy); Ristorante Joia, Milan
(Italy); Ristorante Locanda
Margon, Trento (Italy); Hotel
Bellevue, Cogne (Italy);
Devero Hotel, Cavenago,
(Italy); Hotel Monopol,
Wroclaw (Poland)



INTEREL

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Fax +39 0471 633378
info@interel.it
www.interel-tophotel.it

trade sector
hotel sector - RMS - hotel
system
year of foundation 1984
contact person
► **contract/export**
Nadia Zublasing
► **marketing**
Christine Dorigoni
markets
Italy, Arab Emirates,
Germany, Austria



INTERNA GROUP

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Fax +39 0432 574131
info@interna.it
www.interna.it

trade sector
furnishing and contract
type of production
high class furnishing for
the hospitality and contract
sector
year of foundation 1989
contact person
► **marketing**
Davide Pellizzari
certifications
UNI EN ISO 9001:2000; UNI
EN ISO 14001:2004
markets
Europe, China, Russia,
Brazil, USA
references
BMW Welt, Munich
(Germany); Hotel Danielli,
Venice (Italy); Radisson
Dakar (Senegal); Fincantieri
Nave Princess for Carnival,
Genoa (Italy); citizenM Hotel
Amsterdam, (Netherlands)



INTERNI ITALIANI

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trade sector
turnkey hotel contract
type of production
restructuring building and
carpentry, padded furniture
year of foundation 1995
contact person
Annamaria Vidiri
references
Sky Italia, Milan (Italy);
Cinematic Hotel, Rome
(Italy); Finmeccanica,
Genoa (Italy)



IRIS CERAMICA

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41042 Fiorano Modenese (MO)
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assambiente@iris-group.it
www.irisceramica.it

trade sector
floors and coverings
type of production
porcelain covered stone
year of foundation 1961
certifications
UNI EN ISO 9001:2000;
UNI EN ISO 14001:2004;
ANAB; EMAS; UNI (ISO
14411 and SERIES 10545);
NF UPEC; PROVE ASTM;
CERT. BIELORUSSIA EMI;
NP; CCC
markets
present in over 100
countries in all continents



ISEO SERRATURE

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marketing@iseo.eu
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trade sector
doors and dividing walls
type of production
production of security
devices, security cylinders,
cylinders for special plants
(Master Keys), security lock
for closures in aluminium,
wood, PVC, iron. Locks for
reinforced doors, padlocks
year of foundation 1969
contact person
► **contract**
Gennaro Palmieri
► **export**
Marco Gattone
► **marketing**
Gennaro Palmieri
certifications
Icim (Company with
certified quality control
system), Company with
certified environmental
management system
markets
Italy, Europe, Middle East,
Africa, Asia





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www.karboxx.com

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KRISTALIA

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www.kristalia.it

trade sector
interior illumination
type of production
lighting fixtures
year of foundation 1975
contact person
► **contract**
Roberta Vitadello
► **export**
Roberta Vitadello
► **marketing**
Roberta Vitadello
certifications
UNI EN ISO 9001:200
PRODUCT: EC UL
markets
Italian and international
references
Plaza Hotel, New York
(Usa); Ritz Carlton, St.
Moritz (Switzerland);
Sheraton Diana Majestic,
Milan (Italy); Hotel Byblos,
Saint Tropez (France);
Luminal Discobar, Milan
(Italy)



trade sector
furnishing accessories
type of production
handcraft glass processing
of items and accessories
for décor
year of foundation 1952
contact person
► **contract**
Tiziano Vurro
► **export**
Tiziano Vurro
► **marketing**
Tiziano Vurro
markets
the world



trade sector
wallpapers, coverings,
textile, interior decoration
type of production
textile coverings, wallpaper,
furnishing textiles,
furnishing accessories
year of foundation 1961
contact person
► **contract**
Alessandra Ferrett
customer@jannellievolpi.it
► **export**
Mauro Jannelli
► **marketing and
communication**
Paola Jannelli
markets
worldwide
references
see websites
www.jannellievolpi.it
www.wallpaperondemand.it
www.sirpi-wallcoverings.it



trade sector
illumination
type of production
design lamps
year of foundation 2005
contact person
► **contract**
Giuseppe Mesaglio
► **export**
Alessandro Casagrande;
Susan Quercioli
► **marketing manager**
Alessandro Casagrande
markets
all the world
show-rooms
Italy (Arealuce Milano),
Barcelona (Vincon), Sidney
(Hub Furniture), New York
(Leperé)
branches
via Zara 2/a - 33100 - Udine



trade sector
furnishing and contract
type of production
chairs, tables, furnishing
accessories, illumination,
furnishing in plastic and
design
year of foundation 1949
certifications
UNI EN ISO 9001:2000
references
Eclipse Kolonaky
Restaurant, Athens
(Greece); La Grolla Refuge,
Courmayeur (Italy); Café
Bogami, Gaia (Portugal);
Massaya Restaurant, Doha
(Qatar)



trade sector
furnishing
type of production
chairs, easy chairs, tables,
coffee tables, bookshelves,
lamp systems, furnishing
accessories
year of foundation 1994
contact person
► **contract**
Ruggero Magrini
► **export**
Ruggero Magrini
► **marketing manager**
Stefano Cigana
markets
Europe, Far East, Americas
references
Shiang Boutique Buffet,
Taiwan (China); Artigo,
Milan (Italy); eOffice@,
Birmingham, Bristol,
Manchester, Soho (United
Kingdom)



J

K



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www.laminam.it



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www.lamm.it

trade sector

doors and technical
closures

type of production

doors totally aligned with
wall, patented system,
exclusive design and
technology

year of foundation 1984

contact person

► contract

Marco Bonalli

► export

Manuela Vidale

► marketing

Silvia Felletti

certifications

UNI EN ISO 9001:2000

markets

Italy, European Community,
Western Europe, Usa, Israel

references

Hotel UcciardHome,
Palermo (Italy); Teatro
Petruzzelli, Bari (Italy)



L

trade sector

furnishing and contract

type of production

production of design
armchairs and divans

year of foundation 1993

contact person

► contract

Fulvio Bulfoni

► export

Fulvio Bulfoni

markets

Europe, Usa, Russia, United
Arab Emirates

references

Hilton Hotels, Radisson
Hotel, Scandic Hotel,
Carnival and P.&O. Cruise
Ships, MS Cruise Ships



trade sector

floors and coverings

type of production

tiles for floors and coverings
in high quality porcelain-
covered stone

markets

the world

references

Geology; Cathay; Lifestyle
Fusion; Lifestyle Crox;
Lifestyle Kontiki



trade sector

lighting

type of production

production of illumination
items in glass and metal

year of foundation 1974

contact person

► contract

Lorenza Radizzani

certifications

CE; UL

markets

the world

references

Tao Nightclub, Las Vegas
(Usa); Burj Al Arab, Dubai
(UAE); h2c Hotel, Naples
(Italy); Pennyhill Space,
London (United Kingdom);
Princess Hotel, Barcelona
(Spain)



trade sector

floors and coverings

type of production

ceramic slabs

year of foundation 2001

markets

the world

references

Mercure Hotel, Den Hague
(Netherlands)



trade sector

furnishing and contract

type of production

seating systems for
collective, contract,
didactic, conference and
office use

year of foundation 1959

contact person

► contract

Serafini Michele

► export

Barbieri Carlo

► marketing manager

Margelli Andrea

certifications

UNI EN ISO 9001: 2000 UNI
EN ISO 14001

markets

all the world

references

Hotel Barcelò, Malaga
(Spain); Università Bocconi,
Milan (Italy); Politecnico di
Milano, Milan (Italy); Museo
della Scienza e Tecnologia
"Leonardo da Vinci", Milan
(Italy), L'Oréal Paris (France)

showroom

Milan, via Albani 21





LIMONTA

Via Cesare Battisti, 15
23845 Costamasnaga (LC)
Phone +39 031857111
Fax +39 031857204
roberto.spreafico@limonta.com
www.limonta.com

trade sector

textiles and furnishing
fabrics

type of production

curtains, textiles
year of foundation 1893
contact person

► contract

Roberto Spreafico

► export

Davide Malagutti,
Luisa Arrigoni

► marketing

Bonfanti Giovanni

certifications

Homologations: Italy,
France, Germany, Spain,
IMO NAVAL SECTOR

markets

Europe, Usa, Australia

references

Antunivic Hotel, Zagabria
(Croatia); Hotel Duca,
Mantua (Italy); Grand Hotel
et De Milan, Milan (Italy);
Turin 2006, textiles supply



LINFADISIGN DI F.B. DI BERETTA G. & C.

Via Montello, 57
22060 Cabiato (CO)
Phone +39 031 768903
Fax +39 031 756428
info@linfadesign.com
www.linfadesign.com

trade sector

furnishing and design

type of production

chairs, easy chairs, tables
and furnishing accessories
year of foundation 2000
contact person

► contract

Marco Beretta
Pierluigi Beretta

► export

Pierluigi Beretta

► marketing manager

Marco Beretta
Pierluigi Beretta

markets

Italy, Europe, Usa, the rest
of the world



LISA DESIGN

Via Pantanelli 67/71
61025 Montellabbate (PU)
Phone +39 0721 498627
Fax +39 0721 490520
info@lisacontract.com
www.lisacontract.com

trade sector

furnishing and contract

type of production

hotel, student hostel and
rest home contract
show-room

Montellabbate (PU)
via Pantanelli 67/71,
contact person

► contract

Luigi Bruscolini

► export

Luigi Bruscolini

► marketing manager

Luigi Bruscolini



LISTONE GIORDANO MARCHIO DEL GRUPPO MARGARITELLI ITALIA

06089 Miralduolo
di Torgiano (PG)
Phone +39 075 988681
Fax +39 075 9889043
info@listonegiordano.com
www.listonegiordano.com

trade sector

furnishing, coverings for
residential and contract

type of production

parquet and boiserie
contact person

► contract

Fernanda Capezzali

► export

Gianluca Gargaglia

► marketing manager

Andrea Margaritelli

year of foundation

1870

Certifications

FSC (Forest Stewardship
Council), PEFC (Programme
for Endorsement of Forest
Certification schemes),
UNI EN ISO 14001:2004,
UNI ISO 9001, OHSAS
18001:1999, EC MARKING,
FORMALDEHYDE, ZERO
SOLVENTS

markets

Europe, North America,
South America, Asia,
Middle East

references

New York Palace Budapest
(Hungary); Seehotel Riva
Costanza (Germany)



LUALDI

Prolungamento Via
Kennedy - 20010 Marcallo
con Casone (MI)
Phone +39 029789248
Fax +39 02 97289463
info@lualdiporte.com
www.lualdiporte.com

trade sector

doors and dividing walls

type of production

interior, residential, office
doors and interior décor,
contracts

references

Bulgari Hotel, Milan (Italy);
La Rinascente, Milan
(Italy); Epic Condo & Hotel,
Miami (Usa); Hotel Royart
(Luxemburg)



LUXE OF ITALY

Via Beata Vergine del
Carmelo, 97/D
00144 Rome)
Phone +39 06 52279173
Fax +39 06 52244590
info@luxeofitaly.com
www.luxeofitaly.com

trade sector

various supplies

type of production

luxury car rental

year of foundation

2007

contact person

► contract

Roberta Pozzi

► marketing

Lorenzo Libotte

markets

Europe, Russia, America,
Latin America



**M.B.**

Via dell'Industria, 11
47838 Riccione (RN)
Phone +39 0541 699811
Fax +39 0541 601815
info@mbsedie.it
www.mbsedie.com

trade sector
furnishing and contract
type of production
chairs, tables, stools,
divans, accessories
year of foundation 1963
contact person
► **export**
Christian Ricci
► **marketing**
Francesca Paci
markets
Italy, throughout the world

**MAGIS**

Via Magnadola, 15
31045 Motta di Livenza (TV)
Tel. +39 0422 862600
Fax +39 0422 766395
info@magisdesign.com
www.magisdesign.com

trade sector
metal and mechanical
engineering
type of production
furnishing accessories
branches
Magis Japan
contact person
► **contract**
Roberto Defendi
roberto.defendi@
magisdesign.com
certifications
ISO 9001/14001
markets
Magis exports 80% of its
production to around 70
markets worldwide

**MARCHI CONTRACT**

Via Allende, 95
41122 Modena
Phone +39 059 250440
Fax +39 059 253174
info@marchi-contract.com
www.marchi-contract.com

trade sector
furnishing and contract
type of production
custom made furnishings
for bars, restaurants and
hotels
year of foundation 1988
contact person
► **contract**
Marchi Maurizio
► **export**
Dario Di Paola
► **marketing**
Massimiliano Marchi
certifications
UNI EN ISO 9001:2000
markets
Italy, Russia, United Arab
Emirates, Cuba, Santo
Domingo, Serbia, Ukraine
references
Beograd Gran Casinò,
(Serbia); Risto-bar Black
Stone, Sondrio, (Italy);
Sheraton Hotel (Israel);
Hotel Barcelo (Cuba)

**MARETTO**

Via di Rivale, 69
30030 Rivale di Pianiga (VE)
Phone +39 041 411432
Fax +39 041 5128574
info@maretto.net
www.maretto.net

trade sector
furnishing and contract
type of production
furnishing bedrooms,
bathrooms, reception halls
year of foundation 2006
contact person
► **contract/export/
marketing**
Edoardo Maretto
markets
Italy, South Africa, India
references
Hotel Savoy, Caorle (Italy);
Hotel Mediterraneo, Jesolo,
(Italy); Marina di Venezia,
Venice (Italy), Vigne dei
Casali, Roma (Italy)

**MATHIAS**

Via Nazionale, 97
33048 San Giovanni
al Natisone (UD)
Phone +39 0432 757035
Fax +39 0432 757643
info@mathias.it
www.mathias.it

trade sector
furnishing and contract
type of production
chairs
year of foundation 1988
contact person
► **contract**
Gianna Del Bene
► **export**
Ilaria Sialino
► **marketing**
Gustavo Sialino
certifications
CATAS
markets
throughout the world
references
Hotel Neubau, Wien
(Austria); Calasarena Village,
Maracalagonis, Cagliari
(Italy); Corporate Offices
Maresca Spa, Pescara
(Italy); Scharf Coffee Shop,
(Austria); Radisson Hotel,
Dakar (Senegal)

**MATTEOGRASSI**

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22066 Mariano Comense (CO)
Phone +39 031 757711
Fax +39 031 748388
info@matteograssi.it
www.matteograssi.it

trade sector
furnishing and contract
type of production
furnishings, chairs, tables,
armchairs, sofas, chaise
longues, contracts,
communities, multiple
seatings. Specialists in
leather and coach hide
year of foundation 1880
contact person
► **contract**
sales@matteograssi.it
markets
the world





MATTIAZZI

Via Sottorive, 19/2
33048 San Giovanni al
Natisone (UD)
Phone +39 0432 757474
Fax +39 0432 756575
info@mattiazzi.eu
www.mattiazzi.eu

trade sector
furnishing

type of production
chairs and tables

year of foundation 1979

contact person

► **contract**

Cristina Salvati

► **export/marketing**

Cristina Salvati

markets

Europe, Usa, Russia

references

Tabla, Schirn of Frankfurt
(Germany)



MAXDESIGN

Via dei Banduzzi, 75
33050 Bagnaria Arsa (UD)
Phone +39 0432 996412
Fax +39 0432 996036
info@maxdesign.it
www.maxdesign.it

trade sector

furnishing and contract

type of production
chairs and furnishing
accessories

year of foundation 2000

contact person

► **contract**

Barbara Zaina

► **export/marketing**

Massimo Martino

markets

the world

references

ICC Durban Arena,
Durban (South Africa);
Glass Pavillon, Toledo
Museum of Art (Usa);
Music Farm setting (Italy);
National Portrait Gallery,
Smithsonian Insitute (Usa)



MERIDIANI

Via Birago, 16
20020 Misinto (MI)
Phone +39 02 9669161
Fax +39 02 96329205
info@meridiani.it
www.meridiani.it

trade sector

furnishing and contract

type of production
padded furniture and day
and night zone furnishing,
outdoor furnishing in teak

year of foundation 1973

contact person

► **contract**

Manlio Crosti

► **export**

Paolo Boffi, Elena Fossati

► **marketing**

Vanessa Molteni

certifications

Sistema IT01 100% Qualità
Italiana - Istituto per la
Tutela dei Produttori Italiani

markets

46 different countries

references

see website
www.meridiani.it/
CATALOGUE_projects.asp



MERITALIA

Via Como, 76/78
22066 Mariano Comense (CO)
Phone +39 031 743100
Fax +39 031 744460
meritalia@meritalia.it
www.meritalia.it

trade sector

furnishing and contract

type of production
armchairs and design
accessories

year of foundation 1987

contact person

► **contract/export**

Giulio Meroni

► **marketing**

Vanna Meroni

markets

Italy, Europe, Middle East



METALMOBIL - MARCHIO INDUSTRIEIFI

Via Strada Selva Grossa, 28/30
61010 Tavullia (PU)
Phone +39 0721 203601/7
Fax +39 0721 203600/6
commerciale@metalmobil.com
export@metalmobil.com
www.metalmobil.com

trade sector

contract

type of production
chairs, tables and padded
furniture for public eating
places

year of foundation 1956

contact person

► **contract**

Alessandro Gabellini

► **export**

Gianluca Morotti

► **marketing manager**

Pamela Giombini

certifications

CATAS

markets

Europe, Usa, Middle East

references

McDonald's (Usa); Pizza Hut
(Romania); KFC (Romania,
France); Etap Hotel (France);
Burger King (Romania)

show-room

via Macerata, Tavullia (PU)
Italy



METHIS - DIV. ARREDO UFFICIO DI COOPSETTE

Via Ligabue, 2
42040 Caprara di
Campegine (RE)
Phone +39 0522 904711
Fax +39 0522 904788
info@methis.com
www.methis.com

trade sector

furnishing and contract

type of production
office furnishing

year of foundation 1968

contact person

► **contract**

Mauro Cottafavi

► **export**

Eric Carpani

► **marketing**

Mauro Cottafavi

certifications

UNI EN ISO 9001:2000;
UNI EN ISO 14001:2004;
partition walls conform to
EC marking

markets

Italy, Europe (France, Spain,
Portugal, UK, Ireland etc.),
Australia, USA, Canada



**MF GROUP**

Via Ozanam, 4
20031 Cesano Maderno (MI)
Phone +39 0362 52941
Fax +39 0362 502212
info@mobileffe.com
www.mobileffe.com

**MLE - TARGETTI
POULSEN GROUP**

Via A. Einstein, 35 INT. 5
50013 Florence
Phone +39 055 8804701
Fax +39 055 8986055
f.farinacci@mlefirenze.it
www.mlelighting.com

MOLTENI & C.

Via Rossini, 50
20034 Giussano (MI)
Phone +39 0362 3591
Fax +39 0362 355170
customer.service@molteni.it
www.molteni.it

MONTELEONE

Via C. Nassiryah, 5
28024 Gozzano (NO)
Phone +39 0322 912921
Fax +39 0322 912195
info@monteleone.it
www.monteleone.it
www.spekkio.it

MOROSO

Via Nazionale, 60
33010 Cavallico (UD)
Phone +39 0432 577111
Fax +39 0432 570761
info@moroso.it
www.moroso.it

NARDI

Via Arso, 4
36072 Chiampo (VI)
Phone +39 0444 422100
Fax +39 0444 422150
info@nardigarden.it
www.nardigarden.it

trade sector
furnishing and contract
type of production
furniture
year of foundation 1968
contact person
▶ **contract**
Natalia Frigerio
▶ **export**
Andrea Diana
▶ **marketing**
Natalia Frigerio



trade sector
hotel lighting
type of production
illumination for indoors and outdoors
year of foundation 1982
contact person
▶ **sales**
Alessio Petrelli
▶ **marketing**
Nedda Geotti
markets
the world
references
QF Hotel, Dresden, (Germany); Le Meridien Lav Spalato, Spalato (Croatia); Saint George Hotel, Rome (Italy); Four Seasons, Firenze (Italy); Intercontinental Kiev, Kiev (Ukraine); Sheraton Edimburgh, Edimburgh (United Kingdom); Sheraton Golf Roma, Rome (Italy); Starhotel Saronno, Saronno (Italy)



trade sector
furnishing
year of foundation 1930
contact person
▶ **contract**
Sergio Balestrini,
Franco Villani
▶ **marketing**
Peter Hefti
markets
the world



trade sector
bathroom furnishing
type of production
bathroom accessories, cosmetic mirrors, magnifiers
year of foundation 1996
contact person
▶ **contract**
Katia Monteleone
▶ **marketing**
Luigi Monteleone
markets
Italy, Europe, Russia, UAE
references
Sheraton Golf, Rome (Italy); Hotel Is Arenas (Italy); Hotel Savoia, Cortina d'Ampezzo (Italy); Hotel Ergife, Rome (Italy); NH Mantegna, Mantua (Italy)



trade sector
furnishing and contract
type of production
padded furniture and furnishing accessories
year of foundation 1952
contact person
▶ **contract**
Roberta Tortora,
Ennio Marcor
▶ **export**
Marco Cappellin
▶ **marketing**
Alberto Gortani
certifications
UNI EN ISO 9001:2000; UNI EN ISO 14001:2004
markets
34 countries in the world
references
Four Seasons Hotel, Limassol, Cyprus (Greece); Clermon Hotel Covasna, (Romania); Byblos Art Hotel, Villa Amistà, Verona (Italy); Holiday Inn Express, Milan (Italy); Hotel Palce Mamam (Bahrain)



trade sector
furnishing
type of production
chairs and tables
year of foundation 1990
contact person
▶ **contract**
Italo Zordan
Fabio Dalla Valle
Andrea Ceriolo
▶ **export**
Italo Zordan
Fabio Dalla Valle
Andrea Ceriolo
▶ **marketing manager**
Floriana Nardi
certifications
ISO 9002
markets
Europe, Usa, Australia, UAE, Canada, Latin America, Africa, Mediterrean Area
references
Blue Bay Resort, Sharm El Sheik (Egypt); Therme Bad Wörishofen (Germany)



N



NEMO DIVISIONE LUCI DI CASSINA

Via Milano, 28
22066 Mariano Comense (CO)
Phone +39 031 757571
Fax +39 031 757575
info@nemo.cassina.it
www.nemo.cassina.it

trade sector lighting

type of production
high class lamps and
illumination systems
year of foundation 1993
contact person

► **marketing**
Fabio Florio
(sales manager)

certifications

CE; ENEC
markets

Italy, Europe, Canada-
Usa, South America, Asia,
Middle East, Australia

references

Ferrari Maranello (Italy); Fiat
Head Offices, Turin (Italy)



NORLIGHT

Via B.Cellini, 8
21012 Cassano Magnago (VA)
Phone +39 0331 77736
Fax +39 0331 79126
norlight@norlight.it
www.norlight.it

trade sector lighting

type of production
technical illumination
year of foundation 1992
contact person

► **export**
Fietta Andrea
► **marketing**
Maria Grazia Calabrò

certifications

UNI EN ISO 9001:2000

markets

the world

references

Golf in Golf Hotel, Solbiate
Olona (Italy); Swiss Hotel,
Istanbul (Turkey); Palazzo
del Ghiaccio, Milan
(Italy); Emirates Airlines
Headquarter, Dubai (UAE)



OF INTERNI

Via dell'Industria, 62/A
31052 Maserada sul Piave (TV)
Phone +39 0422 877119
Fax +39 0422 877092
info@ofinterni.it
www.ofinterni.it

trade sector

furnishing and contract

type of production
lamps, furnishing and
accessories

year of foundation 1993
contact person

► **contract**
Isabella Gnes
isabellag@ofinterni.it

export

Isabella Gnes
isabellag@ofinterni.it

marketing

Bruno Fuga
bruno@ofinterni.it

markets

Italy, Russia, Europe, Usa,
Japan



OIKOS FRAGRANCES

Via Ponte Vetero, 1
20121 Milan
Phone +39 02 8052800
Fax +39 02 8052115
info@oikosfragrances.com
www.oikosfragrances.com

trade sector

environmental

fragrance and olfactory
communication

year of foundation 1992

contact person

► **contract**
Giorgio Mandarano
► **export**
Silvia Verderio

marketing

Giorgio Mandarano

markets

national and international



ONGARATO

Via Romana Aponese, 22
35142 Padova
Phone +39 049 715360
Fax +39 049 715122
info@ongarato-lighting.it
www.ongarato-lighting.it

trade sector

lighting

type of production
hotel illumination
contact person

► **contract**
Riccardo Ongarato
► **marketing**
Pierluigi Ongarato



ORIGLIA

Via Liguria, 38
12038 Savigliano (CN)
Phone +39 0172 714111
Fax +39 0172 21568
origlia@origlia.it
www.origlia.it

trade sector

furnishing and contract

type of production
chairs, stools, tables and
furnishing accessories

year of foundation 1940
contact person

► **contract**
Denis Zanghirella

► **export**
Giorgio Senatore

► **marketing**
Sebastiano Origlia

markets

Eu, Russia, Middle East,
Usa, Australia





PAGHERA GREEN PHILOSOPHY

Via Molini, 7
25017 Lonato (BS)
Phone +39 030 9913888
Fax +39 030 9131134
paghera@paghera.it
www.paghera.it

trade sector
furnishing and contract

type of production
landscape planning of vegetable skyscrapers, commercial platforms, hotels and dwellings through an industrial, ecological and innovative philosophy

year of foundation 1973

contact person

- ▶ **contract**
Gianfranco Paghera
- ▶ **export**
Michele Paghera
- ▶ **marketing**
Anna Paghera

certifications
UNI EN ISO 9001:2000

markets
Europe, Central America, South America, UAE, Saudi Arabia, Africa, Asia

references
Villa Amistà Byblos Art Hotel, Verona (Italy); The Palm, Dubai (UAE)



P

PANDORA DESIGN

Via Canonica, 40
20154 Milan
Phone +39 02 316157
Fax +39 02 34939492
info@pandoradesign.it
www.pandoradesign.it

trade sector
accessories

type of production
items for the contemporary table

year of foundation 1998

contact person

- ▶ **contract**
Daniela Danzi
- ▶ **export**
Matteo Caligaris
- ▶ **marketing manager**
Matteo Caligaris

markets
Eu, Usa, Asia, Middle East

references
Bulgari Hotels and Resorts, Milan (Italy), Bulgari Hotels and Resorts, Tokyo (Japan) Abu Dhabi fitness and health centre, Abu Dhabi (UAE)

showroom
Via Canonica, 40 - Milan



PANZERI CARLO

Via Padania, 8
20046 Biassono (MI)
Phone +39 02 497483
Fax +39 02 497396
Panzeri@panzeri.it
www.panzeri.it

trade sector
production of domestic lighting fixtures

type of production
illumination and accessories

year of foundation 1946

contact person

- ▶ **contract**
Norberto Panzeri
- ▶ **export**
Vincenzo Castana
- ▶ **marketing manager**
Paolo Montera

markets 42 countries



PEDRALI

S.P. 122
24050 Mornico al Serio (BG)
Phone +39 035 8358810
Fax +39 035 8358888
info@pedrali.it
www.pedrali.it

trade sector
furnishing and contract

type of production
production of chairs, tables, illumination and accessories

year of foundation 1963

contact person

- ▶ **contract**
Monica Pedrali
- ▶ **export**
Monica Pedrali
- ▶ **marketing manager**
Morena Piacentini

markets
Italy, United Kingdom, France, Holland, Germany, Belgium, Greece, Scandinavian countries.

references
Hotel Monaco Gran Canal, Venice, (Italy); Hotel Manos, Bruxelles (Belgium); Hotel Bulwar, Torun (Poland) Hotel Hilton, London (United Kingdom); Hotel Crown Plaza, Antwerp (Holland)



PINETTI

Via Artigiani, 17
24060 Brusaporto (BG)
Tel. +39 035 684429
Fax +39 035 676820
info@pinetti.it
www.pinetti.it

trade sector
production of items for furnishing in leather

type of production
plate mats, menu holders, trays, desks and home offices, room sets, baskets, special projects on request.

year of foundation 1983

contact person

- ▶ **contract**
Lorenzo Pinetti
- ▶ **export**
Antonella Caprio

markets
Europe, Usa, Japan, Russia, China, Hong Kong, Africa

references
Suvretta House, St. Moritz (Switzerland), Hotel Bagni di Bormio, Bormio (Italy), ATA Hotel Terme di Petriolo SPA&Resort (Italy)

showrooms
Milan, Corso Garibaldi, 73 Lecco, Via A. Visconti, 6



PIRCHER OBERLAND

Via Rienza 43
39034 Dobbiaco (BZ)
Phone +39 0474 971111
Fax +39 0474 972270
piroffice@pircher-spa.com
www.pircher.eu

trade sector
outdoor furnishing

type of production
outdoor furnishing in wood

year of foundation 1928

certifications
UNI EN ISO 9001:2000;
UNI EN ISO 14001:2004;
HOLZFORSCHUNG (AU);
PEFC - COC for sustainable forest management; RAL;
TÜV-GS; CE





PLUST COLLECTION

Viale Del Lavoro, 45
36021 Ponte Di Barbarano (VI)
Phone +39 0444 788200
Fax +39 0444 788290
info@plust.com
www.plust.com

trade sector
design (indoor and outdoor
furnishing)
type of production
rotational printing
year of foundation 1974
contact person
▶ **contract**
Sabina Boscato
▶ **export**
Sabina Boscato
▶ **marketing manager**
Sabina Boscato
certifications
ISO 9001/2000;
ISO 14001/2004
markets
all the world
references
Midi Station (restaurant-
lounge bar), Brussels
(Belgium); Brasserie De
Mar (restaurant-lounge
bar) Valencia (Spain); The
New Italian Design, Milan
Triennale (Italy)



POGGESI OMBRELLIFICIO

Via Fiorentina, 70
50063 Figline Valdarno (FI)
Phone +39 055 951946
Fax +39 055 958342
info@poggesi.it
www.poggesi.it

trade sector
Outdoor furnishing
type of production
garden sunshades and
contracts



POLIFORM

Via Montesanto 28
22044 Inverigo (CO)
Phone +39 316951
Fax +39 31695444
info@poliform.it
www.poliform.it

trade sector
furnishing and contract
type of production
cupboards and
compartments, beds and
night Accessories, day
systems, larders, chairs,
padded furniture, cookers
(Varenna).
year of foundation 1970
contact person
▶ **contract**
Luca Spinelli
▶ **export**
Franco Galli
▶ **marketing**
Manuela Catelli
certifications
UNI EN ISO 9001:2000
markets
Europe, America, Asia,
Oceania
references
Peck, Milan (Italy); Devero
Hotel Cavenago, Milan
(Italy); Younique Get Fit,
Milan (Italy)



POLTRONA FRAU

SS 77Km 74,5
62029 Tolentino (MC)
Phone +39 0733 9091
Fax +39 0733 971600
info@poltronafrau.it
www.plotronafrau.it

trade sector
furnishing and contract
type of production
chairs, tables, furniture
year of foundation 1912
contact person
▶ **contract**
Alberto Gullini
▶ **export**
Nicola Coropulis (emea),
Angelo Antenucci
(Americas),
Patrizio Mattioli (Asia),
Saverio Grazioli (Italy)
markets
the world
references
European Parliament
Auditorium Strasbourg
(France); Queen Mary cruise
ship; Auditorium Ara Pacis,
Rome (Italy), Ferrari, Alfa
Romeo, Lancia interiors,
Singapore Airlines A388
Top Class interiors



PONZI

Viale Gramsci, 26 A
48010 Bagnara (RA)
Phone +39 0545 76009
Fax +39 0545 76827
info@ponzi-in.it
www.ponzi.it

trade sector
doors and dividing walls
type of production
automatic entrances, metal
fixtures
contact person
▶ **contract**
Andrea Ponzi
▶ **marketing**
Andrea Ponzi
certifications
UNI EN ISO 9001:2000
references
Museo Mart, Rovereto
(Italy); C.C Etnapolis,
Catania (Italy); Marriot Park
Hotel, Rome (Italy); Bentley
Hotel THI, Genoa (Italy);
Milan Trade Fair (Italy)



PORADA

Via P.Buozzi 2, Loc Porada
22060 Cabiato (CO)
Phone +39 031 766215
Fax +39 031 768386
info@porada.it
www.porada.it

trade sector
furnishing and contract
type of production
accessories
year of foundation 1968
contact person
▶ **contract**
Alessandro Allievi
Mauro Nastri
▶ **export**
Mauro Nastri
markets
worldwide
references
Raddison Hotel, Szczecin
(Poland); Crowne Plaza,
Moscow (Russia),
Radisson Johannesburg,
(South Africa); Novotel
Luxembourg (Luxembourg);
Four Seasons Canary
Wharf, London (United
Kingdom), Jury's Doyle,
Dublin (Ire); Astoria Hotel,
Lucerne (Switzerland);
Sofitel, Toulouse (France),
La Manga, Alicante (Spain)
Pulmann, Marseille (France)





PORRO INDUSTRIA MOBILI

Via per Cantù, 35
22060 Montesolaro (CO)
Phone +39 031 783266
Fax +39 031 7832626
info@porro.com
www.porro.com

trade sector

furnishing and contract

type of production

night and day systems,
beds, containers,
bookcases, chairs, tables,
complements, accessories,
office furnishing.

year of foundation 1925

contact person

marketing@porro.com

► export

Mauro Marelli

markets

Italy, Europe, USA, Asia

references

Turks and Caicos Dellsis Cay
(Caribbean Islands) Luxury
resorts and residences -
Island Garden, Miami (USA);
Hartl Powercrusher,
St. Valentin
(Austria), Corinzia Villa
Project (Libya)
Supply of homeware
collection for offices



PORTA F.LLI BRUNO E ALDO

Via Brughiere, 44
28017 S. Maurizio d'Opaglio (NO)
Phone +39 0322 923611
Fax +39 0322 923666
matteo@porta-spa.com
www.porta-spa.com

trade sector

bathroom furnishing

type of production

taps and accessories

year of foundation 1950

contact person

► contract

Matteo Baldioli

► export

Michela Rossi

► marketing

Matteo Baldioli

certifications

UNI EN ISO 9001:2000;

AFNOR NF; KIWA; NSF;

ACS; DVGW

markets

the world



POWERGRES

Via Regina Pacis, 259
41049 Sassuolo (MO)
Phone +39 0536 887811
Fax +39 0536 802935
gzunino@powergres.it
www.powergres.it

trade sector

floors and coverings

type of production

tiles in porcelain-covered
stone, in white paste,
coloured glass, glass and
porcelain-covered mosaics,
covered tiles numerous
surface finishings and
formats

year of foundation 2005

contact person

► marketing and communication

Giuseppe Zunino

mktg@powergres.it

markets

the world

references

Hotel and Spa Villa
Campomaggio, Radda
in Chianti (Italy); Vic,
Barcelona (Spain); Hotel
Devero, Vimercate (Italy);
Palazzo Arpav, Treviso
(Italy); Vulcano Buono
Project, Nola (Italy)



PRATIC F.LLI ORIOLI

Via Cividina, 198
33035 Ceresetto (UD)
Phone +39 0432 638311
Fax +39 0432 678022
marketing@pratic.it
www.pratic.it

trade sector

solar protection

type of production

sun blinds and awnings

year of foundation 1960

contact person

► contract

Fabio Camatta

► export

Paolo Nobile

► marketing manager

Cristina Vincenzi

certifications

EC Certification

markets

national and international
show-room
company show-room with
over 300 sq m.

distributors

authorized retailers
throughout the national
territory



PRESOTTO INDUSTRIE MOBILI

Via Puja, 7
33070 Brugnera fraz. Maron (PN)
Phone +39 0434 618111
Fax +39 0434 618212
pr_info@presotto.com
www.presotto.it

trade sector

furniture for the home

(excluding kitchens),

residential and hotel

contracts

type of production

just in time production, from
the panel to the finished
product

year of foundation 1948

contact person

► contract

Fabio Vettorel

► export

Fabio Vettorel

► marketing manager

Paolo Sartini

certifications

ISO 14001:2004 ; OHSAS

18001:1999; registration

under EMAS regulations

markets

principally Europe; marginal
relations with North
America, the Russian
market, Asian countries
occasionally

references

Grand Hotel Savoia, Cortina
(Italy), Events Area "Le
Pinete", Viggiù (Italy)



PROJECTCLIMA

Via dell'Industria
28885 Piedimulera (VB)
Phone +39 0324 842598
Fax +39 0324 842003
info@projectclima.it
www.projectclima.it

trade sector

contract, residential, private

interior design heating

furniture

type of production

customized design radiators

- design towel warmer

- interior design heating

furniture

year of foundation 2004

contact person

► contract

Andrea Dipietromaria

► Italy/Export

Fabio Regalli

► marketing

Elena Fiorani

certifications

CE; NF; UNI EN 9001:2000

markets

Italy, UK, France, Portugal,
Spain, Germany, Poland,
Holland, Sweden, Ireland





PROVEX INDUSTRIE

Via Zona Industriale Nord 10
39031 Brunico (BZ)
Phone +39 0474 571511
Fax +39 0474 571571
info@provex.eu
www.provex-industrie.eu

trade sector
bathroom accessories and shower boxes
type of production
high range comfort accessories and shower boxes
year of foundation 1976
contact person
► **contract/export/marketing**
Oswald Fischnaller
certifications
ISO 9001:2000, EC, TÜV-Gs, Vde
markets
48 countries
references
NH Hotel Stuttgart Airport, Stuttgart (Germany); Sheraton, Bolzano (Italy); Hotel Montana, Arlberg (Austria); Radisson Salzburg, (Austria) Steigenberg Linz, Linz (Austria)
distributors
distributed in 48 countries



PROXIMA SERVICE

C.so Francia, 2bis
10143 Turin
Phone +39 011 4731745
Fax +39 011 4378961
info@proximaserv.it
www.hotelcube.eu

trade sector
information technology & entertainment
type of production
Pms for Hotel Industry - ISV
year of foundation 1998
contact person
► **contract**
Riccardo Di Prima
► **export/marketing**
Sunny Menon
certifications
Microsoft Gold Certified
markets
Italy
references
Devero Hotel, Cavenago (Italy); Antares Hotel, Milan (Italy); Aran Hotel, Roma (Italy); San Marco Hotels, Venezia (Italy); Hotel Terme Saturnia (Italy)



QAYOT

Via Saragat snc
26019 Vailate (CR)
Phone +39 0363 341217
Fax +39 0363 341217
info@qayot.it
www.qayot.it

trade sector
lighting
type of production
decorative elements for interiors, lamps, furniture for design
year of foundation 2004
markets
the world



RAPSEL

Via A.Volta, 13
20019 Settimo Milanese (MI)
Phone +39 02 3355981
Fax +39 02 33501306
rapssel@rapssel.it
www.rapsel.it

trade sector
bathroom furnishing
type of production
production of furniture and accessories for the bathroom
year of foundation 1975
contact person
► **marketing**
Aldo Provini
markets
the world
references
Trussardi Head Offices, Milan (Italy); Hotel Morgans, New York (Usa); Una Hotel Vittoria, Florence (Italy); Boscolo Hotel Exedra, Rome (Italy); Gran Hotel Danieli, Venice (Italy)



RATTAN WOODS DESIGN

Via S.Rocco, 37
31010 Moriago della Battaglia (TV)
Phone +39 0438 966307
Fax +39 0438 966413
info@rattanwood.it
www.rattanwood.it

trade sector
furnishing and contract
type of production
furniture and décor in wood and rattan for interiors and exteriors
year of foundation
1964 as Sra, 1980 as Spa, 2009 as Srl
contact person
► **contract/export/mkt**
Denis Dalto
certifications
UNI EN ISO 9001:2000; UNI EN ISO 14001:2004; GOSSTANDARD
markets
Italy, Europe, Asia, Americas, Middle East
references
Rodina Palace, Sochi (Russia); Domino Fashion, Donesk (Ukraine); Hotel Adele, Vicenza (Italy); Be Manos, Brussels (Belgium); Hotel Ambassador, Lyon (France)



RESITALIA

Via Cassina Savina, 49
20038 Seregno (MI)
Phone +39 0362 238620
Fax +39 0362 327860
info@resitalia.it
www.resitalia.it

trade sector
doors and systems
type of production
design doors for interiors
year of foundation 1962
contact person
► **contract**
Maurizio Santambrogio
► **export**
Corrado Galli
► **marketing**
Samuele Citterio
references
Palais Liegi ai Parioli, Rome (Italy); Belstaff headquarters, Treviso (Italy); Esthee Lauder Cosmetics, New York (Usa)





RICHARD GINORI 1735

Viale Giulio Cesare, 50
50019 Sesto F.no (FI)
Phone +39 055 420491
Fax +39 055 4204954
vpuggelli@
richardginori1735.com
www.richardginori1735.com

trade sector
tableware and kitchenware
type of production
table décor
year of foundation 1735
contact person
► **export**
Costantino Costanzini
► **marketing**
Alberto Piantoni
certifications
UNI EN ISO 9001:2000
markets
the world
references
Four Seasons, Florence
(Italy); Ristorante il Pitosforo,
Portofino (Italy); Castiglion
del Bosco, Montalcino
(Italy); Il Pellicano, Porto
Ercole (Italy); Armani Caffè,
Moscow (Russia)



RICRAEE

Via Luigi Dalla Via,
Centro. Direz. Summano
36015 Schio (VI)
Phone +39 0445 500176
Fax +39 0445 576968
info@ricraee.it
www.ricraee.it

trade sector
floors and coverings
type of production
interior coverings and
decoration with innovative
crystal and metal based
materials for ornamental
and artistic creations
contact person
► **marketing**
Marco Enrico Cori



ROBERTI RATTAN

Via Madonna di Loreto, ZI
31010 Corbanese di Tarzo (TV)
Phone +39 0438 933022
Fax +39 0438 933005
info@robertirattan.com
www.robertirattan.com

trade sector
furnishing and contract
type of production
garden furniture, interior
furnishing, furniture in wood
rattan
year of foundation 1959
contact person
► **contract**
Mauro Roberti
► **export**
Rosetta Bertoluzzi
markets
prevalently EU out of a total
of 40 countries reached
references
Royal Mare Village Hotel,
Heraclion, Creta (Greece);
Restaurant Palais Coburg,
Vienna (Austria); Roemer
Bad Thermen, Bad
Kleinkirchheim (Austria);
Hotel Coral, Umago
(Croatia); Queen Mary 2,
Carnival Cruise Line, Winter
Garden



RODA

Via Tinella, 2
21026 Gavirate (VA)
Phone +39 0332 7486
Fax +39 0332 748655
info@rodaonline.com
www.rodaonline.com

trade sector
furniture
type of production
indoor and outdoor furniture
year of foundation 1990
contact person
► **contract**
Davide Pompa
► **export**
Branko Moeys
► **marketing**
Roberto Pompa
markets
the world
references
Sporting Club, Milan (Italy);
Hotel Tiberio, Capri (Italy);
Hotel Sorrento Palace,
Sorrento (Italy); Ristorante
Marina Grande, Naples
(Italy); Hotel Punta Tragara,
Capri (Italy)



RUBINETTERIE RITMONIO

Via Indren, 4 ZI Roccapietra
13019 Varallo (VC)
Phone +39 0163 560000
Fax +39 0163 560100
info@ritmonio.it
www.ritmonio.it

trade sector
bathroom furnishing
type of production
taps and bathroom kitchen
accessories
year of foundation 1946
contact person
► **contract**
Antonella Bicelli
Emanuele Margheri
► **export**
Antonella Bicelli
certifications
UNI EN ISO 9001:2000
markets
Italy, Europe, Americas
references
Straf Hotel, Milan (Italy);
Cliff House Hotel, Ardmore
(Ireland); Open '90 Canados
International



RUBINETTERIE STELLA

Via Unità d'Italia 1
28100 Novara
Phone +39 0321 473351
Fax +39 0321 474231
info@rubinetteriestella.it
www.rubinetteriestella.it

trade sector
bathroom furnishing
type of production
taps and bathroom
accessories
year of foundation 1882
contact person
► **export**
Giulio Stella
► **marketing**
Maurizio Genoni
certifications
NF French regulations
markets
Italy, EU, Russia, Qatar,
UAE, Singapore
references
Hotel Ritz, Paris (France);
Serena Hotels (Africa);
Hyatt Equestrian, Jeddah
(Saudi Arabia); Hotel Danieli,
Venice (Italy); Hotel Hilton
Cavalieri, Rome (Italy)





RUBINETTERIE TEOREMA

Via XX Settembre 120
25020 Flero (BS)
Phone +39 030 3580791
Fax +39 030 2680645
info@teoremaonline.it
www.teoremaonline.it



SALVARANI GRUPPO FEG

Superstrada Valassina
20034 Giuszano (MB)
Phone +39 0362 8691
Fax +39 0362 869380
info@salvaranicucine.it
www.salvaranicucine.it



SAMBONET PADERNO INDUSTRIE

Strada Regionale 11, km 84
28060 Orfengo (NO)
Phone +39 0321 879711
Fax +39 0321 879811
info@sambonet.it
www.sambonet.it



SAMO

Via Trieste, 62
37040 Bonavigo (VR)
Phone +39 044273018
Fax +39 0442670033
info@samo.it
www.samo.it



SAWAYA & MORONI

Via Andegari, 18
20121 Milan
Phone +39 02 86395212
Fax +39 02 86464831
info@sawayamoroni.it
www.sawayamoroni.com



SCAVOLINI

Via Risara, 60/70-74/78
61025 Montelabbate (PU)
Phone +39 0721 4431
Fax +39 0721 443413
contact@scavolini.com
www.scavolini.com

trade sector
bathroom and kitchen taps
year of foundation 1905
contact person
► **export**
Marco Carera
certifications
NF (France) and DIN
(Germany)
markets
European Union Eastern
Europe - Middle East -
Far East
references
Atahotel Expo Fiera, Pero
(Italy); Atahotel Varese
Business & Resort, Varese
(Italy); Atahotel Pieve
Emanuele, Milan (Italy);
Regal Hong Kong Hotel,
Hong Kong (China); Regal
Riverside Hotel, Hong Kong
(China); Chi Spa-Shangri
La Maldives Resort &
Spa, Maldives (Maldives);
Campari Towers, Sesto San
Giovanni (Italy); Metanopoli
Snam Village, (Italy); Etihad
Towers, Abu Dhabi (UAE)



trade sector
kitchens and contract
type of production
kitchens
year of foundation 1939
contact person
► **contract**
Maria Grazia Elli
► **export**
Giuseppe Elli
► **marketing**
Raffaella Marelli
markets
Europe, UAE, Asia, USA,
Australia
references
see website
www.the-art-of-contract.
com



trade sector
tableware and kitchenware
type of production
crockery, cutlery, kitchen
items and pots and pans
year of foundation 1856
contact person
► **contract**
Camilla Rebecchi
Barbara Cincotto
► **export**
Barbara Cincotto
Camilla Rebecchi,
► **marketing**
Paola Longoni
certifications
UNI EN ISO 9001:2000; UNI
EN ISO 14001:2004; OHSAS
18001- Cert of Excellence
markets
the world
references
Hotel IS Arenas, Oristano
(Italy); Royal Palm Hotel,
Mauritius (Mauritius);
Mandarin, Boston (USA);
Four Seasons, Bora Bora
(French Polynesia); W Hotel,
Istanbul (Turkish)



trade sector
bathroom décor
type of production
shower boxes, shower
dishes, shower columns
and bathroom furnishing
accessories
year of foundation 1960
contact person
► **contract**
Sonia Borghi
► **export**
Egidio Mazzon
► **marketing manager**
Chiara Suppiej
markets
Italy, UK, Germany, France,
Spain, Portugal, Greece,
Russia (local partners
extend the presence of
Samo throughout the world)
references
various large hotels



trade sector
furnishing and contract
type of production
contemporary design
architect's furniture
year of foundation 1984
contact person
► **contract**
Paul Fortes
sales@sawayamoroni.com
► **export**
Giacomo Scaffazzillo
► **marketing**
Sarah Venezia
markets
the world
references
Villas, Romazzino, Sardinia
(Italy); Residence Athens,
(Greece); Lincoln Apartment
New York, (USA); Villas Golf
Club, Bologna (Italy); Hotel
Klapsons 6 stars, Singapore
(Singapore); holding
company headquarters
(Saudi Arabia)



trade sector
equipment for restaurants
hotels catering
type of production
modular kitchens
year of foundation 1961
contact person
► **contract**
Fabiana Scavolini
► **export**
Roberto Gramaccioni
► **marketing**
Fabiana Scavolini
certifications
UNI ES ISO 14001:2004,
UNI EN ISO 9001:2000,
OHSAS18001
markets
over 50 countries
throughout the world
references
Rowan Loft, Los Angeles
(USA); Trump Royal, Miami
(USA); Safari Drive, Arizona
(USA); The Austonian, Texas
(USA)



**SCHÖNHUBER FRANCHI**

Via Bruno Boozzi, 10
39100 Bolzano (BZ)
Phone +39 0471 545111
Fax +39 0471 545100
sf@schoenhuberfranchi.com
www.schoenhuberfranchi.com

SCIROCCO H

Via Geola, 6
28013 Gattico (NO)
Phone +39 0322 955935
Fax +39 0322 917756
info@sciroccoh.it
www.sciroccoh.it

SEAL INDUSTRIA PORTE

Via Lisbona, 1
66020 S. Giovanni Teatino (CH)
Phone +39 085 4465151
Fax +39 085 4465153
info@sealportehotel.it
www.sealportehotel.it

SEDEX

Loc. Fosci, 25/B
53036 Poggibonsi (SI)
Phone +39 0577 988021
Fax +39 0577 988118
sedex@sedex.it
www.sedex.it

SEGIS

Via Umbria, 14 - Loc. Fosci
53036 Poggibonsi (SI)
Phone +39 0577 980333
Fax +39 0577 938090
segis@segis.it
www.segis.it

SELVA

Via L. Negrelli, 4
39100 Bolzano
Phone +39 0471 240111
Fax +39 0471 240112
selva@selva.com
www.selva.com

trade sector

furnishing and contract
type of production
table decoration and indoor
and outdoor furnishing

year of foundation 1920

contact person▶ **contact**

Nicoletta Angeli

certifications

UNI EN ISO 9001:2000;
SA8000

markets

Italy and the world

references

Starwood Hotels &
Resorts; Hilton Hotels &
Intercontinental Hotels &
Resorts; Kempinski Hotels
& Resorts; Rocco Forte
Hotels

**trade sector**

bathroom furnishing
type of production
heating fixtures as
furnishing

year of foundation 1999

contact person▶ **contact**

Michela Arbella

▶ **export**

Paola Poletti

▶ **marketing**

Michela Arbella

markets

the world

references

UNA Hotel, Naples (Italy);
Una Hotel Cusani, Milan
(Italy); Una Hotel, Lodi (Italy)

**trade sector**

doors and dividing walls
type of production
fireproof and soundproof
wooden doors for hotels

year of foundation 1919

contact person▶ **contact**

Fabio Sciarra

▶ **export**

Stefano Secondini

▶ **marketing**

Valeria Canalini

certifications

UNI 9723; UNI EN 1634;
UNI EN ISO 140 3; UNI EN
ISO 717 1

markets

Italy, Greece, UK,
Switzerland, Albania,
Croatia, Jordan

references

Hotel Caesar Augustus,
Capri (Italy); Gran Hotel
Plaza, Milan (Italy);
Hotel Federale, Lugano
(Switzerland); Hotel Rama,
Amman (Jordan); Nafplia
Palace Hotel & Villas,
Nasplion (Greece)

**trade sector**

furnishing and contract
type of production
chairs and tables

year of foundation 1979

contact person▶ **contract**

Vello Carli

▶ **marketing**

Filippo Carli

markets

Italy, Europe, Usa

references

Star Hotels; Teatro Carlo
Felice, Genova (Italy), Nil
Hotel, Florence (Italy), Hard
Rock Café, Venice (Italy)

**trade sector**

furnishing and contract
type of production
chairs, tables, padded
furniture

year of foundation 1983

contact person▶ **contract**

contract.segis@segis.it

▶ **export**

Franco Dominici

certifications

UNI EN ISO 9001; UNI EN
ISO 1400; SA8000

markets

North America, South
America, Asia, Europe

references

Novotel Gran Place,
Brussels (Belgium);
Pentagon Café, Washington
(USA); Café 21, Sidney
(Australia); Globe
Restaurant, Milan (Italy);
Holiday Inn, Somma
Lombardo (VA); Citadines
Apart Hotel, Tokyo (Japan);
Hyatt Hotel, Dushanbee
(Tagikistan)

**trade sector**

furnishing and contract
type of production
modern and in-style
contract furnishing

year of foundation 1968

contact person▶ **contract**

Franz Rungger
franz.rungger@selva.com

▶ **export**

Dieter Weinhold

▶ **sales**

Alberto Moro

markets

the world

references

Marriott Hotel, Frankfurt
(Germany); Gran Visconti
Palace Hotel, Milan (Italy);
Three Sisters, Tallin,
(Estonia); The Conrad,
Indianapolis (USA); Double
Tree by Hilton, Milan (Italy);
Hotel St. George, Rome
(Italy), Sheraton, Rome
(Italy)





SERENISSIMA INFORMATICA

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35129 Padova
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Fax +39 049 8291209
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SERRALUNGA

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13900 Biella
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Fax +39 015 31081
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www.serralunga.com

SICIS

Via Canala 75-79
48010 Ravenna
Phone +39 0544 469711
Fax +39 0544 469811
info@sicis.com
www.sicis.com

SIMAS

Via Falerina km 3
01033 Civita Castellana (VT)
Phone +39 0761 518161
Fax +39 0761 517897
simas@simas.it
www.simas.it

SIMMONS

Via Desio, 47
20030 Bovisio Masiago (MI)
Phone +39 0362 6481
Fax +39 0362 558340
info@simmonsitaly.com
www.simmons.it

SKEMA

Via dell'Artigianato, 8
31047 Ponte di Piave (TV)
Phone +39 0422 858511
Fax +39 0422 858505
info@skema.eu
www.skema.eu

trade sector
information technology
type of production
hotel management solutions
year of foundation 1980
contact person
▶ **marketing manager**
Alessandro Calligaris
certifications
UNI EN ISO 9001; VISION
2000
markets
hotel structures and chains
references
Town House Hotels;
Sheraton Padova Hotel
& Conference Center,
Padova (Italy); The Rocco
Forte Collection; Royal
Hotel, Sanremo (Italy); Toga
Hospitality (Australia)



trade sector
furnishing
type of production
divans, easy chairs, seats,
lamps, coffee tables, vases,
furnishing accessories
show-room
via Osti, 3, Milan
contact person
▶ **contract/export/
marketing**
Diego Stefanato
year of foundation 1825
markets
worldwide
references
Milan Biennial, Milan (Italy);
Palazzo Venier dei Leoni,
seat of Guggenheim
Museum, Venice (Italy); Novi
Resorts Hotel, Novi (Croatia)



trade sector
floors and coverings
type of production
mosaics in glass, marble,
steel
year of foundation 1987
contact person
▶ **contract**
Maurizio Leo Placuzzi
(founder and Sole
Director)
markets
the world
references
Encore Wynn Casino, Las
Vegas (USA); Wynn Casino,
Macau (China); The Plaza,
New York (USA); Caesar
Palace, Las Vegas (USA);
Atlantis, Dubai (UAE)



trade sector
sanitary ceramics industry
type of production
sanitary items in ceramics
year of foundation 1955
contact person
▶ **export**
Marco Oddi
▶ **marketing manager**
Sante Monteleone
certifications
UNI ISO 9001-2000
UNI ISO 14001-2004
markets
Italy, EU, Russia, Australia,
Usa
references
Ferrari Offices, Maranello
(Italy); Villa Medici, Florence
(Italy); Hotel Aurora, Merano
(Italy); Rossija Bank, Saint
Petersburg (Russia); Hotel
du Louvre, Paris (France)
showroom
via Melzo 9, Milan



trade sector
furnishing and contract
type of production
beds and mattresses
year of foundation
1870 USA - 1955 Italy
contact person
▶ **contract**
Giorgio Piana Agostinetti
▶ **export**
Fabio Formenti
markets
Europe, Usa, South
America, Australia, Japan
references
Westin Hotels; St. Regis
Hotel, New York (Usa);
Sheraton Hotels; Holiday
Inn Hotels; Hyatt Hotels



trade sector
floors and coverings
type of production
floors in laminate
for interior use
year of foundation 1992
contact person
▶ **contract**
Mauro Da Ros
▶ **export**
Alberto Maccatrozzo
▶ **marketing**
Massimo Geromel
certifications
UNI EN ISO 9001:2000;
CELQ; CE
markets
Italy, Europe, Africa, India,
China, America





SMANIA

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35010 Vigonza (PD)
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Fax +39 049 725713 -
8930912
smania@smania.it
www.smania.it

trade sector
furnishing and contract
type of production
interior and exterior
furnishing
year of foundation 1967
contact person
▶ **contract**
Roberto Fregonese
▶ **export**
Guido Mondino
markets
the world
references
Le Cigale Hotel, Doha
(Qatar); Petriolo SPA &
Resort, Siena (Italy); UNA
Hotel, Camaiore (Italy); Le
Fay Resort, Brescia (Italy)



SMEG

Via Leonardo da Vinci, 4
42016 Guastalla (RE)
Phone +39 0522 8211
Fax +39 0522 821452
marco.leonardi@smeg.it
www.smeg.it

trade sector
equipment for restaurants
hotels catering
type of production
designer domestic electrical
appliances arising from
collaborations with world
famous architects
certifications
UNI EN ISO 900:2000; UNI
EN ISO 13485; UNI EN ISO
14001:2004; OHSAS 18001



SPHAUS

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20038 Seregno (MI)
Phone +39 0362 330355
Fax +39 0362 242238
sphaus@sphaus.com
www.sphaus.it

trade sector
furnishing for contract
market and home market
year of foundation 2004
type of production
padded furniture and
accessories
contact person
▶ **contract/export**
Mauro De Vanna
mauro@sphaus.com
▶ **marketing manager**
Filippo Dell'Orto
phil@sphaus.com
markets
Europe, America, Middle
East, Far East
references
Ac Hotels, Accor Hotels,
Woods Hotels, W Hotels
showrooms
Appartamento SpHaus,
corso Matteotti 64, Seregno
(Italy); Il Piccolo, via Tessa
1 corner of corso Garibaldi,
Milan (Italy)



ST NET COMMUNICATIONS

Via Sabaudia, 8
20124 Milan
Phone +39 02 6693329
Fax +39 02 66983954
info@stnc.eu
www.stnc.eu

trade sector
electrical and electronic
equipment
type of production
software development
security and
communication, study and
planning videosurveillance,
photovoltaic plants and
video communication,
hardware
year of foundation 2004
contact person
▶ **contract**
Simona Chillelli
▶ **export**
Giuseppe Storniolo
▶ **marketing**
Giuseppe Storniolo
Simona Chillelli
certifications
DNV; TUV; CE
references
Più Uno International,
Verona (Italy); Celltech Spa,
Milan (Italy); Consorzio ASI,
Caltanissetta (Italy); Air Hotel
Linate, Milan (Italy)



ST RUBINETTERIE

Via A. Di Dio, 199
28877 Ornavasso (VB)
Phone +39 0323 837158
Fax +39 0323 836133
strubinetterie@strubinetterie.it
www.strubinetterie.it

type of production
sanitary taps
year of foundation 1969
contact person
▶ **marketing**
Alessia Saglio Trombone
markets
Europe - Usa
references
Hotel Londra, Florence
(Italy); Spa of Livigno,
Livigno (Italy)



STARPOOL

Via Stazione
38030 Ziano di Fiemme (TN)
Phone +39 0462 571881
Fax +39 0462 571899
info@starpool.it
www.starpool.it

trade sector
fitness and wellbeing
type of production
fitness
year of foundation 1975
contact person
▶ **export**
Riccardo Turro
▶ **marketing**
Elisa Zanotta
certifications
UNI EN ISO 9001:2000
markets
Italy, Russia, Dubai, Greece
references
Grand Hotel Palace,
Merano (Italy); Harbour
Club, Milan (Italy); Royal
Hotel Carlton, Bologna
(Italy); Schloss Hotel, St
Moritz (Switzerland); Hotel
Caesius, Bardolino (Italy)





STUDIO ART

Via Pellizzari, 47
36071 Arzignano (VI)
Phone +39 0444 453745
Fax +39 0444 456661
info@studioart.it
www.studioart.it

STURM UND PLASTIC LA ROSA

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20030 Palazzolo Milanese (MI)
Phone +39 02 99044222
Fax +39 02 99045611
info@sturmundplastic.com
www.sturmundplastic.com

STYL ARTE

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28010 Nebbiuno (NO)
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Fax +39 0322 589810
stylarte@tin.it
www.stylarte.com

SURCANAPÈ

Via Indipendenza, 160
20036 Meda (MI)
Phone +39 0362 3971
Fax +39 0362 397200
info@surcanape.it
www.surcanape.it

SWAN ITALIA

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22063 Vighizzolo di Cantù (CO)
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Fax +39 031 732505
info@swanitaly.com
www.swanitaly.com

SYSDAT TURISMO

Via Ferrari, 21
21047 Saronno (VA)
Phone +39 02 967181
Fax +39 02 96718426
gandola.luca@sigesgroup.it
www.sysdat-turismo.it

trade sector

coverings

type of production

coverings in leather,
furnishing accessories

year of foundation 2006

contact person

- ▶ **contract/export**
Paola Muraro
Roberto Peron

▶ marketing manager

Paola Muraro

markets

all the world

references

Kempinsky Hotel, Geneva
(Switzerland); Hotel Cruiser,
Pesaro (Italy); Bar Refill,
Milan (Italy); Ristorante
Churchill, Assen (Germany);
private residence of Roman
Abramovich, London (UK)



trade sector

furnishing

type of production

high tech furnishing

year of foundation 1998

contact person

▶ contract

Barbara Goltermann

▶ export

Fosca Mazzola

▶ marketing manager

Mattia Rigamonti

certifications

Class 1, Recyclable

markets

Europe, Asia

branches

Paris, Madrid, London,
München

showroom

Spazio Anfossi,
via Anfossi 1, Milan



trade sector

classical and contemporary

furnishing

type of production

padded furniture

year of foundation 1972

contact person

▶ contract

Venni Rodolfo

▶ export

Manni Luisa

▶ marketing manager

Venni Rodolfo

markets

Italy, Eu, outside Eu

references

Zacchera Hotels; Monrif
Hotels; Sheraton Hotels;
Hilton Cavalieri, Roma (Italy)

showroom

Nebbiuno, Via per Meina 15



trade sector

textiles and furnishing

fabrics

type of production

textiles and curtains for

home furnishing and

contracts

year of foundation 1986

contact person

▶ contract

Maurizio Arienti

info@surcanape.it

▶ export

Mario Barbieri

export@surcanape.it

certifications

Class 1 homologation, IMO

markets

the world

references

Msc Poesia cruise ship;
Msc Fantasia cruise ship;
Hotel Hassler, Rome (Italy);
Hotel Villa Aminta, Stresa
(Italy); Palace Hotel, Gstaadt
(Switzerland)



trade sector

divans and easy chairs

type of production

"timeless" Modern Design

year of foundation 1963

contact person

▶ contract

Giovanni di Luzio

▶ export

Giovanni Di Luzio

Andrea Proserpio

▶ marketing

Simona Proserpio

certifications

Gost / Bs / Asm

markets

60 countries



trade sector

information technology &
entertainment

type of production

management solutions for
the tourism-hotel sector

(PMS, booking engines and
accounting)

year of foundation 1978

contact person

▶ contract/export

Sergio Gandola

▶ marketing

Luca Gandola

markets

Italy, Brazil, Mexico,
Capoverde, Senegal

references

over 1,400 customers





SYSTEM TECH

Via Marnelli, 6
72013 Ceglie Massapica (BR)
Phone +39 0831 388021
Fax +39 0831 388021
info@system-tech.it
www.system-tech.it

trade sector
lighting

type of production
illumination systems and fixtures

year of foundation 2004

contact person

► **contract/marketing**
Gatti Antonio

markets

Italy, Europe

references

Museo Nazionale Archeologico, Taranto (Italy); Cycle lane between Mola di Bari and Monopoli (Italy); Parisi Gioielli, Auchan Arcade Taranto (Italy); Maria Serio, Taranto (Italy)



TAGINA CERAMICHE D'ARTE

Via Flaminia - ZI Nord
06023 Gualdo Tadino (PG)
Tel. +39 075 91471
Fax +39 075 9141375
info@tagina.it
www.tagina.it

trade sector
ceramics

type of production
floors and coverings
year of foundation 1973

contact person

► **contract/export**
Roberto Barberini

► **marketing manager**
Andrea Marcotulli

markets

Europe, America, Asia

references

Grand Hotel, Rimini (Italy); Adler Hotel wellness&fitness area, Ortisei (Italy)



TECHNOTILES LUCE DI CARRARA

Piano di Vezzano II, fraz. Pali
19020 Vezzano Ligure (SP)
Phone +39 0187 523996
Fax +39 0187 523993
info@lucedicarrara.com
www.lucedicarrara.com

trade sector
stone masonry

type of production
supply of marble workings
year of foundation 2004

contact person

► **contract**
Dante Venturini

► **export**
Dante Venturini

► **marketing**
Roberto Roffi

Ilaria Bellini

markets

Italy, Great Britain, France, Russia

references

Paradis du Fruit of George V, Paris (France); Park House Hotel, Benton (UK); Legnano Building, Legnano (Italy); The Lakes, Cumbria (UK); residential buildings in Seregno and Legnano (Italy)



TE.MA HOSPITALITY

Via Arma Di Cavalleria, 4
31055 Quinto di Treviso (TV)
Phone +39 0422 471071
Fax +39 0422 471512
info@temahospitality.it
www.temahospitality.it

trade sector
electrical and electronic equipment

type of production
automatic minibar systems for hotel rooms

year of foundation 1989

contact person

► **contract**
Dario Bastasin
d.bastasin@temahospitality.it
monica.digennaro@temahospitality.it

► **export**

Dario Bastasin
dbastasin@bartech.com
mdigennaro@bartech.com

► **sales & marketing**
Monica Di Gennaro

certifications

Bartech: EN60335-2-24
EN60335-2-24G

markets

Italy, ex Yugoslavia, Albania, Romania, Malta, Middle East and Gulf countries.

references

Hilton, Malta (Malta); Hilton Molino Stucky, Venice (Italy); Dubai International Terminal 3, Dubai (UAE); Grand Hyatt, Doha (Qatar) Dubai



TEUCO GUZZINI

Via Virgilio Guzzini, ZI E. Fermi
62010 Montelupone (MC)
Phone +39 0733 2201
Fax +39 0733 220391
teuco@teuco.it
www.teuco.it

trade sector
bathroom furnishing

type of production
tubs, showers, combined systems, hydros spas, taps, saunas

year of foundation 1972

markets

the world



TISETTANTA

Via Tofane, 37
20034 Giuszano (MI)
Phone +39 0362 3191
Fax +39 0362 319300
info@tisetanta.it
www.tisetanta.com

trade sector
furnishing

type of production
furnishing accessories
year of foundation 1970

contact person

► **contract**
Ferdinando Pedrazzani

► **export**

Giancarla Del Pero

► **marketing manager**
Marco Moretti

references

North America, Iceland, Australia, Asia, Middle East, Europe

showrooms

Milan, Turin, London

distributors

North America, Iceland, Australia, Asia, Middle East, Europe





TONINO LAMBORGHINI

Via Funo, 41
40050 Funo (BO)
Phone +39 051 862628
Fax +39 051 864956
info@lamborghini.it
www.lamborghini.it

trade sector
various supplies
type of production
luxury goods and real estate
year of foundation 1981
contact person
▶ **contract**
Marenza Vinci
▶ **marketing**
Lorenzo De Rose
markets
Italy, Usa, Middle East, China, Eastern Europe, Europe



TONON INTERNATIONAL

Via del Cristo, 88B
33044 Manzano (UD)
Phone +39 0432 750323
Fax +39 0432 750582
info@tononint.it
www.tononint.it

trade sector
furnishing and contract
type of production
high quality chairs, tables and accessories for hotels
year of foundation 1993
contact person
▶ **contract/export/mkt**
Alberto Tonon
markets
Italy, Slovenia, Croatia, Serbia, Austria
references
Hilton Hotels; Holiday Inn Hotels; Marriott Hotels; Four Seasons Hotels; Una Hotels, Boscolo Hotels, Starhotels



TRE P & TRE PIÙ

Via dell'Industria, 2
20034 Birone di Giussano (MB)
Phone +39 0362 861120
Fax +39 0362 310292
trep@trep-trepiu.com
www.trep-trepiu.com

trade sector
doors and dividing walls
type of production
cupboard walls and doors
year of foundation 1962
certifications
UNI EN ISO 9001:2000
markets
the world
references
Museum Tower, Moma, New York (USA); Mack Residence, New York (USA); L'Oreal, New York (USA)



UNOPIÙ

Ss Ortana km 14.500
01038 Soriano nel Cimino (VT)
Phone +39 0761 758333
Fax +39 0761 758416
contract@unopiui.it
www.unopiui.it/contract

trade sector
outdoor furnishing
type of production
artisan, standard
year of foundation 1978
contact person
contract
Duilio Dal Monte
certifications
ISO 9001-A8946
markets
the world
references
Rocco Forte Resorts; Ferragamo Resort, Montalcino (Italy); Hotel Four Seasons Florence (Italy); Hotel Mercury, Moscow (Russia)



URSUS BILIARDI

Via delle Colline, 44
56038 Ponsacco (PI)
Phone +39 0587 475100
Fax +39 0587 475195
info@ursusbiliardi.com
www.ursusbiliardi.com

trade sector
furnishing
type of production
billiards for furnishing
year of foundation 1960
contact person
▶ **contract/export/mkt**
Lucia Pacini
distributors
list on website
markets
Eastern countries, UAE, France, Spain, Greece



VALPRA BY ROSSI

Via Piemonte, 2
28010 Fontaneto d'Agogna (NO)
Phone +39 0322 863674
Fax +39 0322 864213
contract.section@valpra.it
www.valpra.it

trade sector
bathroom and kitchen taps and accessories for contract
type of production
bath and kitchen taps and accessories
year of foundation 1978
contact person
▶ **contract/export/mkt**
Nicola Rossi
certifications
european product certifications
markets
Central Europe, Far East
references
Marina Residential, Dubai (UAE); Hilton Airport, Helsinki (Finland); Burj Lofts, Dubai (UAE)



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V



VARASCHIN

Via Cervano, 20
31010 Formeniga di Vittorio
Veneto (TV)
Phone +39 0438 5645
Fax +39 0438 564666
varaschin@varaschin.it
www.varaschin.it

trade sector

production of hotel and outdoor furniture

type of production
modern

year of foundation 1978

contact person

- ▶ **contract**
Adriano Davidoni
- ▶ **export**
Massimo Cesca

▶ **marketing**
Verena Varaschin

certifications

ISO 9001/2000

markets

Europe, Middle East, Asia, Africa

references

Atahotels: Capotaormina, Business & Resort Varese, Expo Fiera Pero (Italy); Ramada Hotels: Lake Garda (Italy) and Oradea (Romania); Radisson Hotel, Rostov (Russia); Harrod's, London (UK)



VARIAZIONI

Via Arzignano, 12
36070 Trissino (VI)
Phone +39 0445 491552
Fax +39 0445 497463
info@variazioni.it
www.variazioni.it

trade sector

lighting

type of production

customizable design lamps for interiors

year of foundation 2005

contact person

- ▶ **contract/export**
Carlo Pellegrino
- ▶ **marketing**
Barbara Panella

certifications

UNI EN ISO 9001:2000

markets

Europe, Middle East, UAE

showroom

Today Light, Dubai (UAE)

distributor

Equipoise Lighting, London (UK)



VDA GROUP

Viale Lino Zanussi, 3
33170 Pordenone
Phone +39 0434 516111
Fax +39 0434 516200
info@vdavda.com
www.vdavda.com

trade sector

electrical and electronic equipment

type of production

building automation, pay Tv, integrated systems

contact person

- ▶ **marketing**
Lorenzo Baroni

markets

the world
references
Jumeirah Beach Dubai, (UAE); Millennium Mayfair London, London (UK); Hotel Ritz, Paris (France); Hotel Negresco, Nice (France); Hotel Okura, Amsterdam (Netherlands)



VENINI

Via Fondamenta Vetrai, 50
30141 Murano (VE)
Phone +39 041 2737211
Fax +39 0412737223
venini@venini.it
www.venini.com

trade sector

artistic glasswork

type of production

lighting fixtures and décor items

year of foundation 1921

contact person

- ▶ **contract**
Antonio Mandruzzato
- ▶ **export**
Aida Guemati
Luana Zillio
- ▶ **marketing**
Roberto Gasparotto

markets

Europe, North America, Middle East

artistic references

Alessandro Mendini, Rodolfo Dordoni, Gae Aulenti, Francesco Lucchese, Diego Chilo
showrooms
Milan, via Montenapoleone, 9; Venice, piazzetta Leoncini San Marco, 314



VIMAR

Viale Vicenza, 14
36063 Marostica (VI)
Phone 0424 488600
Fax 0424 488188
daniele.dalmaggioni@vimar.it
www.vimar.eu

trade sector

electrical apparatuses

type of production

civil electrical plants, hotel management systems

year of foundation 1945

contact person

- ▶ **contract**
Daniele Dalmaggioni

certifications

Quality management system in compliance with UNI EN ISO 9001:2000; Environmental management system in compliance with UNI EN ISO 14001:2004; Health and safety in the workplace management system with OHSAS 18001:1999 certification

markets

Italy and abroad

references

Hotel Cala di Volpe, Porto Cervo (Italy), Relais Castello di Casiglio, Como (Italy); Hotel Exedra, Rome (Italy); Blue Palace, Crete (Greece)

branches

Vicenza, Milan, Bologna, Turin, Genova, Prato, Rome, Naples, Palermo, Bari



VISMA ARREDO 2

Via Progresso, 111
36035 Marano Vicentino (VI)
Phone +39 0445 560343
Fax +39 0445 560350
visma2@vismarredo.com
www.vismarredo.it

trade sector

furnishing and contract

type of production

production and direct supply furniture for hotels

rooms

year of foundation 1986

contact person

- ▶ **contract**
contract@vismarredo.com
- ▶ **marketing**
zanetti.claudio@vismarredo.com

▶ **export**

Zanetti Claudio

markets

Italy, France, Austria, Germany

references

see www.vismarredo.com/hotel

designer

Studio Broglio
www.massimobroglio.com





VORTAL CONSULTING

Via E. Toti, 15
24044 Dalmine (BG)
Phone +39 035 563691
Fax +39 035 563691
cervi@vortalconsulting.com
www.vortalconsulting.com

trade sector
information technology &
entertainment
type of production
software for hotels, tourism
and hotel web marketing,
training and consultancy
year of foundation 2001
contact person
▶ **contract**
Filippo Cervi
▶ **marketing**
Franco Dallera
references
Plan De Coronas (Italy);
Europlan Hotels; Akus
Hotels; Hotel Monaco &
Grand Canal, Venice (Italy).
Esclusiva Hotel of Italy



VORTICE ELETTROSOCIALI

Strada Cerca, 2
fraz. Zoate
20067 Tribiano (MI)
Phone +39 02 906991
Fax +39 02 9064625
info@vortice-italy.com
www.vortice.com

trade sector
hydro-thermal-sanitary
plants
type of production
aspiration, ventilation,
air conditioning, heating,
purification
year of foundation 1954
contact person
▶ **contract**
Sergio Tortorella
▶ **export**
Stefano Merati
▶ **marketing**
Sergio Tortorella
certifications
UNI EN ISO 9001:2000;
CSQ; CISQ; IQNET
markets
the world



ZANINI PORTE

Loc. Lorenzi, snc
37021 Corbiolo di Bosco
Chiesanuova (VR)
Phone +39 045 7050988
Fax +39 045 6780108
info@zaniniporte.com
www.zaniniporte.com

trade sector
doors and dividing walls
type of production
doors for interiors
year of foundation 2004
contact person
▶ **contract/export/mkt**
Paolo Zanini
certifications
UNI EN ISO 9001:2000
UNI EN ISO 14001:2004
F5 stars (Japan)
markets
Italy, Greece, Russia, Japan
references
Hyatt Regency
Ekaterinburg, Yekaterinburg
(Russia); Grand Hotel
Palazzo, Livorno; Cremona
Palace Hotel, Cremona;
My One Hotel, Bologna;
Hotel Excelsior Le Terrazze,
Garda (VR)



ZANOTTA

Via Veneto, 57
20054 Nova Milanese (MI)
Phone +39 0362 4981
Fax +39 0362 451038
sales@zanotta.it
www.zanotta.it

trade sector
furnishing and contract
type of production
design furnishing:
armchairs, divans, tables,
chairs, beds, furniture,
bookshelves, accessories
year of foundation 1954
contact person
▶ **contract/export**
sales office
▶ **marketing**
Gianluca Borgesi
markets
Europe, Americas, Asia,
Australia



ZEROOMBRA

Via Ronchi Destra, 22
35017 Piombino Dese (PD)
Phone +39 049 9367666
Fax +39 049 9368565
info@zeroombra.com
www.zeroombra.com

trade sector
led illumination
type of production
lamps
year of foundation 2007
contact person
▶ **contract/export/mkt**
Leonardo Battiston
certifications
CEI EN 60598-1
CEI EN 62031
markets
Italy, Russia, Ukraine, Arab
countries, Greece
showroom
Piombino Dese (PD)



ZETEL

Viale Europa, 84
95027 S.Gregorio (CT)
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Fax +39 095 7215850
info@zetel.it
www.zetel.it

trade sector
information technology &
entertainment
type of production
software development
and consultancy for the
hospitality & retail market,
Zetel is the Microsoft Gold
Certified Partner, with ISV
skills, which developed
Nuonga
year of foundation 1989
contact person
▶ **contract**
Massimo Bello
▶ **export**
Giuseppe Licari
▶ **marketing**
Angela Ardita
certifications
UNI EN ISO 9001:Vision
2000
references
Palmerston Hotels &
Resorts; Marcegaglia
Tourism; My Hotels &
Resorts; Una Hotels; Prime
Hotels





ZONCA

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27058 Voghera (PV)
Phone +39 0383 48441
Fax +39 0383 647336
zonca@zonca.com
www.zonca.com

trade sector

lighting

type of production

illumination systems for
indoors and outdoors

year of foundation 1900

contact person

► marketing

Giorgio Zonca

► markets

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references

Atahotels Group; Baglioni
Hotels; Boscolo Hotels
Group; Bulgari Hotel &
Resorts; Barrière Hotels
Group



ZUCCHETTI RUBINETTERIA

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28024 Gozzano (NO)
Phone +39 0322 954700
Fax +39 0322 954823
marketing@zucchettidesign.it
www.zucchettidesign.it

trade sector

bathroom furnishing

type of production

design taps and bathroom
accessories

year of foundation 1929

contact person

► contract

Marco Zucchetti

► export

Alessandro Lora Moretto

► marketing

Elena Zucchetti

certifications

UNI EN ISO 900:2001;
principal international
product certifications

markets

the world

references

NH Hotel, Milan (Italy);
Dellis Cay Project, Turks &
Caicos (Turks&Caicos); W
Hotel, Montreal (Canada);
Baglietto Yachts; Alstad
Hotel, Vienna (Austria)



Hospitality index

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S
anies



products
& companies



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TECHNOLOGICAL
AND STYLISTIC
RESEARCH
AND A NETWORK
OF INTERNATIONAL
RELATIONSHIPS
HAVE ALWAYS
CHARACTERIZED
BARAUSSE GROUP

**Turn key solutions
signed by a leader**





Barausse products. From above, wood panelling for Updown Court (Surrey, England), boiserie's model customize; room furniture for Yacht Club in Porto Cervo (Italy); fire resistant and sound insulating door EI130/32dB certified Vero Legno® for Villa Quaranta Park Hotel (Verona, Italy). Left, a modern version for Hotel Galileo (Padova, Italy) characterized by the combination of different wood (black oak and natural oak).

Specialists in designing and manufacturing doors for interiors, technological doors, boiserie and room furnishing, the Barausse Group has been working in the world of contracts for over twenty years with the brands BBProject (technological doors) and IB Concept ("turn key" furnishing and assembly). The secret of the Group's success lies in close collaboration with the designer in synergic research for custom made aesthetic forms that can combine with advanced technologies complying with current regulations for the sector. It is this approach to the project based on dialogue, participation and collaboration with designers and clients which makes us a point of reference. The Group's recognized capacity to provide high quality service meeting all requirements, from planning to surveying, manufacture and assembly, makes it a precious partner for the renovation of furnishings for receptive structures or for handling complex "turn key" projects. This ability has permitted the Group to take part in prestigious projects of international scope. Among many, we mention the realizations for Updown Court of Surrey in England, one of the most expensive real estate properties in the world, with a total of 103 rooms, for the Verdura Golf & SPA Resort in Sicily, for the Hilton Molino Stucky in Venice and for the Russian Embassy in New York. The Group's productive capacity is supported by continuous technological renewal and by the wholehearted commitment of the Research & Development office. The Group can boast no fewer than 17 industrial patents. Saving the environment is the cardinal principle guiding the work of the Barausse Group. Process management compliant with UNI EN ISO 14001 regulations results in policies of energy savings, choice of renewable energy sources, attentive waste management, minimizing of production rejects and emission control. All products are made with woods deriving from cultivations based on productive forestation and are finished with water-based paint.

B BARAUSSE GROUP



Barausse Group
Via Mameli, 38
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www.baraussegroup.com

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SUCCESSFUL
VENUES





Left page: L'italiana Gelateria, (Ice-Cream Parlour) in Hamburg, Germany.

And the counter area of Dolce Vita Café located in Senigallia, Ancona (Italy).

From the left, the bar of the Hotel de Russie in Rome, part of the Rocco Forte Collection chain (Bocchini undertook the furnishing of the common spaces in this luxury hotel).

Below, Maria Rita Notari, General Manager of the Bocchini Group. The company has obtained certifications for its process and products.



From its factories in Jesi (Ancona), the Bocchini Group has succeeded, during its 45 years of activity, in developing a capacity for innovation, using avant-garde technologies, in the field of furnishing solutions for bars (Konzum in Croatia, Amano in Australia), pastry shops (Mammamia and Nordik Taste in Scandinavia), ice-cream parlours, delicatessens, bank counters (Intesa San Paolo, Bnl - gruppo Bnp Paribas, Bank of Italy) and hotels (Sheraton Golf and Eur and Hotel de Russie in Rome, Savoy in Florence), restaurants, cafés, airports (Ancona).

«Our wide range of services and products is supported by the direct planning and production of carefully finished furnishing components», explains the General Manager Maria Rita Notari, who underlines how the group develops products and provides enhanced services by means of a precise division of functions. «The role of general contractor, which provides ready-made solutions, allows the company to simplify its production process, allowing customers to have a single contact person and definite realization times and costs», adds Maria Rita Notari.

The activities of Bocchini Contract therefore include the development of concept layout, architectural, plant and furniture planning, economic assessment of developments, planning, management and control of these same with project management tools and coordination of other suppliers, as well as post-sales assistance. The furnishing Business Units, on the other hand, have the task of producing furniture components which are the fruit of constant technological research combined with attention towards market trends and thorough studies of design. Steel Technologies, lastly, a company integrated in the group, creates refrigerated showcases provided with ventilated refrigeration systems, automatic defrosting, optical fibre and led lighting systems. The company has obtained certification for its processes (Uni En Iso 9001: 2000, Soa certificate) and products (Etl Us, required by the American market).

bocchini
general contracting

Gruppo Bocchini
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www.bocchini.it



NH Fiera Milano

A recent creation regards the two NH Fiera Milano towers, situated just at the entrance of the Rho Pero trade fair complex. The project, signed by the French architect Dominique Perrault, is already one of the icons of the Expo 2015 landscape. The rooms were planned by the Ufficio Progetti NH Hoteles and realized by Del Tongo Contract, making use of the best class hotel sector materials and finishings

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- Its productive efficiency ensures a competitive quality/-price ratio
- It offers a complete service from conception to transport, from assembly to post-sales assistance



Contract Division Managers

Laura Del Tongo
Gianluca Colombo



Del Tongo Contract

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It also holds numerous international certifications issued by governments and authorities in the United Kingdom (ECA), Holland (EIA, GASTEC), Denmark (DEST) and the USA (ENERGY STAR).

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INDUCTION

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SOLID TOP WITH ECOTOP

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Above, Smart Heavy Duty R290 (Propane Gas), Green&Clean undercounter and hood-type dishwashers.

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ACOUSTICS VALUE IN CATERING
WITH TOPAKUSTIK BY PATT,
DIVISION OF FANTONI GROUP

The catering sector was certainly not one of the first to develop the attention to design aiming at acoustic comfort. Nevertheless, in the past few years, examples of enlightened owners became more frequent, who engage experts to design acoustically comfortable environments before considering the furnishings.

First, among all, the restaurant Vis à Vis in Sestri Levante. Its main feature is the great attention paid to environmental acoustics which gained this restaurant on the sea one of the first certificate for acoustic quality in Italy. Topakustik by Patt could not find a more natural location. Its installation on the ceiling guarantees ideal acoustics and an exceptional visual impact. In Flaibano, in the heart of Friuli region, since 2005 it has been operating the Grani di Pepe restaurant, a coveted stop for gourmets, a jewel in the catering sector which combines tradition and innovation, good taste, modern touch and human warmth.

The setting is the result of the restoration of a house of the end of the 18th century which belonged to the local middle class, and skilfully combines the local country tradition with contemporary design furnishings in which some Topakustik walls fit in perfectly. The alternation of warm materials, such as stone and wood, with the wooden finishes of the sound absorption panels creates a warm and pleasant atmosphere, while the technical features of the product guarantee an exceptional acoustics in the different rooms of the restaurant.

In Modena after several vicissitudes and a long time in a state of neglect, the local municipality has recently completed the restoration of the Baluardo della Cittadella, an historical building which belongs to a military complex wanted by Francesco I in 1600.

The restoration was based on the recovery of the first architectural structures, followed by the complete renovation which was entrusted to an outer operator for the fitting up of the rooms and the realization of a suitable cultural project. The ground floor is meant for recreational and cultural purposes, while the first floor is devoted to a restaurant area with particular attention paid to the promotion of the quality products of the local traditional gastronomy (one of the first restaurants with carbon-free food). Both areas required a major acoustical intervention. On the ground floor a system of suspended elements was devised and realized with Topakustik panels which dramatically cut down reverberation while protecting the historical heritage of the arches and ceilings. The upper floor was concerned by an even surface treatment of the walls, that is paneling with Topakustik sound-absorption slates essential to efficiently control the noise of spoken words. Each area meant for public use displays an acoustic wall in neutral and combining colours. The mighty ceiling with its trusses and terracotta tiles is highlighted by the purposely beige painted walls and the Topakustik maple melamine.



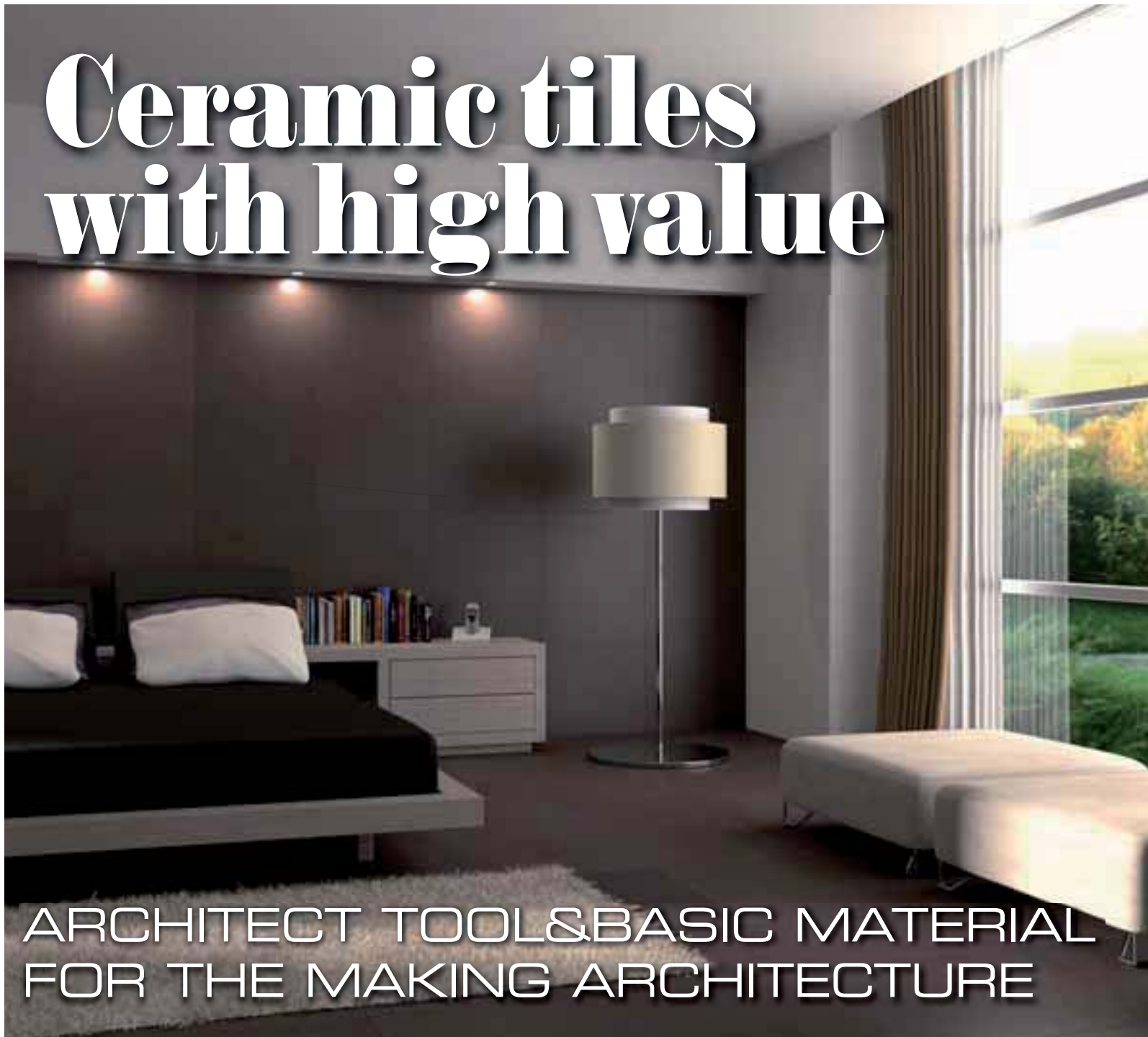
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Iris Ceramica

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www.irisceramica.it



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The Lisa Design company, with its more than 25 years' experience in the furnishing sector, is able to propose itself as a single interior design interlocutor for hotel contracts as well as for rest and students' homes.

"Contracts" are understood to be not merely hotel supply but consultancy, analysis and the design of a broad concept going from technical planning to realization, while always respecting the need to satisfy visual requirements and those of wellbeing.

Its experience in décor is a surety for a complete "ready-for-use" service covering everything needed to furnish public and private spaces. The synergy between stylistic research, skills and the creativity of its designers allows it to provide tailor-made projects based on customers' needs and multiple tastes.

Among its modern collections, the Lara Collection and the Capri Collection (see photos) stand out for their minimal and innovative design. Lara is simple and elegant. Modest and decided. The Lara line seeks perfection in every tiniest detail. Conceived to guarantee rationalization of space with maximum style. Available in twin versions in teak and light ash or with other decorations on request.

Capri stands out for its clean, geometric lines which are at the same time harmonious and lend a cosiness to your spaces. The exclusive style of its compositions surprise with their class and sobriety, creating a minimal design dominated by order as opposed to the chaos of modern living.

The Lisa Design commercial office reflects the welcoming atmosphere of the environments of which it is spokesman and is therefore constantly at your complete disposal at info@lisacontract.com or by telephone at +39.0721 498627 (answerphone service); mobile +39.335 7360771 (Commercial Manager Luigi Bruscolini).

You can find details of all the Lisa collections on the web site www.lisacontract.com

A new era for the doors

FOR SEAL DOORS
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WITH INDUSTRIAL
LOGIC, DESIGN WITH
TECHNOLOGICAL
INNOVATION

Right, classical and modern meet in the whitened oak door with filled panels for the Hotel Nazionale di Desenzano del Garda (Brescia). Below, in red, the first domotic door, able to dialogue with hotel control and management systems



On opposite page, Suite Hotel Rimini. The door as an element of spatial-temporal continuity, within a formal connotation evoking a stage set. Designed by the architect Simone Micheli

For Seal Doors the name of the new generation door is FL-

EXA, a flexible system in terms of dimensions, fireproofing and soundproofing, with a possible range from 50 to 125 mm of door-leaf thickness and from 27 to 47 db of soundproofing. This is the system that gave birth to Bringall, the new domotic door deriving

from the Abruzzo company's research into innovative solutions.

Certified as fireproof for 45 minutes by Uni En 1634 and enjoying British Assessment as soundproof against 45 db, Bringall is currently the only door able to dialogue with hotel control and management systems thanks to the use of monitors, electronic cards and electro-locks enclosed within the leaf. It is the latest of the many achievements of this company founded in 1919.

As with all company stories there was a specific moment that rang the change, and for Seal this came in 1991 with a request from the Hotel Sheraton of Genoa (Italy) to create a highly soundproof door, followed a year later by the emanation of fire protection laws for hotels. Seal therefore decided to open a division dedicated entirely to the hotel sector, quickly followed by S'Design, nowadays S'R&D, the design department which presents new models every year, anticipating trends. It can be seen that the added value of the proposals derives from the relationship between captivating aesthetics and technological innovation. And the S'R&D department, in which creativity and technology coexist, encourages and orients the ongoing innovative process. An example is the soundproof room by means of which the company tests new materials with the aim of combining fireproofing with a high level of soundproofing.

These results are achieved thanks to constant updating and a new organizational approach. The formula of Seal's success is its combination of skilled management with manufacturing based on modern technologies, making for flexible production based on industrialization, not of the product, but of the productive processes. In other words, in making handcraft cohabit with industrial logic.



Seal Industria Porte
Via Lisbona, 1
66020 S. Giovanni Teatino
(Chieti) - ITALY
www.sealportehotel.it



PIANETAHOTEL

□ □ international



Italian interiors don't make others different

Art and boutique hotels, green resorts and luxurious structures. The following pages contain projects, works,

news and many portraits. A selection of 10 'new' Italian studios. Some almost stars of architecture, some less so

s who
the
ence



a new generation
of designers

Talented designers for hotel industry

by Stefano Nincevich

Photos. I refer to the pictures we have taken in and around Italy. Here we present the portraits and creations of some architectural studios that deal in planning new hotels. A selection of young professionals, some already famous, some less so, some almost stars of architecture, some still hardly known, who have succeeded in interpreting the strongest trends of the sector. In the images and stories that follow, you will find those who make the environment their winning card, those who have transferred the theme of eco-sustainability into the bedrooms and common areas. Others have given heart and soul as well as many sleepless nights to design an elegant room, one that is domotic, intended for healthy persons, but challenged ones as well. With plenty of examples of resorts, boutique hotels and luxurious structures created with materials from 'jewellers'. You will find windows opened wide on the ocean or on glaciers, furnishings in natural materials loaned from paradisiacal places and interiors where technology commands and, above all, helps. Structures in perfect harmony with the genius loci and hotels which, on the other hand, play upon the contrast between ancient and modern. Art Hotels where the lobby becomes a canvas to be painted or a space dedicated to Italian music and cinema. Planners all very different from one another, we have said, but with a common denominator: the unmistakable style and mark of the 'made in Italy'.



Antimeridian Design
Consultancy



Marco Bredice
Architetto



Daruma Design
Matteo Bianchi



Interni Italiani
Federica Frattarolo



Gavinelli
Architettura



Studio
G@ut



Milano Layout
Giuseppe Tortato



Polibiluli Studio and
Uoa Architecture



Studio
Matteo Nunziati



Studio
Svetti

Antimeridian Design Consultancy



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Works

- ▶ **temporary spaces** Exquisite Privé at Triennale Bovisa and Fiat Open Lounge in Milan
- ▶ **furnishings** Glam divan and Frog sofa
- ▶ **exhibit** Fustiplast stand at iPack Ima Exhibition
- ▶ **venues** The Club - The Beach.

RIGHT:
The sexy atmosphere of Fiat Open Lounge, a temporary space dedicated to the new car 'Fiat 500', at Ata Hotel Executive in Milan - ITALY



▶ The Antimeridian Design Consultancy nameplate conceals two dynamic teachers of the Poli. Design of Milan (Politecnico Academy) and a talent of graphics applied to design. We are speaking of Andrea Manfredi (architect), Barbara Bisconcini San Cristoforo

(urban designer) and Marco De Iullis (designer). People who know how to transform spaces into as many experiences. During their careers they have dealt with places of entertainment (The Club and The Beach). Their most recent creations include the Fiat Open Lounge

temporary space, a salon with a three-month expiry date, to present the Fiat 500 inside the Executive Hotel of Milan. They also signed the layout for Wiborowa Exquisite's Design Privé party.

Marco Bredice Architetto



Contact Person

Marco Bredice

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Works

- ▶ **interior design** projects for Hotel Trastevere (Rome) and Breakfast room fo Giulio Cesare Hotel (Rome). Lobby, restaurant and lounge for Hotel Ariston
- ▶ **venues** bed & breakfast at via Flaminia Rome and bar-kiosk Il Tartarughino in Ostia (Rome).



RIGHT:
Reception hall
and reception desk
of the Hotel Garda in
Rome, near via Veneto.
The 'keel solution'
is suspended above
the reception



- ▶ Born in Rome in 1974, architect. His numerous activities include masterminding the definitive project for the reception hall and other common areas of the Hotel Ariston and the breakfast room of the Hotel Giulio Cesare in Rome. With the architect Emidio Pacini he dealt with restructuring the reception hall, lounge area and breakfast room of the Hotel Garda in Rome, near Via Veneto. The development involved restyling the internal image with new flooring, new false ceilings in plasterboard with skins to contain diffused and indirect lighting. The 'keel-shaped' project solution suspended above the reception hall is particularly interesting.

Daruma Design - Matteo Bianchi



Contact Person Matteo Bianchi

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Works

► **interior design:** 947Rooms in Venice. Matteo's portfolio also includes a "BMW meets Ralph Lauren" residential refurbishment in Chelsea. His commercial work includes the reception and premium classes for a language school, and a "shabby chic" office conversion in Farringdon.



THIS PAGE:

The stunning junior suite of 947 Rooms in Venice, with high beamed ceiling. The antique chimney has been transformed into a make-up corner to make feel the guest like a star

► London-based Daruma Design is the interior design consultancy responsible for creating 947Rooms, a boutique hotel in the heart of Venice. The concept for 947Rooms is industrial-meets-baroque glamour, a sympathetic refurbishment of one of the city's oldest buildings, without compromising on design. Chic, sophisticated

and cosmopolitan: modern urban spaces, glam furniture and bespoke bed linen are combined to meet the exacting expectations of the target clientele. Daruma Design, founded by Venetian born Matteo Bianchi, was formed in 2007 and aims to fill the niche between solo interior designers and multinational design consultancies. An associate

of BIDA, Matteo trained at Chelsea College of Art & Design, where he enjoyed the extravagance and buzz of London. Matteo is an upbeat young designer with natural talent and enthusiasm. He is experimental, eclectic and has an Italian flair for design with a London 'edge', which appeals to the international market.



Interni Italiani - Federica Frattarolo



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internitaliani.com

Works

► **interior design** Her works include two 4 star hotels in Rome: CineMusicHotel (in 2008) and Twentyone-Art Hotel (spring 2009). In the past she also worked for the promenade Piazza R.Rossellini and for a cultural centre in Ladispoli (Rome).

► Federica Frattarolo has been in charge since 2007 of Interni Italiani Studio, the technical studio of Francesco Gatti's Roman company of the same name, specialized in high category hotels. Her works include two 4-star hotels in the centre of Rome, taking as their starting-point the restructuring of existing buildings. The first, completed in 2008, is the CineMusicHotel, soberly inspired by Italian cinema and music. Here the minimalism of the design is livened by certain eccentric elements, such as the counter or several dividing walls folded like a sheet of paper. In spring 2009 the TwentyOne-Art Hotel was completed, in which the strength of the pre-existing building conditioned the concept, unadorned and minimalist, creating a naked, severe 'container' ready to play host to art, which invades the spaces freely with its colours: each room acts as the frame to a canvas, all different from one another.



ABOVE:

The junior suite of TwentyOne-Art Hotel in Rome with the elegant round bed and painting

Gavinelli Architettura



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gavinelliarchitettura.com

Works

► **interior design:** Davide Gavinelli, with his brother Corrado, developed a project for Pietre Gemelle Resort. They are currently making new studies for a hotel in Lake Maggiore area. Since 2005, with his brother and the colleague Claudia Colla he collaborates with the Pierre Yves Rochon Studio in Paris.



RIGHT:
The cosy and sophisticated bedroom of Pietre Gemelle Resort at Riva Valdobbia, Piedmont - ITALY

► A project studio comprising a team of professionals coordinated by Corrado and Davide Gavinelli with Elisa Rizzi and Ilaria Charrier. They develop together public and private projects involving architecture, interior design and urban planning. After a period in London, where he worked for Ellis Williams

Architects from 2001 to 2002, Davide Gavinelli formed the studio with his brother Corrado. It came to the fore with certain private dwelling developments and their projects were published in specialized magazines and shown at exhibitions in Italy and abroad. In the hotel sector, from 2006 to 2008

they collaborated with the Pyr studio of Paris, handling the executive interior design of Luxury Hotels (Peninsula Hotel Shangai and Ritz in Madrid). They are currently making new studies for a hotel in the Lake Major area and for the interior design of the Pietre Gemelle Resort, Piedmont.

Studio G@ut



Contact Person
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Silvia Scuffi Abati

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ITALY
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Info@gaut.it
gaut.it

Works

► **projects** Residence hotel in Salivoli, Island of Elba; The Mob.ile room, suitable for all, whether healthy or challenged. Since 2004 Gaut architectural studio deal with design, interior design, urban design, exhibit design, graphic design and visual design.



THIS PAGE:

Dreaming Rooms,
a Studio G@ut project
in Salivoli - Piombino
Tuscany - ITALY



► From 1992 to 2004 the architect Luca Bolognese and Silvia Scuffi Abati collected sands from Polynesian atolls, hunted koalas on the Italian Alps and contemplated the aurora borealis on the banks of the Arno. In 2004 they founded the G@ut architectural studio of Florence. They deal with design, interior design, urban design, architectural

planning, exhibit design, graphic design, visual design and literary super-realities. In the hospitality sector, they have designed a project for a residence in Salivoli - Piombino (Tuscany). The Mob.ile room derives from a synergy of intent between two Tuscan companies (Generale Arredamenti and I+) operating in different sectors but with a common

aim, creating with the G@ut architectural studio a room suitable for all, whether healthy or challenged. The room is not only technological and completely automatized, it is notable for its elegant design, tailor-made for high level hotels.

Milano Layout - Giuseppe Tortato



Contact Person

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milanolayout.it

Works

► **Design & Architecture:** Green Business Hotel is the new project in hotel sector of Milano Layout: they transformed an abandoned factory in Milano into a green "biosphere", that develops a fluid relationship between work and well-being. Among other notable works the new offices of Hugo Boss Italia, Esprit and Claudio Orciani in the ex-Richard Ginori area in Milan (canal Navigli zone).



LEFT: Green Business Hotel, the innovative project brainchild of Giuseppe Tortato and Milano Layout, is a four-star hotel which will use only renewable energy technologies



► Milano Layout was created in 1984 by Marco Claudi, an architect with long experience in the field of design and interior design, joined in 2000 by the Venetian Giuseppe Tortato (photo), who settled in Milan after experiences in Italy and the USA in the sector of experimental and bio-climatic architecture. The studio's most notable creations include the new offices of Hugo Boss Italia,

Esprit and Claudio Orciani in the ex-Richard Ginori area in Milan. Projects currently under way include the conversion of "La Forgiatura" industrial zone in the Bovisa area and "Morimondo 23" in the Navigli zone (also in Milan), 10,000 sq m of new buildings intended for users of fashion and design. In the hotel sector they created the Green Business Hotel project, where green is the dominant element of

a 'business hotel'. Thus an abandoned factory in Milan is transformed into a green 'biosphere' able to develop a fluid relationship between work and well-being. Sprawling over 13,000 square metres, the place will comprise 120 rooms, restaurant, lounge bar, gym, spa, conference rooms, hanging gardens, courtyard, garden and a roofed parking lot of 3000 sq m in size.

Polibuli Studio and Uoa Architecture



Contact Person
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Phone +39 0586 632312
info@polibulistudio.it
polibulistudio.it

Works

► Design & Architecture:

They had the enviable job of restoring and renovating old farmhouses, as well as creating futuristic wine cellars and inviting wine bars in Tuscany. While these projects respect the style and tradition of the region, they are enhanced

by structural fixtures and furnishings in resin, steel, glass and wood created by a team of highly qualified local artisans. This page the new project of a mini resort, now under construction, on one of the most exclusive beaches of the Bahamas.



THIS PAGE:

Hotel in Bahamas.
The furnishings, mostly tailor-made, use typical materials and colours of the island

► Hotel Bahamas. That is to say a mini resort, now under construction, on one of the most exclusive beaches of the Bahamas. At first it was intended as a private house, then the owner changed his mind and decided to exploit the broad windows, overlooking the ocean, for the hotel business. The project was created by two young, dynamic studios currently making sparks fly: Urban Office Architecture with offices in

Milan and New York and Luca Poli and Gabriele Bulichelli's Polibulistudio. In this project, the structure respects the genius loci. Local materials go hand in hand with steel and glass, giving the work a feeling of lightness and modernity. The interior furnishings, mostly tailor-made, use typical materials and colours of the island. It should be noted that the project, 90% eco-sustainable, follows the principles of bio-architecture.

Studio Matteo Nunziati



Contact

Matteo Nunziati

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matteonunziati.com

Works

- ▶ **product design** the studio collaborates with important furniture and lighting firms: Poliform, Gruppo Feg, Coro, Tisettanta, La Murrina etc.
- ▶ **interior design** under construction: Capital Tower - Refad Hotels and resort, in Kuwait City; New York Palace

residence -Boscolo hotels in Budapest; Hotel Solta Island in Split, Croatia; Bahia Residence Acacia Avenues in Dubai; Victoria Gardens in Beijing.



ABOVE:
The hall of the VQ
Venticquattro Radisson
Hotel in Dubai - UAE

▶ Matteo Nunziati was born in Bologna in 1972. He opened his interior design office in Milan in 2000. The design sector of the studio includes industrial products collaborating with important furniture, lighting and covering firms. The sector of interior design is specialized in designing luxury hotels, residences, wellness centres, spa, which have been produced all over the world (Europe, Asia, Arabia). Since 2004 he cooperates as a "Project Leader" at the Domus Academy -Milan, in the field of "Master in Interior Design" and is in charge of the "Hotel Design" short-course (edition 2004 and 2005). Since 2004 he works together with the Department of Industrial Design/Graduate Institute of Innovation and Design - National Taipei University of Technology of Taipei, Taiwan. Since 2005 he teaches at the Ateneo Creativo - IDI Interior Design Institute-Milan. His projects have been published in the most important italian and international design magazines. The VQ Venticquattro Radisson Sas residence on Dubai Marina was created by Matteo Nunziati with the collaboration of some of the most prestigious names in italian design.

Studio Svetti



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Works

- ▶ **type of services** include architecture, interior design, industrial design, graphics, communication
- ▶ **design and interior design**
Del Tongo Industrie SpA,
Varaschin, I-radium, Bross Italia, Cf Light Division, Seal Porte, Cast Italia, C&C Italia, Legno Art.

RIGHT:
The elegant rooms
of the Hotel Embassy
in Florence, a
development obtained
by restructuring a 19th
century building



▶ Since its first steps in the world of interior design this studio has been noted for its professional and ideological eclecticism. It moves naturally between so-called "macro-projects" and the design of single items with an anti-traditional concept that fuses modern trends with

styles typical of fashion and design. Though still young it collaborates with many companies in the furnishing and contract sector (Del Tongo Industrie SpA, Varaschin, I-radium, Bross, Cf Light, Keramikè, Cast Italia, Legnoart, Seal Porte, C&C Italia). In recent years

its interests have moved towards hotel interiors. In the photo, the elegant rooms of the Hotel Embassy in Florence, a development obtained by restructuring a late 19th century building near Santa Maria Novella station.

events



not to be missed

A selection of the most interesting Italian trade exhibition dates with international significance in the hotel industry, wellbeing, food and drink and real estate sectors

by Fabio Bottonelli



SUN, INTERNATIONAL EXHIBITION OF THE OUTDOOR PRODUCTS, DESIGN, FURNISHING, ACCESSORIES

Rimini Fiera

**8-10
10
2009**

The interior projected towards the exterior and the exterior becoming an extra space in which for daily life, but also for hotels and holidays. Outdoors increasingly means living, mini-spas, lounges, cooking. In every season. This trend has emerged forcibly in recent years, guided and oriented by Sun, of which Rimini is the natural headquarter. A must to pick up mega-trends in outdoor. The great themes of 2009 are sustainable lighting, Outdoor Contract (covering 1,300 sq m at the entrance) and Urban Design. Déjà vu or avant-garde for chairs, deckchairs, chaises longues, benches, tables, sun beds, sunshades, divans, curtains, covers, illumination, accessories, furnishing systems. As well as debates, environmental settings, laboratories.

sungiosun.it
infovisitatori@riminifiera.it



HOTEL09 INTERNATIONAL SPECIALIZED TRADE FAIR FOR HOTELS AND GASTRONOMY

Fiera Bolzano

**19-22
10
2009**

In the territory that has always been the flagship for hotel hospitality in Italy, Hotel09 is the meeting point for specialists of gastronomy and the hotel industry. A trade fair that "seems" local but which is actually national given the weight and driving force of the hoteliers of Alto Adige, accustomed to expect and obtain the best from suppliers. By no chance, the presence of technical companies is strong.

hotel.fierabolzano.it
info@fierabolzano.it



WELLNESS SPA & BEAUTY EXHIBITION

fieramilano Rho Milan

**23-26
10
2009**

Internationality, business and the transversal are the keywords of Wellness Spa & Beauty Exhibition, a fundamental date for the industry of services, technologies and products of the world of aesthetics and wellbeing, with particular attention towards receptive structures. Two distinct but adjacent halls, to meet all specialist requirements. The wellness & aesthetics dimension has changed hotel guests' habits; they now expect an offer that involves the dimension of holistic bodily and mental relaxation. A trade fair that aims to offer innovative solutions for receptive structure operators. Given that it takes place simultaneously with Host - dedicated to professional hospitality - hoteliers can meet the most famous companies, architects and planners.

wellness.fieramilanoexpects.it
s.folli@fieramilanoexpects.it



HOST INTERNATIONAL EXHIBITION OF THE HOSPITALITY INDUSTRY

fieramilano Rho Milan

**23-27
10
2009**

The hotel must be able to provide emotions. To understand how, and to find new ideas, a visit to Hotel Emotion at Fieramilano Rho during Host, the International Exhibition of the Hospitality Industry, is a must. Here 400 exhibitors display furnishings, technologies and supplies for hotellerie. Pianeta Hotel, together with leading companies of the sector, is expecting you at the buyer lounge for 'The double face room' exhibition, designed by the architect Emanuele Svetti. The new edition of Host is building on the results of the 2007 version: 1,865 exhibitors (+3.61% compared with the 2005 exhibition), with 135 thousand operators from 134 countries. The fair develops over 7 thematic areas with total coverage of all the macro-areas of the hospitality-catering sector.

host.it
fieramilanoexpos.it

BTC INTERNATIONAL

Fiera di Roma

**5-6
11
2009**

Btc addresses operators of congress supply and demand and of incentive. It is perhaps the only international trade fair in Italy of the MICE sector that is really representative, 100% BtoB. Not to be missed by anyone representing a congress centre, a convention bureau, a hotel chain or an independent hotel, since contacts are to be made with potential customers and proposals can be found concerning technological supports, services and assistance. Events managers, meeting planners, staff training and incentive trips organizers should certainly join the HostedBuyerProgramme. The format of the trade fair, based on two days, means it can be followed without leaving the office too long, thanks to the exclusive Hospitality Package.

btc.it
ttgitalia@ttgitalia.com

BENÈ SPA & WELLNESS EXPO

Fiera di Vicenza

**12-15
11
2009**

An original concept where B2B and B2C cohabit. The trade fair is structured in three macro areas: spa design and contract, 'wellness' tourism, eco-living. It is aimed, therefore, at operators, consumers and companies of the sector. In particular, Benè sets its sights on the heart of the business linked to wellbeing spaces and intends to favour the meeting between projectual philosophies and commercial trade on the part of high quality operators in the planning, creation and furnishing (or restructuring) of a "wellness" hotel, a spa or a wellbeing centre.

benewellnessexpo.it
info@benewellnessexpo.it

EXPOSUDHOTEL MEDITERRANEAN SALON OF HOSPITALITY

Mostra D'Oltremare
Naples

**15-19
11
2009**

The most important trade fair exhibition of the horeca in the Centre-South, strongly aimed at the Mediterranean as well as the national area. It goes beyond the great trade fairs of the system, intended mainly for commercial intermediaries and widespread in Central-Southern Italy, to position itself firmly at the last chain in the production line: hoteliers, restaurant keepers and bar owners can satisfy, in a single visit, the needs for purchase, training, knowledge and comparison. Pluses include special areas with contests, ability tests, competitions, forums and other activities.

promhotelitalia.it
promhotelitalia@virgilio.it



SIA GUEST INTERNATIONAL HOSPITALITY EXHIBITION

Rimini Fiera

**21-24
11
2009**

Everyone, from the owner of the humble Pensione 'Maria' of Rimini to the Manager of a 5-star metropolitan hotel, from managers and buyers to all those involved in some way in hotel-receptive structures, goes to Rimini for Sia Guest. All-round hospitality. Focusing on innovation, trends, places and atmospheres: furnishing, contract, supplies (porcelains, crystals, silverware, table linen, bed linen), décor (textiles, floors and interior finishings), equipment for restaurants and bars, technologies, security, plants, wellbeing and bathroom décor. Also part of Sia Guest is NonSoloAlbergo, concentrated on the healthy values of 'substance', that is to say the technological validity of the materials, cost/quality ratio, energy/sustainability, durability, hotel management.

siarimini.it
siaguest@riminifiera.it

MATCHING

fieramilano Rho Milan

**23-25
11
2009**

In a moment of great difficulty for the economy and for companies, Matching is proposed once more as an event capable of sustaining companies favouring business relations between employers, putting them in direct contact, with specific and prearranged appointments, in order to match their reciprocal interests, facilitate the search for suppliers, customers and partners and establish useful contacts in all fields of enterprise. The companies adhering describe their activities and needs, their services and the advantages of their offers on the portal e-matching.it. By matching the data provided by all those enrolled the organization creates a personalized diary of appointments for every participant. The leitmotiv of this edition is "Innovating, Internationalizing", with reference to three major themes: person, home, energy & environment.

e-matching.it
info@e-matching.it

MACEF INTERNATIONAL HOME SHOW

fieramilano Rho Milan

**15-18
01
2010**

This one of the largest trade fairs in Italy and the world over, and not just for the sector. When at Macef (held twice a year, in September and January) it is amusing simply to wander round and relax. Because you find useful hints where you least expect them. There's everything and more in the variegated world of 'objects'. The new layout designs a 'backbone' of furnishing, decoration and gifts (stands 2-4, 6-10 and 14-18) alongside the bijoux and fashion accessories sector (9-11) and the world of eating and cooking (5-7), which are always the leading items. In stands 1-3 are the novelties Gold&Silver and 'Laboratory', that is to say classical and modern furnishing accessories, influenced by Macef's territorial projects linked to regional quality products.

macef.it
macef@fmi.it

MADE EXPO ARCHITECTURE DESIGN BUILDING

fieramilano Rho Milan

**3-6
02
2010**

At Made Expo you discover the truly new trends in architecture. But also from a precious 'hardware' point of view, and not just the glamour of the star architect: in practice, there's the entire production line of project and construction: of particular interest are materials, products, technologies, façades, door and window fittings, insulation, renewable energies, colour, interior finishings. As well as stairs, curtains, lifts ... And even mini-salons dedicated to sports fixtures, swimming-pools, fitness.

madeexpo.it
info@madeexpo.it

BIT - INTERNATIONAL TOURISM EXCHANGE

fieramilano Rho Milan

**18-21
02
2010**

The Bit is undoubtedly a fine example of a 'historical' trade fair that has renewed its vitality. A lively, bustling, colourful trade fair, where you can meet, see again, get to know colleagues and work partners. It is impossible for anyone dealing in tourism to stay for less than a few days, if only to feel the pulse of the situation. The Bit is the most important fair of its sector in Italy. Always ready, not only to outline trends, but to analyze them in terms of business: 'Viaggiare 2.0', for example, because today clicking means travelling. Recent novelties are the Bit Channel and the Bit Tourism Award. Bit also studies the innovative technologies orienting the applications most in demand by operators and travellers. Such as the Web Tv Bit Channel or Visual Italy: the new system of geo-referencing and three-dimensional visualizing places of interest to tourists.

bit.fieramilanoexpo.it
bit@fieramilanoexpo.it



GLOBE - THE TOURISM HUB

Fiera di Roma

**25-27
03
2010**

Globe's mission can be guessed from its name. It aims to welcome in a genuinely new way all entities - a worldwide community of high level decision makers, private, institutional and political - operating in the tourist sector. The approach, therefore, is Business to Experts, not just B to B. In four stands covering 38,000 sq m, a new display layout permits specific paths and meetings between exhibitors, overcoming the usual goods/geographical divisions and the customary Tour Operator-Travel Agency axis. The aim is to stimulate a continuous dialogue made of meetings, appointments and services. With particular attention to economic and financial themes, together with consultancy, training, technology and communication.

fieraroma.it
info@globe09.it



I SALONI DESIGN WEEK

fieramilano Rho Milan

**14-19
04
2010**

One of the "coolest" fairs. For those of the sector or neighbouring sectors, going to it is almost a social rite. But take care not to let the sirens of the so-called "fuorisalone" and the thronging crowds lead you astray. Design and business are well present inside the trade fair itself. Italy is the country of design and furnishing, and all the companies that count bring their novelties, trends and classics to the Salon. Not to be missed, too, are the exhibitions and events displaying the promises of international design. It's indispensable to explore if only to get an 'impression'. Important, lastly, is the 'fair within the fair', dedicated to lighting techniques, furnishing accessories, cooking, the bathroom and the office.

cosmit.it
info@cosmit.it



COSMOPROF

Bologna Fiere

**16-19
04
2010**

Not just a fair, a 'festival' too. A festival of colours, perfumes and fine people. From the wonder-cream to the macro-trend. For over 40 years Cosmoprof has been the most important international event in the sector of aesthetics, perfumes, cosmetics and packaging, with particular attention towards the spa & beauty industry. With the aim of developing business opportunities by encouraging contact between exhibitors and buyers with special initiatives, or by identifying important themes. Cosmoprof Spa Symposium, for example: two days for discussion on the repositioning of the spa & aesthetics concept and on the future development of trends in 4- and 5-star hotels.

cosmoprof.it
sogecos@cosmoprof.it



BITEG - INTERNATIONAL BOURSE OF ENO- GASTRONOMIC TOURISM

Serralunga d'Alba
(Cuneo)

**05
2010**

After alternate years and various venues, Biteg has found a winning location in a leading eno-gastronomic Region, Piedmont. But the appointment is more than just national. The numbers tell all, with contracts for an estimated value of 2 million euro realized in 2,100 meetings. Supply (130) and demand (about 200) operators specializing in eno-gastronomic tourism reach Biteg - a sort of 'spread-out fair' in several locations, including the Fontanafredda farm - from all over Europe, the United States, Canada and Japan. The format is based on workshops and visits to the territory, in fact, not traditional exhibition stands.

biteg.it
biteg@tourist-trend.it



RIMINIWELLNESS

Rimini Fiera

**13-16
05
2010**

Riminiwellness in Romagna, where the cult of wellbeing and of the physique is far from recent, confirms the powerful evolution of the sector and reveals that the need for harmony and the interest in the dynamics of wellbeing are growing. The trade fair is aimed at owners and managers of gyms, instructors and presenters, managers of sports medical centres, wellbeing and aesthetics centres, spas, swimming establishments and hotels. The format concentrates not only on fitness, sportswear and sports equipment but also on aesthetics, nutrition, fashion, tourism and design as linked to the concept of wellness. Riminiwellness is divided into two macro-areas: Wfun, the crackling, unbridled bonanza with events and shows for the wider public, and Wpro, on business to business exhibition themes.

riminiwellness.com
infovisitatori@riminifiera.it



AMBIENTE ITALIA

Roma

**22-24
05
2010**

In a prestigious and commercially strategic venue at the heart of the Mediterranean, an event not to be missed: the second edition of Ambiente Italia. The aim of Ambiente Italia is to promote Italian style both nationally and internationally in the Mediterranean area. Three product sectors are represented: Dining for tableware, Giving for giftware, Living for the world of interior design, from accessories to home furnishings to décor. A unique and original platform to see the 'crème de la crème' in production and meet Italian and foreign buyers, specialty shops, chain stores, franchising, distributors, interior designers, architects and press.

fierambienteitalia.it
info@fierambienteitalia.it



EIRE EXPO ITALIA REAL ESTATE

fieramilano Rho Milan

**8-11
06
2010**

Take a look at what's happening in the emerging countries on the shores of the Mediterranean. If we're almost at a standstill in Italy, out there tourist, industrial and tertiary development are taking flight in spite of everything. And an analysis of market opportunities - for example, in real estate and in the new receptive settlements in North Africa, or in Montenegro and Albania - could open up a new world. So, if you don't want to miss out on the best to come, here's Eire, the international event dedicated to the real estate market. A trade fair made, naturally enough, more of meetings and seminars than of traditional stands.

italiarealestate.it
italiarealestate@
gestioneriere.com



PROMOSEDIA THE INTERNATIONAL CHAIR EXHIBITION

Udine Fiere

**09
2010**

Friuli is better known for its excellent wines or for its precious artistic beauties. But not everybody knows that is also the capital of the chair. And has a fine fair dedicated to it. Among the various colours and finishings, here are residential models for the kitchen and living-room, seats for open spaces and contract models for bars, restaurants, hotels and clubs, solutions for offices, congress halls. In wood, plastic, metal, aluminium, fabric, leather and with an extraordinary variety of decorations, textures and combinations. As well as a thousand or so types of chairs, it also displays products that interact with chairs: tables and coffee-tables, as well as accessories and smaller items for the living-room.

promosedia.it
info@udinegoriziafiere.it



SANA INTERNATIONAL EXHIBITION OF NATURAL PRODUCTS

Bologna Fiere

**09
2010**

Bio-obsession. A positive obsession, naturally. The 'natural', eco-sustainable and bio is a trend with a huge impact on our society. And Sana, recently relaunched, is confirmed as the ideal trade fair for getting to know the entire bio universe: agriculture, food, health, wellbeing, cosmetics, living. It is becoming less and less like a village festival, far more a strict appointment with science and business. Novelties include 'Sana con gusto', a 'live' space where companies and associations stage their own performances. Tastings, debates, competitions with food as the leitmotiv.

sana.it
sana@bolognafiere.it



ABITARE IL TEMPO FURNITURE AND DESIGN EXHIBITION

Verona Fiere

09
2009

A trade fair that intends to put on display the mosaic of living understood as 'total living'. A 'river of ideas' crossing Verona, putting together no fewer than 18 different trade sectors relating to the sphere of furnishing. Or rather, the various sectors making up the landscape of interiors - furniture, kitchens, bathrooms, padded furniture, accessories and small items, the art of the table, illumination, coverings, furnishing fabrics in 7 stands entirely dedicated to the exhibiting companies grouped by themes or lines. A novelty is the external project of 15,000 sq m dedicated to outdoors, curated by Frassinago Lab.

abitareiltempo.com
info@acropoli.com



CERSAIE INTERNATIONAL EXHIBITION OF CERAMICS AND BATHROOM FURNISHING

Bologna Fiere

09/10
2010

Bologna is the natural, elective seat for a trade fair on everything you'd like to know about ceramics. Which has many meanings and is increasingly synonymous with quality architecture. Not just tiles (clinker, baked, stone, single-baked), but also mosaics, wainscots, sun-blinds and grilles in ceramics, special items for swimming-pools, ceramic-coated roof-tiles, ventilated walls, Raised floors. Cersaie is also a mine of information on hygienic-sanitary equipment, shower cabins, bathtubs, hydro-massage, taps, thermal furnishing, saunas.

cersaie.it
promos@promosexpo.it



PULIRE, INTERNATIONAL SALON OF PRODUCTION AND TECHNOLOGIES FOR PROFESSIONAL CLEANING ACTIVITIES

Verona Fiere

06
2011

This is the reference point for the market of environmental cleaning, but today it is broadening its horizons and bids to become the centre of attraction for the entire production line of cleaning and the services sector. Pulire is practically unique of its kind in Europe and in the world. With 233 exhibitors, 30 of them foreign. The trade fair is accompanied by an ambitious programme of conferences on everyday practical realities, including eco-compatible cleaning of delicate public spaces such as hotels and hospitals, also in relation to food.

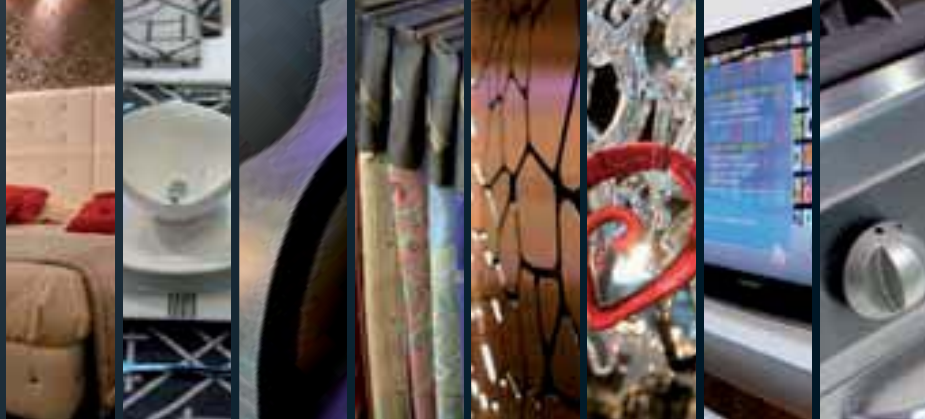
pulire-it.com
info@pulire-it.com

21st > 24th

November 2009

Rimini Italy

Opening hours:
9.30 a.m. - 6.30 p.m.



sia Guest

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You are welcome

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